

ole ole ole ole

Nourishing Our Consumers, Neighbors, Employees, and Our Planet

CAMPBELL SOUP COMPANY

2011 Update of the Corporate Social Responsibility Report

# Table of Contents

Defining Success
Overview
A Letter from Our President and CEO $\ldots5$
Corporate Profile and Economic Impact8
Management Strategy and Analysis 11
Managing Performance19
Corporate Governance and Ethics 23
Stakeholder Engagement
Nourishing Our Consumers
Nourishing Our Consumers Overview
Overview
Overview
Overview
Overview

Nourishing Our Neighbors
Overview
Supporting Volunteerism4
Giving
Achieving Lasting Social Impact 5
Winning in the Community (Recognition)
Nourishing Our Employees
Overview
Engagement & Recognition 6
Extraordinary Workplace 6
Diversity and Inclusion
Safety82
Recognition
Nourishing Our Planet  Overview

Resource Stewardship in Our Operations
Resource Stewardship in Action
Inspections and Compliance Record 95
Sustainable Packaging
Sustainable Agriculture
Supply Chain, Logistics, and Transportation
Recognition
Resources
About This Report
2010 CSR Report External Links (Resource)
Global Reporting
Cross-Reference Index110
UN Global Compact Index
UN Global Compact Index



# **Defining Success**

Welcome to Campbell's 2011 Update of the Corporate Social Responsibility Report — another step in a conversation that spans 140 years involving our employees, business partners, customers, and consumers — a conversation about Campbell's role in society.

# OVER THE PAST YEAR, WE ...

- Published our 2020 Destination Goals for CSR and Sustainability
- Launched a Supplier Sustainability Scorecard process
- Integrated CSR and sustainability into our performance management systems
- Were named to the Dow Jones Sustainability North American and World Indexes
- Were named one of the World's Most Ethical Companies by Ethisphere in 2010 and to Corporate Responsibility Magazine's 100 Best Corporate Citizens List







#### IN THIS SECTION

#### Overview

Promoting global wellness and nutrition, helping to build a more sustainable environment, and honoring our role in society from the farm to the family

# A Letter from Our President and CEO

A perspective from Doug Conant, Campbell Soup President and CEO

# Corporate Profile and Economic Impact

Campbell's organizational profile, heritage, and business units

# Management Strategy and Analysis

Campbell's approach to strategic CSR and sustainability management and integration

# **Managing Performance**

Integrated CSR Performance Management, Performance Scorecard, and Destination Goals

# Corporate Governance and Ethics

Our approach to Governance, Public Policy, and Winning With Integrity

# Stakeholder Engagement

Listening to, working with, and participating in the strategic stakeholder engagement process

# Overview

# Promoting global wellness and nutrition, helping to build a more sustainable environment, and honoring our role in society from the farm to the family

This report is the product of an ongoing conversation that began 140 years ago, when our company's founders first started canning quality vegetables and soups from a small warehouse in Camden, New Jersey. It is a conversation among our employees, customers, consumers, and everyone else connected with Campbell Soup Company and our family of brands, about the role of a food and beverage company in our society — its impact, contributions, and obligations.

Current trends in corporate social responsibility (CSR) generally focus on accountability, transparency, and engagement. For companies in the food and beverage sector, however, there are a number of additional dynamics. Some issues unique to our sector include sustainable agriculture, responsible sourcing, promotion of human health and sound nutrition, and responsiveness to consumers' ever-changing expectations of the foods they choose for themselves and their families. At Campbell, we strive to address each of these issues.

We recognize and respect the fact that "CSR" and "sustainability" mean different things to different people. First, here is some context on how we view these terms.

At the most basic level, CSR and sustainability at Campbell Soup Company mean advancing global wellness and nutrition, helping to build a more sustainable environment, and honoring our role in society from the farm to the family. More broadly, we consider CSR and sustainability as approaches to the conduct of business that build employee engagement, create positive social impacts, enable operational efficiency, reduce costs, foster innovation, strengthen our relationships with our customers and consumers, and ultimately create business advantage over the long term.

We firmly believe that a company should be judged not just on its financial performance but on its commitment to CSR and sustainability. We are confident that our consumers, customers, employees, and investors feel the same. We also believe that the importance of this commitment will increase as the 21st century progresses.

We invite you to join our conversation today, and look forward to your participation for many years to come.

# A Letter from Our President and CEO

Welcome to Campbell's Corporate Social Responsibility (CSR) report. We are delighted to have this opportunity to share with you the state of our progress, and the evolution of our thinking, in a journey of critical importance.

# **Dear Campbell Stakeholders:**

For Campbell, conducting business in a socially responsible manner is mission-critical.

Through our Campbell Mission, we have committed ourselves to building "the world's most extraordinary food company by nourishing people's lives everywhere, every day." We recognize that achieving this mission depends on our ability to win, with the utmost integrity, in three arenas: the workplace, the marketplace, and the community.

Corporate Social Responsibility (CSR) plays a central role in each. We win in the workplace by valuing and engaging our employees. We win in the marketplace by meeting the needs of our consumers and customers better, faster, more completely, and more uniquely than anyone else. And we win in the community by building on our long tradition of responsible citizenship, particularly in the areas of community service and environmental sustainability. In all three arenas, a vibrant CSR program inspires greater support of our company agenda while guiding that agenda in a caring, thoughtful, and socially responsible way.

We firmly believe that, as we build a better company, we can also build a better world. Therefore, as outlined in our corporate strategies, we seek to "advance a powerful commitment to sustainability and corporate social responsibility" in everything we do.

In our first formal CSR report, published in 2008, we outlined four focus areas:

- Our relationships with our customers and consumers
- Environmental sustainability
- Our commitment to building an extraordinary workplace and
- Contributing to our communities

We reaffirmed our intent to keep building on our long track record of social responsibility. We committed ourselves to expand our CSR reporting over time, by providing our stakeholders with increasing detail and transparency about our aspirations, goals, and achievements.



Since then, we have made significant progress:

- We recruited a Vice President of Corporate Social Responsibility, charged with working across the company to build a comprehensive CSR strategy.
- We built an enterprise-wide CSR Leadership Network, comprised of business leaders and content experts to clarify our
  priorities, define and drive key programs, identify appropriate metrics and targets, and develop effective integration and
  communication strategies.
- We strengthened our bonds with our consumers and, as a result, launched new products, such as *Campbell's Select Harvest*, a line of soups designed by women for women.
- We introduced *Nourishing Our Neighbors*, an enhanced community service program that brings together all of Campbell's community activities, including the Campbell Soup Foundation and others, under one umbrella.
- We announced a five-year, \$10 million charitable commitment to our hometown of Camden, New Jersey.
- We relaunched Campbell's *Labels for Education* to focus this school-support program specifically on art, academics, and athletics.
- We eliminated millions of pounds of packaging, optimized shipping routes, and advanced energy-saving capital projects that have reduced waste and greenhouse gas emissions while saving water, energy, and money.
- We achieved world-class employee engagement, while continually enhancing our culture of diversity and inclusion.

Most importantly, we undertook a thoughtful effort to create a clear and focused vision for all of our CSR efforts. There are many global issues that affect our business and our society, including health and nutrition, education, resource stewardship, climate change, alleviation of poverty, equality of opportunity, human rights, and others. In such a complex world, no company can be all things to all people. If we wish to have a meaningful impact, we must focus on those issues most closely aligned with our unique combination of skills, knowledge, and capabilities.

During the past year, I challenged Campbell's CSR Leadership Network to define long-term "destination" goals that will clarify our purpose, promote strategic alignment across our organization, and deliver measurable benefits. The result — Campbell's Corporate Imperative CSR 2020 Agenda — defines "success" for Campbell in corporate social responsibility and sustainability over the next decade. The agenda includes four destination goals:

- 1. Nourishing Our Consumers Continually advance the nutrition and wellness profile of our product portfolio.
- **2. Nourishing Our Neighbors** Measurably improve the health of young people in our hometown communities by reducing hunger and childhood obesity by 50%.
- 3. Nourishing Our Employees Achieve 100% employee engagement in CSR and sustainability.
- **4. Nourishing Our Planet** Cut the environmental footprint of our product portfolio in half, as measured by water use and CO<sub>2</sub> emissions per product produced.

7

These goals are not isolated platforms. They are a framework for making better business decisions — for advancing nutrition and wellness in all of the countries in which we do business, for engaging our employees, for supporting the health of our planet, and for strengthening the communities where we live and work. We will regularly review these goals and their many supporting strategies, programs and targets, and make adjustments as needed.

In adopting Campbell's Corporate Imperative CSR 2020 Agenda, we are leveraging our company's heritage, mission, and core competencies to define our opportunities and our signature in our society. We are building on a solid foundation. Our product portfolio is well-positioned to provide affordable choices to consumers that support superior vegetable nutrition, healthy weight management, and sensible snacking. We are highly active in our hometown communities around the world. Our employee value proposition is resonating with our people and driving stronger employee engagement. And our expanding work in the area of environmental stewardship is contributing directly to our bottom line while supporting the expectations of our customers and consumers.

Most importantly, we are harnessing the expertise, enthusiasm, and dedication of our people to reach beyond sales and profits and make our world a better place to live. I can tell you that our people have responded to our heightened focus on CSR with a passion that energizes me. I am proud to stand shoulder-to-shoulder with them in this important venture. Together, we will deliver on our CSR destination goals and thereby take another step toward achieving our mission: building the world's most extraordinary food company.

Thank you for reviewing Campbell's Corporate Social Responsibility Report.

Danglas R. Conant

Douglas R. Conant

President and CEO

Campbell Soup Company

# Corporate Profile and Economic Impact

Today, Campbell Soup Company is the world's leading soup maker and a global manufacturer of high-quality, branded foods. Our \$8 billion portfolio is highly focused in three core areas: simple meals, baked snacks, and healthy beverages.

Joseph Campbell, a fruit merchant, and Abraham Anderson, an icebox manufacturer, created the firm of Anderson & Campbell in 1869, and began producing tomatoes, vegetables, jellies, soups, condiments, and minced meats. Nearly 30 years later, Dr. John T. Dorrance, an organic chemist educated at the Massachusetts Institute of Technology, joined the company, and developed a process for making commercially condensed soups. The soups became so popular that in 1922, the company changed its name to Campbell Soup Company.

Today, Campbell Soup Company is the world's leading soup maker and a global manufacturer of high-quality, branded foods. Our \$8 billion portfolio is highly focused in three core areas: simple meals, baked snacks, and healthy beverages. Our product portfolio features many market-leading brands, such as *Campbell's* soups, *Swanson* broths, *Liebig* and *Erasco* soups in Europe, *Pepperidge Farm* cookies, crackers, bakery, and frozen products in North America, *Arnott's* biscuits in Australia and Asia Pacific, and *V8* beverages. Other brands of note include *Pace* and *Prego* sauces.

Headquartered in Camden, New Jersey, Campbell employs approximately 18,000 people in more than 21 countries. Our products are sold in some 120 countries but, our principal geographies are the United States, Canada, Australia, France, Germany, and Belgium.

The company's operations are reported in the following segments: U.S. Soup, Sauces, and Beverages; Baking and Snacking; International Soup, Sauces and Beverages; and North America Foodservice.

# U.S. Soup, Sauces and Beverages

The U.S. Soup, Sauces, and Beverages segment represents U.S. retail businesses including the following products: *Campbell's* condensed and ready-to-serve soups; *Swanson* broth, stocks, and canned poultry; *Prego* pasta sauce; *Pace* Mexican sauce; *Campbell's* canned pasta, gravies, and beans; *V8* beverages; and *Campbell's* tomato juice.

# **Baking and Snacking**

The Baking and Snacking segment includes *Pepperidge Farm* cookies, crackers, bakery, and frozen products in the U.S. and *Arnott's* biscuits in Australia and Asia Pacific.

# International Soup, Sauces and Beverages

The International Soup, Sauces, and Beverages segment includes the soup, sauce, and beverage businesses outside of the United States, including Europe, Latin America, the Asia Pacific region, and the retail business in Canada. The segment's operations include *Erasco* and *Heisse Tasse* soups in Germany, *Liebig* and *Royco* soups in France, *Devos Lemmens* mayonnaise and cold sauces and *Campbell's* and *Royco* soups in Belgium, and *Blå Band* soups and sauces in Sweden. In Asia Pacific, operations include *Campbell's* soup and stock, *Swanson* broths, *V8* beverages and *Prego* pasta sauces. In Canada, operations include *Habitant* and *Campbell's* soups, *Prego* pasta sauce, *Pace* Mexican sauce, *V8* beverages, and certain Pepperidge Farm products.

# **North America Foodservice**

The North America Foodservice segment includes the company's Away From Home operations, which represents the distribution of products such as soup, specialty entrees, beverage products, other prepared foods, and Pepperidge Farm products through various food-service channels in the United States and Canada.

DEFINING SUCCESS



SSB = U.S. Soup, Sauces and Beverages BS = Baking and Snacking ISSB = International Soup, Sauces and Beverages NAFS = North America Foodservice

# Campbell Soup Company Corporate Headquarters

Camden, NJ (Administrative) Employees: 1,920

# Pepperidge Farm Corporate Headquarters

Norwalk, CT (Administrative) Employees: 1,100

#### **United States**

Bentonville, AR (Sales) Employees: 20

Dixon, CA (SSB) Employees: 250

Sacramento, CA (SSB/NAFS) Employees: 750

Stockton, CA (SSB) Employees: 210

Bloomfield, CT (BS) Employees: 260

Coral Gables, FL (Sales)

Employees: 10

Lakeland, FL (BS) Employees: 310 Downers Grove, IL (BS)

Employees: 330

Marshall, MI (SSB) Employees: 20

East Brunswick, NJ (BS) Employees: 100

South Plainfield, NJ (SSB)

Employees: 30

Maxton, NC (SSB/NAFS) Employees: 850

Cincinnati, OH (Sales) Employees: 20

Napoleon, OH (SSB/NAFS)

Employees: 1,240

Willard, OH (BS) Employees: 580 Denver, PA (BS) Employees: 730

Downingtown, PA (BS/NAFS)

Employees: 330

Aiken, SC (BS) Employees: 120

Paris, TX (SSB/NAFS) Employees: 860

Richmond, UT (BS) Employees: 430

Everett, WA (NAFS) Employees: 240

Milwaukee, WI (SSB) Employees: 40

Employment levels at the end of FY2010, Rounded.

# Australia

Glen Iris (Sales) Employees: 150

Huntingwood (BS) Employees: 600

Marleston (BS) Employees: 450

North Strathfield (Administrative) Employees: 350

Shepparton (ISSB) Employees: 220

Virginia (BS) Employees: 940

# **Belgium**

Puurs (Administrative/ISSB) Employees: 300

# Canada

Toronto

(Administrative/ISSB/NAFS)

Employees: 720

#### China

Hong Kong (Administrative/Sales) Employees: 20

Shanghai (Administrative/Sales)

Employees: 30

# **France**

Le Pontet (ISSB) Employees: 320

Paris (Administrative) Employees: 70

# Germany

Luebeck (ISSB) Employees: 450

#### Indonesia

Jawa Barat (BS) Employees: 940

# Malaysia

Selangor Darul Ehsan (Administrative/ISSB) Employees: 140

# Mexico

Mexico City (Administrative)

Employees: 90

Villagran (ISSB) Employees: 240

# Russia

Moscow (Administrative)

Employees: 50

# Sweden

Kristianstadt (ISSB) Employees: 150

# Management Strategy and Analysis

# Our Mission:

Together we will build the world's most extraordinary food company by nourishing people's lives everywhere, every day.

Campbell's mission statement clearly expresses our company's purpose. It inspires us not only to produce high-quality whole-some products that are trusted the world over, but also to make a positive difference in the world we live in, for the stakeholders with whom we interact every day. Campbell's Success Model, core business strategies, and balanced scorecard expressly incorporate and reinforce our commitment to corporate social responsibility and sustainability.



Our Success Model defines the way that we pursue our mission:

**Winning in the Workplace** — Placing the right people in the right positions, and creating a high-performance culture with world-class levels of employee engagement.

**Winning in the Marketplace** — Delivering above-average total shareholder returns by meeting the needs of our consumers and customers better, faster, more completely and more uniquely than anyone else.

**Winning in the Community** — Building on Campbell's long tradition of responsible corporate citizenship, particularly in the areas of community service and environmental sustainability.

**Winning with Integrity** — Conducting our business in compliance with all applicable laws and regulations, and in accordance with the highest standards of honesty, fairness and ethical business conduct.

# **Defining CSR and Sustainability Strategy**

Every year we conduct a formal strategic planning process in which we reassess and refine our core business strategies. Since 2008, advancing a powerful commitment to sustainability and corporate social responsibility has been expressly identified as one of Campbell's seven core business strategies.



Our strategic planning process begins with a broad situation assessment. As part of this first step, we examine the key internal and external drivers of our CSR and sustainability strategy, including key trends in the area of sustainability and the evolving expectations of our stakeholders with respect to responsible corporate citizenship.

Our strategic plan for CSR and sustainability rests on four key pillars: environmental stewardship (Nourishing Our Planet); our interactions with customers and consumers (Nourishing Our Consumers); community service (Nourishing Our Neighbors); and building an extraordinary workplace (Nourishing Our Employees). As part of our annual situation assessment, we review our performance in each of these areas, and external trends and drivers in the marketplace and among our stakeholders, through a multifaceted lens that is depicted graphically below. In conjunction with our materiality assessment, we analyze our strengths, weaknesses, opportunities, and threats to help us fine-tune our goals, strategies, and operational priorities in each of our four primary CSR platforms.

In 2009, we set the groundwork for Campbell's first formal CSR strategy, identifying several characteristics that are important to long-term success. They included, for example, a shared perspective on CSR across the company, definition of core metrics and long-term performance goals, and the recognition that our business executives and employees require specific resources and tools to activate our strategy. We declared that our strategy should provide for active stakeholder engagement; that our practices, performance, and results should be transparent; and most important, that our efforts should be shaped by a focus that is unique to Campbell Soup Company and the impact we can have.

# **Materiality Analysis**

At Campbell, we examine the key internal and external drivers of our CSR and sustainability strategy, including key trends and the evolving expectations of our stakeholders with respect to responsible corporate citizenship.

Defining materiality is an important component of an effective CSR and sustainability strategy. As a global food and beverage company, it is critical that we monitor and manage the myriad of business and societal issues in an effective and transparent manner. There are many areas in which Campbell's long-term business success aligns with important marketplace and stakeholder priorities, including sustainable agriculture, responsible sourcing, promotion of human health and sound, yet affordable nutrition. We believe that carefully considering these areas of alignment can lead to a more informed CSR strategy and help drive both positive social impact and long-term business success.

#### **IDENTIFY**

# Identify Issues from a wide range of stakeholders and sources

# **Primary Sources**

- Customers
- Consumer Research
- Employees
- Scientific and Industry Research
- Benchmarking
- Investors
- Public Policy
- Community Partners

- Suppliers
- Service Providers
- NGOs and Issue Advocates
- Regulatory Agencies
- Media Outlets
- Emerging-Issues Monitoring
- Key-Cause Partners

- National Advertising Division, Federal Trade Commission
- Factory Managers
- Brand Partners
- Trade Groups
- Professional Organizations
- Shareholder Advocates
- Innovation Partners and Portals

#### Issues

- Wellness, Nutrition
- Market Performance
- Food Safety
- Quality
- Ingredients
- Sustainable Agriculture
- Weight Management
- Packaging
- Water Use
- Waste Management
- Advertising

- Enterprise Risk Management
- Energy/Climate
- Hunger Relief
- Transparency
- Cause Marketing
- Transportation Infrastructure
- Employee Safety
- Ethics, Corporate Governance
- Labor Relations
- Employee Engagement
- Training and Development

- Diversity
- Education
- Camden Community Investment
- Plant Communities
- Human Rights
- Executive Pay
- Political Contributions
- International Trade
- Business Continuity

# **FILTER**

# Filter issues against key strategic drivers and stakeholder interests and concerns

- Destination Goals and Metrics
- Campbell Mission and 7 Strategies
- CSR Focus Areas
- Campbell Success Model

Importance to Campbell Stakeholders

- Customer and Consumer Trends
- Regulatory Frameworks
- Impact to Community
- Total Delivered Cost

- Brand Reputation
- Employee Recruitment and Engagement
- Strategic and Operating Plans

# **PRIORITIZE**

Prioritize focus areas by importance to Campbell long-term business interests and those most important to our key stakeholders

# **Stakeholder Relations & Community**

Community

- Key Cause Campaigns
- NGO Relationships

Community

 Citizenship in Plant and Office Communities

**Stakeholder Relations** 

- Political Influence
- Community and Investor Outreach

Community

- Youth Programs
- Education

Importance to Campbell's Business

# **PRIORITIZE**

Prioritize focus areas by importance to Campbell long-term business interests and those most important to our key stakeholders

# Workplace

Importance to Campbell Stakeholders

Importance to Campbell Stakeholders

Workplace

• Culture, Engagement, Ethics

Workplace

- Board Governance
- Executive Compensation

Workplace

- Managing CSR and Sustainability
- Training and Development
- Benefits and Compensation
- Diversity and Inclusion

Importance to Campbell's Business

# Marketplace & Health and Wellness

Marketplace

- Advertising and Labeling
- Nutrition Information
- Responsible Sourcing

Health and Wellness

- Consumer Education
- Disease Prevention

Marketplace

• Total Shareowner Return

**Health and Wellness** 

- Nutrition, Weight Management
- Food Safety and Quality
- Research and Development

Marketplace

- Supply Chain Performance
- Supply Chain Standards

Marketplace

- Consumer and Customer Priorities
- Product and Market Growth

Importance to Campbell's Business

# **PRIORITIZE**

Prioritize focus areas by importance to Campbell long-term business interests and those most important to our key stakeholders

# **Environmental Performance & Supply Chain**

Importance to Campbell Stakeholders

**Environmental Performance** 

• Recycling

**Environmental Performance** 

- Resource Stewardship
- Packaging and Design

**Supply Chain** 

- Sourcing
- Transportation and Logistics

Importance to Campbell's Business

# **REVIEW**

Integrate into business planning and External Stakeholder Relationships

# **Internal Review**

- Strategic and Annual Operating PlansBoard and Governance Updates
- CSR Leadership Network
- Emerging Issues Management

# **External Review**

- Feedback to CSR Report
- Customer, Consumer, and Supplier Input
- Investor, NGO, Stakeholder Engagement
- External Research, Regulations, Trade Groups

# **CSR** and Sustainability Governance

One of the most important characteristics of a successful CSR strategy is an effective governance structure, with the resources and authority to make efficient decisions, establish accountabilities, and drive execution.

We have created a CSR Leadership Network at Campbell that consists of five leadership teams. Each team has a formal charter, mission statement, and agreed indicators of success. Four of the teams are focused on our key content areas, including environmental sustainability, community service, building an extraordinary workplace, and delivering on the promises of our brands to our customers and consumers. These teams meet regularly to define strategy and review performance. The fifth team is our CSR Steering Committee, led by the CEO, which is composed of senior executives of the company's largest businesses and corporate functions, including Finance, Human Resources, Supply Chain, Legal, Research & Development, Public Affairs, and Information Technology. The Steering Committee regularly reviews progress updates from the four strategy teams. Periodic updates on the company's CSR and sustainability strategy are also provided to the Board of Directors.

# CAMPBELL SOUP BOARD OF DIRECTORS Steering Committee Campbell Corporate Leadership Team

# Customer/Consumer

- Research and Development
- Consumer Insights
- Consumer Affairs
- Cause Marketing
- P&L Business Leads
- Sales and Marketing
- Sector and Stakeholder Engagement
- International

#### **Environment**

- Research and Development
- Procurement
- Agriculture
- Packaging
- Global Operations
- Plant Management
- Supply Chain
- Logistics
- Brands

# Community

- Public Affairs
- Campbell Soup Foundation
- Procurement
- Volunteerism
- Cause Marketing
- Citizenship
- Donations
- Plants and Facilities
- Information Technology

# Workplace

- Human Resources
- Communications
- Compensation and Benefits
- Organizational Effectiveness
- Talent Acquisition and Management
- Diversity and Inclusion
- International

# **Driving Innovation**

At Campbell, we have adopted a broad definition of Innovation and a set of Innovation principles. We strive to integrate our CSR and Sustainability efforts into our innovation process.

#### **Definition of Innovation**

- The creation or adoption of new products, services, systems or processes
- That results in leverageable and sustainable competitive advantage, or eliminates competitive disadvantage
- Thereby enhancing the value of the company

# **Innovation Principles**

- 1. Every employee in every role is expected to have an innovation mindset to improve our new products, services, systems and processes
- 2. We set aspirational objectives, aligned with our Mission and strategies, to drive our innovation agenda
- **3.** We identify, prioritize, and resource the innovation initiatives that we judge most likely to ensure we reach our desired destinations
- 4. We ensure that all innovation initiatives adhere to disciplined innovation principles and processes

We leverage our innovation mindset and principles across our company by establishing CSR and sustainability goals and initiatives under our each of the four key pillars of our CSR strategy. Proposed concepts for innovation that we receive through our employee innovation portal (*Campbell's ideaNET*) and our external innovation portal (*Ideas for Innovation*) are assessed in light of our seven core business strategies and CSR goals. We use a similar lens when judging candidates for Campbell's most prestigious recognition, our Extraordinary Performance Awards.

# **Managing Performance**

CSR and sustainability metrics are integrated in categories across Campbell's balanced scorecard. They range from specific steps in strategy development to individual reporting milestones.

Campbell employs a "balanced scorecard" to define annual objectives and measure the performance of the company as a whole and by the individual business units. Goals defined in the scorecard fall within four key measurement areas relating respectively to the company's financial, strategic, operational, and marketplace objectives. Through our balanced scorecard, we assess not only whether we achieve our objectives, but also how we achieve them.

CSR and sustainability metrics are included in categories across Campbell's balanced scorecard: the primary tool used to determine annual incentive compensation for executives, managers, and professionals. Objectives range from specific steps in strategy development to individual reporting milestones, such as establishment of agreed-upon metrics, expansion of community service programs, workplace diversity and inclusion, and supplier diversity and safety. Some examples of CSR objectives in the balanced scorecard for the current year include the following:

- · Advance progress toward long-term Sustainability Destination Goals while delivering value to Campbell Businesses
- Improving environmental stewardship through reductions in energy and water use
- Increasing recycling efficiency and expanding logistics sustainability efforts
- Improving diversity representation and inclusion
- Improving Campbell's global safety performance
- Maintaining and improving our world-class levels of employee engagement
- · Advancing progress to our Community Destination Goal to reduce hunger and childhood obesity in Campbell Communities
- · Launching a signature community program in Camden, NJ as a blueprint for future expansion

# **Performance Scorecard**

We continue to strengthen our baselines and key metric set and will continue to report progress year over year.

ECONOMIC (\$ millions)	2008	2009	2010	
Net Sales	7,998	7,586	7,676	
Earnings Before Interest and Taxes	1,098	1,185	1,348	
Taxes on Earnings	268	347	398	
Dividends Paid	329	350	365	
Capital Expenditures	298	345	315	
Research and Development	115	114	123	
Nutrition and Wellness** Product Portfolio (revenue)	1,720	2,029	2,466	
Nutrition and Wellness Revenue / Total Revenue	21.5	26.8	32.1	
ENVIRONMENTAL				
Water Use (Gross 000 gal.)	7,829,355	7,050,749	6,891,498	
Water Use Cu. Meter / Tonne of Food Produced	10.33	9.35	9.06	
Energy Use (mmbtu)	10,239,864	10,276,947	10,154,522	
Energy Use (mmbtu) / Tonne of Food Produced	3.57	3.60	3.53	
Greenhouse Gas (GHG) Emissions (mmtCO <sub>2</sub> )	899,537	879,084	850,376	
GHG Emissions (mmtCO <sub>2</sub> ) / Tonne of Food Produced	0.313	0.308	0.295	
Solid Waste Recycled (%)	64*	84.5	83.1	
Waste Disposed (tonne) / Tonne of Food Produced	0.023*	0.019	0.022	
Capital Investment in Environmental Compliance & Sustainability	12.3	15.1	15.7	
SOCIAL				
Employee Engagement Ratio	12:1	23:1	17:1	
Supplier Diversity Spends (\$ millions)	136	140	145	
Recordable Case Rate	3.10	2.76	2.65	
Lost Day Case Rate	0.46	0.33	0.36	
Women in Global Workforce (%)		44	45	
Women in Global Management Positions (%)		33	33	
Charitable Giving including In Kind (\$ millions)		32.6	37.2	
Food or In Kind Donations (\$ millions)	18.4	21.5	28.4	
Tuition Assistance Paid (\$ millions)		1.4	1.1	
Healthcare Expense U.S. (\$ millions)	102.3	100.6	107.7	
Pension and Post-Retirement Medical Expense U.S. (\$ millions)	54	53	66.1	
Savings Plan Contributions (\$ millions)	18	18	18.2	
* Waste Disposed and Recycled % for 2008 is result for U.S. only. Subsequent numbers represent global operations.  ** Includes end of FY revenue from Organic, Full Vegetable Serving, Light, Low Fat, Reduced Sodium and Whole Grain products.				

Campbell Soup Company 2011 Update of the CSR Report

# **Destination Goals**

Campbell's Corporate Imperative CSR 2020 Agenda is aligned with our company's mission. It is anchored in our core competencies, fueled by our employees' innovation, and driven by four key destination goals.

We are embarking on a long-term journey that will leverage Campbell's unique role in society and both the challenges and opportunities of environmental sustainability — not as standalone functions, but as a framework to make better business decisions, continually advance nutrition and wellness, engage our employees, and strengthen the communities we live and work in.

We will review these goals, and their many supporting strategies and targets, regularly and make adjustments as needed. To learn more about our efforts to advance these goals and related strategies, please review the relevant report sections in more detail.









# **CSR Corporate Imperative 2020 Destination Goals**

- · Nourishing Our Consumers Continually advance the nutrition and wellness profile of our product portfolio.
- Nourishing Our Neighbors Measurably improve the health of young people in our hometown communities by reducing hunger and childhood obesity by 50%.

#### **Supporting Goals**

- Make a positive impact in the lives of 100 million youth through our volunteer, community, and signature programs.
- Nourishing Our Employees Achieve 100% employee engagement in our CSR and sustainability strategies.
- Nourishing Our Planet Cut the environmental footprint of our product portfolio in half as measured by water use and CO<sub>2</sub> emissions per tonne of product produced.

# **Supporting Goals**

- Reduce energy use by 35% per tonne of product produced and source 40% of the energy used by the company from renewable or alternative energy sources.
- Recycle 95% of waste generated on a global basis.
- Eliminate 100 million pounds of packaging from Campbell products.
- Deliver 100% of global packaging from sustainable materials (renewable, recyclable, or from recycled content).
- Reduce water use by 20% and energy use by 30% per tonne in our top five agricultural ingredients.

# Corporate Governance and Ethics

Campbell is committed to winning in the marketplace and in the workplace in compliance with the law and the highest ethical standards. Our company has a long history of excellence in corporate governance.

Campbell's expectation of ethical behavior by every employee is rooted in our respect for the reputation of our great company and our convictions about the way we must conduct our business on a daily basis. Our multifaceted *Winning With Integrity* program provides the systems and tools to help our employees win in the right way, honor Campbell's distinguished heritage, and secure its future. All Campbell associates share the responsibility to make certain that our pledge to win with integrity in the marketplace, the workplace, and the community is fulfilled every day, in every decision they make and every action they take.

Campbell's longstanding commitment to excellence in corporate governance is reflected in our Corporate Governance Standards, which are re-evaluated annually, and in the Board's painstaking governance process. Our Board has long been led by an independent, nonexecutive chairman. Systematic procedures for evaluating the effectiveness of the Board and Board committees have been in place for many years.

# **Corporate Governance — Board of Directors**

Campbell's commitment to responsible corporate citizenship and the sustainable, long-term growth of our business begins with our Board of Directors. The Board consists of 14 independent members, one former company executive, and two current company executives, President and CEO Doug Conant and Executive Vice President and Chief Operating Officer Denise Morrison. Board operations, including approval of agendas and information provided to directors, are managed by an independent, nonexecutive chairman.

Our Board believes that diversity in the backgrounds and perspectives of our directors contributes to sound corporate governance. Four of our current directors are women. One director is from India, one was born and raised in Argentina, one is African-American, and one, who was raised in Colombia, is Hispanic. Our Board includes members with diverse business experience in the food industry, consumer products, financial services, retail, packaging, finance, and international business. Every member of our Board is expected to be a person of the highest integrity and to abide by exemplary standards of business and professional conduct.

Our company has a long history of excellence in corporate governance. Campbell's Corporate Governance Standards, first published in our proxy statement in 1992, are reviewed annually by the Governance Committee and approved by the Board. The Governance Standards currently provide for four standing committees of the Board: Audit, Compensation and Organization, Finance and Corporate Development, and Governance.

The Board focuses on the areas that are important to shareowners, such as strategy, risk management, leadership development, emerging markets, director recruitment, external development, and executive compensation. Directors meet individually with senior management and visit plant facilities to assess operations.

In 2006, the Board approved, and the company implemented, a continuing education program for directors on topics relevant to the company and to directors' fiduciary responsibilities. During a portion of every Board meeting, directors confer in an executive session in which no members of management are present. In FY2010, the full Board received an in-depth presentation on CSR and sustainability from our Vice President of Corporate Social Responsibility.

Five years ago, the Audit Committee recommended, and the Board approved, a framework pursuant to which the Board as a whole and each of the standing committees have been assigned specific accountabilities for review of the Company's management of certain categories of enterprise risk. The responsibilities reflected in the framework are included in the annual schedules of recurring agenda items for the Board and the respective committees, and the Audit Committee reviews the framework annually. Review of the principal enterprise risks and the process by which those risks are managed and monitored, is overseen by the Board and incorporated into their annual strategic planning process.

All of our directors stand for election each year. For their service, they receive annual fees based on the median director compensation paid by peer food and consumer products companies. Approximately 50% of each director's compensation is paid in cash and 50% is paid in common stock. Director stock ownership requirements have existed at Campbell since 1993. Currently, our directors beneficially own more than 40% of our company's common stock.

In FY2010, the full Board convened six times, and all directors attended at least 75% of scheduled Board meetings and the sessions of the committees on which they served.

# **Public Policy Engagement**

Campbell participates actively in the discussion of local, state, national, and international public policy issues relevant to our business strategies and operations, from food safety and advertising to healthcare and international trade. We also contribute to public dialogue on policy issues through our memberships in food industry trade associations, such as the Grocery Manufacturers of America, the Food Marketing Institute, the American Bakers Association, the Confederation of Food and Drink Industries of the EU, the Food and Consumer Products Association of Canada, the Australian Food and Grocery Council, and the International Life Science Institute. We express our views candidly and are committed to transparency in our interactions with government agencies and officials. Campbell's lobbying disclosure reports are filed with the appropriate state and federal authorities under the U.S. Lobby Disclosure Act and are available for review at www.senate.gov/legislative/ Public\_Disclosure/LDA\_reports.htm.

In 2009, Campbell adopted a formal set of Political Accountability Guidelines and related disclosures, which are available on the company's public website. In the U.S., the company does not endorse any individual political party or candidate, but we do encourage voluntary political activity by our employees. Our employees can contribute funds to political candidates and organizations engaged in policy issues that are important to our company, such as food manufacturing standards and worker safety, through Campbell's Political Action Committee (PAC), a segregated fund that is affiliated with the company. Contributions made by the Campbell PAC are publicly reported in accordance with federal law. To view Campbell PAC's disclosures of contributions and expenditures to the Federal Election Commission (FEC), visit www.fec.gov/finance/ disclosure/disclosure\_data\_search.shtml.

Also in 2009, Campbell established its Public Policy Council, an 11-member committee of senior executives that evaluates and advises the company on the array of public policy issues that affect Campbell and the food industry. By providing thoughtful analysis and leadership, the Public Policy Council helps Campbell's Government Affairs group provide information and valuable insights to both to our trade associations and directly to regulatory agencies and elected officials.

# Winning With Integrity

# **Codes and Policies**

Campbell is committed to win in the marketplace and in the workplace in compliance with the law and in accordance with the highest ethical standards. We will compete vigorously, but we will be honest, lawful, and fair in our dealings with our employees, customers, consumers, communities, and all others whose lives we touch. This bedrock principle drives all that we do and illuminates all that we aspire to achieve. Our employees know that they are expected to honor our company's commitment to integrity at all times, everywhere in the world.

Campbell's Winning With Integrity program provides the resources, tools, and guidance that enable our employees to understand and comply with our standards and expectations for business conduct. The program includes, among other things, an interactive website, extensive written materials, and a comprehensive, worldwide training program. Among the resources available on our website are Campbell's Code of Business Conduct and Ethics, our Corporate Compliance Manual, information about our Integrity Hotline and our compliance and ethics training program, and links to core corporate policies.

#### **Principal Codes and Policies**

Campbell's Code of Business Conduct and Ethics is the foundation document of the Winning With Integrity program. The Code outlines our company's basic standards and expectations, highlights important Campbell policies, and summarizes certain fundamental legal requirements that our employees must follow at work. It also provides guidance about other resources to which employees can turn if they have questions or concerns about a potential legal or ethical problem. The Code is available in multiple languages, and every Campbell employee receives a personal copy.

Individual corporate policy statements on specific compliance issues are issued by the CEO and updated as necessary. Other policies, manuals, and guidelines are issued by the respective business units and corporate functions. A central Index of Standards and Procedures for Compliance, maintained by the Legal Department, provides a comprehensive inventory of the policies, procedures, and guidelines in use at the corporate level and within the individual businesses and functions.

New or revised corporate policies and guidelines are issued every year. In FY2010, for example, Campbell revised and reissued its global guidelines for responsible advertising to children and its guidelines for personal postings on social media by Campbell employees.

Examples of key corporate policy statements and guidelines relevant to CSR and sustainability include the following:

- Human Rights Principles
- Environmental Sustainability Policy
- Political Accountability Guidelines
- Global Guidelines for Responsible Advertising to Children
- Commitment Concerning Advertising to Children
- Code of Business Conduct and Ethics
- Supply Base Requirements and Expectations Manual

DEFINING SUCCESS 26

# **Education and Training**

Campbell provides comprehensive training for every employee on "core" issues relating to ethics and compliance, and "risk-based" training that is tailored to individuals' roles in the company and the issues associated with their specific job responsibilities.

As part of the Winning With Integrity program, all employees are required to complete annual training focused on our Code of Business Conduct and Ethics. This training is available online or in person, and is offered in 13 languages. To maintain interest and engagement, we vary our core training courses by emphasizing different aspects of the Code every year. One course, for example, focuses on situations involving workplace harassment, discrimination, violence, and concerns about product quality. Another illustrates the application of the Code to issues relating to workplace privacy, confidentiality, conflicts of interests and gifts, financial integrity, and records retention. Our newest core training course, launching in FY2011, focuses on workplace violence, social networking, and creating an ethical corporate culture.

# Campbell's Integrity Hotline

Campbell's Integrity Hotline is a service through which complaints and concerns can be reported to the Company or the Board on a confidential and/or anonymous basis. Access to the hotline is available through a secure Internet website and toll-free by telephone from all countries in which Campbell does business. To comply with special requirements of the European Union and in certain EU member states, we maintain a separate hotline service for employees in France, Belgium, and Germany. The availability of the Integrity Hotline and instructions for its use are widely publicized to our employees around the world. All reports to our hotlines are investigated.

# **Evolution of the Program**

Our Winning With Integrity program is continuously assessed and adjusted to reflect developments in our business, such as entry into new markets and other strategic initiatives. Reflecting our commitment to building a diverse and inclusive workplace, new online training in diversity and inclusion was introduced in FY2009 and a new anti-harassment online training course is being introduced in 2011. With the growth of our new business operations in Russia and China, we also expanded training on the Foreign Corrupt Practices Act.

We also modify our training program, as well as our standards and procedures for compliance, in response to new legislative and regulatory requirements, enforcement trends, political and public policy concerns, and trends in the broader business and financial environments. For example, in light of the heightened government scrutiny and new legislation concerning food safety, we updated the Food Safety Law Chapter in the Corporate Compliance Manual and are providing additional training on food safety, labeling, and crisis management issues.

# Stakeholder Engagement

Campbell applies multiple strategies to engage our stakeholders and gather diverse external perspectives on our business activities.

Campbell uses multiple tools to gather diverse external perspectives on our business activities. In addition to third-party consumer and customer research, our Consumer and Customer Insights and Consumer Affairs departments, and our Customer Relationship Managers help us identify the priorities of our marketplace stakeholders.

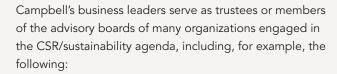
Specific processes are used to obtain feedback from our suppliers, employees, investors, and external thought leaders in areas including health and nutrition, food safety and quality, environmental stewardship, community relations, and employee engagement. We also conduct benchmarking for leadership performance and interact with many trade and issue management groups worldwide. To complement the rich input we receive through our existing stakeholder engagement models, in FY2009 & FY2010 we also conducted specific surveys on CSR and sustainability with consumers, key customers, suppliers, and internal brand managers.

Consumers genuinely appreciate the opportunity to provide feedback on CSR. Below are just three of the more than 100 comments we received after our most recent consumer survey of key CSR attributes and perceptions.

"I just wanted to say 'Thanks' for creating a great site devoted to listening to the customers. It shows that you are a great company and one of the reasons you've been around for so long. You truly are a benchmark for other companies to follow and my hat's off to whoever came up with this idea for this site and also to the CEO or others running this fine company. I feel very proud that I can offer my opinions and that someone IS listening to me and that I really am making a difference. Keep up the great work! I appreciate everything you've done so far." GREG

"Thank you for this opportunity! It's nice to see a company trying to find out what really matters to the consumer — thank you!" KRISTIN

"Thanks for the opportunity to help improve Campbell and to offer my opinion on a variety of subjects. I really enjoy taking part in this forum." SHARON



- American Council for Fitness and Nutrition
- Healthy Weight Commitment Foundation
- Agricultural Sustainability Institute, University of California at Davis
- Food Allergy Research and Resource Program
- Center for Food Safety at the University of Georgia
- Food Allergy & Anaphylaxis Network
- Boston College Center for Corporate Citizenship
- Society of Consumer Affairs Professionals (SOCAP)
- Net Impact
- Food for All
- Association for Consumer Research
- Foundation for Strategic Sourcing
- European Cluster for Fruit and Vegetable Innovation
- Food Bank of South Jersey
- Students in Free Enterprise
- United Way of Camden County
- United Way, Wilton/Norwalk, CT

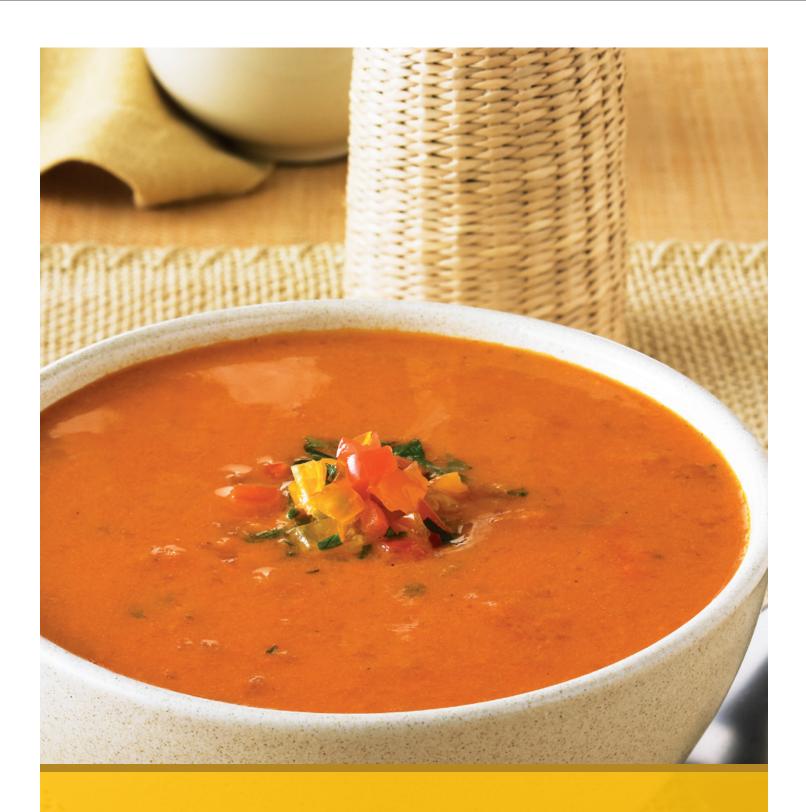


In addition, Campbell has established a Scientific Advisory Panel to provide external expertise on vegetable nutrition. The panel has been designed to provide strategic insights on current and emerging science on vegetable and plant ingredients including their nutrient/phytonutrient composition; the health benefits that these vegetable/plant ingredients and phytonutrients could provide; how manufacturing and processing may affect these nutrients and phytonutrients; and how product attributes can be delivered from this science. All of this information is part of the materiality assessment that is conducted annually in the CSR and sustainability strategic planning process.

STAKEHOLDER	INTERACTIONS	TYPES OF ISSUES	STRATEGIC BENEFITS
Employees	<ul> <li>Employee forums</li> <li>Brand- and plant-based intranet sites</li> <li>Business Resource Affinity Networks</li> <li>Employee surveys</li> <li>Anonymous channels</li> <li>Labor negotiations</li> <li>Innovation portal</li> </ul>	<ul> <li>Business trends, interests, and knowledge</li> <li>New ideas for innovation</li> </ul>	<ul> <li>Open and reliable channels of communication across entire workforce</li> <li>A sense of shared perspective, with multiple touch points to support alignment</li> </ul>
Health Research and Advocacy Bodies	<ul> <li>R&amp;D relationships</li> <li>Campbell memberships</li> <li>Research results</li> <li>Strategic issue partnerships</li> </ul>	<ul> <li>Nutrition and labeling standards</li> <li>Clinical research</li> <li>Industry partnerships</li> </ul>	<ul> <li>Cutting-edge science on nutrition</li> <li>Accurate and understandable labeling</li> <li>Cause marketing relationships aligned with Campbell brands</li> </ul>
Consumers	<ul> <li>Dedicated Consumer Affairs organization, web portal, telephone, and written interaction</li> <li>Consumer insights research</li> <li>Campbell's Kitchen website</li> <li>Nutrition and wellness website</li> <li>Specific consumer studies, including on CSR/sustainability</li> </ul>	<ul> <li>Product ingredients</li> <li>New product inputs</li> <li>Labeling</li> <li>Nutrition</li> <li>Product use and recipes</li> <li>Buying and use behavior</li> <li>Consumer priorities</li> </ul>	<ul> <li>Understanding and alignment with consumer interests and trends</li> <li>Direct, high-touch relationship with Campbell's consumers</li> <li>Trust and ability to communicate rapidly</li> </ul>
Customers	<ul> <li>Direct customer relationship organizations</li> <li>Top-to-top customer meetings (including CSR/sustainability strategy)</li> <li>360° customer feedback vehicles</li> </ul>	<ul> <li>Business relationships</li> <li>Customer service &amp; support</li> <li>Marketing support</li> <li>Trade practices</li> <li>Logistics &amp; supply chain capabilities</li> </ul>	<ul> <li>Tailored business strategies that meet our customers' needs and priorities</li> </ul>
Suppliers	<ul> <li>Assessments and audits</li> <li>Face-to-face meetings</li> <li>Business continuity plans</li> <li>Community partnerships</li> <li>Supplier diversity initiatives</li> <li>Product design</li> <li>Sustainable packaging fairs</li> </ul>	<ul> <li>Product quality and safety</li> <li>Sustainable packaging</li> <li>Supply chain risk mitigation</li> <li>Cost-saving opportunities</li> <li>Partnership in local citizenship activities</li> </ul>	<ul> <li>Robust and reliable supply chain</li> <li>Alignment on ethical, human rights and environmental expectations</li> </ul>

continued from previous page

STAKEHOLDER	INTERACTIONS	TYPES OF ISSUES	STRATEGIC BENEFITS
Shareowners	<ul> <li>Meetings with institutional investors and major shareowners to address business and CSR/ sustainability issues</li> <li>New expanded outreach to socially responsible investors</li> </ul>	<ul> <li>Business performance</li> <li>Health and Wellness product strategies</li> <li>International expansion plans</li> <li>Sustainability targets and results</li> </ul>	<ul> <li>Close and interactive relationship with shareowners from institutional to retail</li> <li>Enhanced understanding of Campbell's seven business strategies</li> </ul>
Communities and NGOs	<ul> <li>Direct, on-the-ground relationships</li> <li>Networking relationships across our community partners</li> <li>Recognition events</li> <li>Brainstorming discussions</li> <li>Regional priority plans — health, community revitalization, youth</li> <li>Signature partnerships</li> </ul>	<ul> <li>Critical local needs — hunger, youth, support services in our communities</li> <li>Strategic partnership priorities — heart health, obesity, sustainable agriculture, diversity</li> </ul>	<ul> <li>Focused, tailored approach to community service that is aligned with the Campbell family of brands, our local communities, and the most pressing priorities on which Campbell can have the greatest impact</li> </ul>
Governments, Policy Makers	<ul> <li>Campbell Public Policy         Committee sets priorities     </li> <li>Direct engagement on issues         important to Campbell         business     </li> <li>Regulatory affairs employees         at plant and international sites     </li> <li>Significant monitoring and         communication activities     </li> </ul>	<ul> <li>Food safety, quality, labeling</li> <li>Regional priorities</li> <li>Health, wellness and nutrition policy</li> </ul>	<ul> <li>Credible and authentic relationships with policy makers</li> <li>Consistent policy positions globally</li> <li>Building a reputation as a trusted source of industry perspective</li> </ul>



Nourishing Our Consumers

# **Nourishing Our Consumers**

At Campbell, Nourishing Our Consumers begins with our wholesome portfolio. That's why we have been able to provide consumers with nutritious, high-quality, and great-tasting food for more than a century.

# SCUARSPANTS STATE OF THE STATE





# IN THIS SECTION

#### Overview

For more than a century, Campbell has been dedicated to Nourishing Our Consumers by providing nutritious, high-quality, and great-tasting foods.

# Offering Healthy and Nutritious Products

Campbell is committed to helping consumers use food to maintain and advance their health and personal wellbeing.

# **Ensuring Customer Satisfaction**

Campbell actively seeks and values consumer feedback because earning our consumers' trust is, and always will be, our paramount focus.

# **Food Safety and Quality**

Campbell's commitment to providing products that are wholesome, safe, and affordable has allowed consumers to enjoy our brands for generations.

# Advancing Social Impact with Our Consumers and Our Customers

Strategic partnerships between Campbell, our consumers, and our customers allow us to make a more powerful impact in key social areas.

# Recognition

Campbell's core principle of "Winning in the Marketplace" is literally brought to life through recognition.

#### OVER THE PAST YEAR, WE ...

- Increased sales of our Nutrition and Wellness Product Portfolio by more than 20%
- Reached more than 330 million people so far through our "AdDress Your Heart" campaign
- Offered more than 115 U.S. products certified by the American Heart Association
- Joined the Healthy Weight Commitment Foundation to help reduce obesity
- Were the first company to receive the "Mission Achievement Award" from the American Heart Association

# OUR 2020 GOALS

Advancing Global Nutrition and Wellness Continually advance the nutrition and wellness profile of our product portfolio

# Overview

Campbell's goal is to make healthy and nutritious products an affordable, everyday opportunity for all consumers to help them meet their nutritional requirements and lifestyle needs.

At Campbell, Nourishing Our Consumers begins with our wholesome product portfolio. Earning and maintaining our consumers' trust is, and always will be, our paramount focus. For more than a century, we have dedicated ourselves to nourishing our consumers by providing nutritious, high-quality, and great-tasting foods.

We nourish the lives of our consumers by:

- Delivering safe, high-quality, affordable, and convenient foods and beverages
- Continually improving the nutritional value of our products
- Using consumer feedback to improve our offerings
- Providing value-added services, such as recipes, in our advertising and on our websites
- Marketing our products responsibly

To address the growing interest in issues such as healthy weight management, heart health, childhood obesity, and quality of life, we are increasing our product development focus on foods that meet consumers' increasing needs for nutrition and well-being.

We provide consumers around the world with great-tasting products that deliver a range of choices to help them meet their nutritional requirements and lifestyle needs. Our goal is to make nutritious, high-quality, and great-tasting products an affordable, everyday opportunity for all consumers. In addition, we will continue to educate our consumers regarding food choices and how our products, as part of a balanced diet, help support a healthy lifestyle. An important component of this effort is providing accurate and reliable labels with ingredients and nutrition information to help our consumers make informed purchasing decisions. In 2011, we announced plans to participate in an industry-wide effort to provide front of label nutrition information.

Campbell's Nutrition and Wellness website offers simple, everyday solutions, tools, and information to help our consumers meet their wellness goals. Our goal is to provide useful information to help consumers make healthy choices whether they are at home or on the go. Campbell's Kitchen works to make this information even more accessible by providing a variety of practical, great-tasting recipes and menu plans that are good for families and their budgets.

# Offering Healthy and Nutritious Products

Campbell's focus on the nutrition and wellness credentials of our products provides our consumers with a portfolio of affordable options for themselves and their families.

Around the world, the role of food in maintaining and advancing health and personal well-being is growing among consumers. At Campbell, we continue to add wellness attibutes to our products and now in the U.S. have more than 200 products with reduced levels of sodium; more than 200 products that are low in fat and saturated fat; more than 150 products that have 100 calories or less per serving; and more than 115 product SKUs that are certified by the American Heart Association. Our goal is to continue to deliver great-tasting products that can be part of a healthy diet and lifestyle.

# 2010 \$2,466 2009 \$2,029 \$1,720 Gardenay Whole Crain Origin Preso CHUNKY the Character of Character of

Growth of Nutrition and Wellness Product Portfolio includes Organic, Full Vegetable Serving, Light, Low Fat, Healthy Levels of Sodium, Whole Grains.

# Continually Advancing the Nutrition and Wellness Attributes of Our Product Portfolio

**Healthy Sodium Levels:** Campbell has been a food industry pioneer in our commitment to reduce the amount of sodium consumed in the typical diet. For more than 40 years, we have offered our consumers lower-sodium soup options. Over the past decade, we have made significant progress advancing our science, technology, and formulation capabilities to deliver lower-sodium choices that are also great-tasting.

Campbell now offers eight times the number of reduced-sodium products in our portfolio compared to 2005. To date we have advanced sodium reduction in more than 90 of our soups, including a 32% reduction of sodium in our top-selling *Campbell's* Tomato soup to the healthy sodium level of 480 milligrams per serving while preserving its great iconic taste. In addition to soup, we have offered lower-sodium choices in our V8 juices, *Campbell's SpaghettiOs* pastas, *Pepperidge Farm* natural breads, and introduced *Prego* Heart Smart pasta sauces.

In Canada, across both retail and foodservice channels, approximately 73 products meet the nutrition criteria for the country's Heart and Stroke Foundation's Health Check<sup>TM</sup> program. Since 2003, Campbell Canada has removed more than 46 million teaspoons of sodium from more than 100 products across Campbell's Condensed, *Chunky* and *Gardennay* brands. To help Canadians more easily identify healthier choices in the soup aisle these products now feature a prominent visual `Blue Band' around the top identifying 25 percent less sodium products. Campbell Canada's leadership in sodium reduction also has been recognized by Blood Pressure Canada's Award of Excellence — the only such food manufacturer in Canada to earn that honor.

In Australia, the sodium levels across all Campbell's ready-to-serve soups now meet the Australian National Heart Foundation's guidelines for sodium. That's just one of the reasons why a number of *Campbell's Country Ladle* soups have been awarded the National Heart Foundation Tick.

In our North American foodservice channels, we have reformulated and expanded our line of soups and Pepperidge Farm products offered in schools to meet the standards outlined by the Alliance for a Healthier Generation — a partnership between the William J. Clinton Foundation and the American Heart Association — in which Campbell was one of the first participants to join in October 2006.

# **Trans-Fats**

In recent years, the food industry has acted aggressively to address consumer concerns about trans-fats (TFAs), which are often found in processed food products. Campbell has been an industry leader in removing trans-fats across our product portfolio while maintaining great taste, texture, and quality. In 2004, we announced the reformulation of our entire line of *Pepperidge Farm Goldfish* crackers to zero grams of trans-fats. Since then, we have reduced or eliminated artificial trans-fats in almost all of our bakery products. We continue to look for opportunities to reduce the saturated fats in our snack products and to use lean meats in our soups.

# **Promoting Positive Nutrition**

Whole Grains: The U.S. Dietary Guidelines recommend making half your grains whole grains. Campbell provides whole grains in a broad range of products including more than 25 varieties of *Pepperidge Farm* breads, rolls, English muffins, and bagels. In 2010, Pepperidge Farm had more bakery products certified by the American Heart Association than any other bakery company. Pepperidge Farm also has developed *Goldfish* crackers and graham snacks that are made with whole grains in the U.S. In Australia, Arnott's offers whole grain *Arnott's Vita-Weat* products, including 9 Grains Crispbreads made with 100% whole grains and Rice Crackers made with 100% whole grain brown rice. Campbell's Australia also offers consumers the goodness of whole grains under their *Country Ladle* brand with a range of ready-to-serve soups featuring whole grain brown rice, whole grain barley, and whole grain pasta. All *Campbell's* Condensed Kids' Shapes soups in the U.S. are now made with whole grain pasta. Whole grain pasta is also featured in several varieties of *Campbell's Select Harvest* and *Campbell's* Condensed soups.

**Organic Offerings:** In the U.S. market, we offer organic versions of our *Swanson* chicken, beef, and vegetable broths, as well as 17 varieties of *Wolfgang Puck* soup and all *Wolfgang Puck* broths.

**Vegetables:** Many Campbell products deliver one or more full servings of vegetables in each portion. A glass of V8 vegetable juice provides two servings of vegetables required in a daily diet. V8 V-Fusion juice provides a full serving of vegetables and a full serving of fruit. Thirty-five (35) varieties (SKUs) of *Campbell's Chunky* soup provide a full serving of vegetables in each serving. In 2010, *Prego* introduced two Veggie Smart varieties that provide 50% of your recommended daily vegetables in every <sup>1</sup>/<sub>2</sub> cup serving.

The Healthy Request Line: Campbell has a dedicated product line of 25 soups that each meet criteria established by the U.S. Food and Drug Administration and the U.S. Department of Agriculture for a healthy food. These products are also 98% fat free, have up to 50% less sodium, have zero grams of trans-fats, and are low in saturated fat and cholesterol. They also contain at least 10% of the Daily Value of specific beneficial nutrients, such as vitamins A and C, calcium, iron, protein, and fiber. Campbell offers 25 varieties (SKUs) of Healthy Request soups that display the American Heart Association's heart-check mark.

# Weight Management

Eating patterns that are low in caloric density (the relationship of calories to volume) help people maintain a healthy weight and soup has been described as a "secret weapon" for weight control by dieticians who recognize that many soup varieties offer a low calorie dense option. Campbell has introduced a range of Light soups in both its *Campbell's* Condensed and *Campbell's Select Harvest* soups. Beyond soup, Pepperidge Farm has a number of 100 calorie packs that are being offered for both cookies and *Goldfish* crackers. Vegetable consumption as part of a healthy diet may also help with weight management. Recent research found that the simple addition of V8 100% vegetable juice in people's diets was part of a successful strategy to help them meet the vegetable guidelines.

# **Using Nutrition Science to Enhance Food Nutrition**

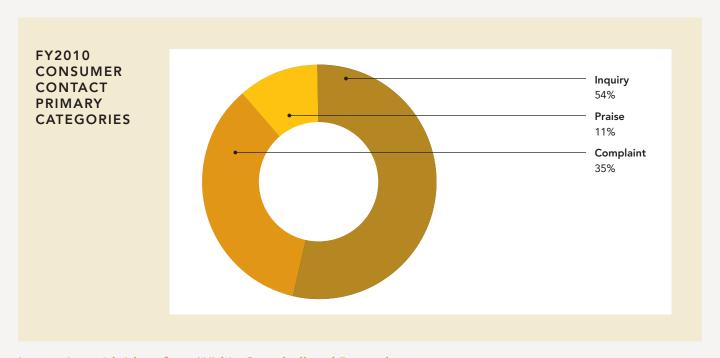
**Research Support:** Campbell has a long history of conducting and supporting research in better nutrition, food preparation, and dietary patterns. Using a multidisciplinary approach of nutritional, food, sensory, culinary, and packaging science, we strive to offer consumers healthier choices that also meet their uncompromising taste expectations.

# **Ensuring Consumer Satisfaction**

Campbell encourages our consumers to provide feedback because we continuously strive to develop new products that will meet or exceed their expectations for great-tasting, affordable, and nutritious foods.

Campbell actively seeks and values consumer feedback, whether positive or negative. Last year, nearly 500,000 consumers in the U.S. contacted Campbell to ask questions, express concerns, or praise our products. The majority of these contacts are received through our toll-free phone number, but consumers can also send letters or reach us through our website.

Our Consumer Affairs team is charged with receiving, tracking, and responding to all consumer feedback. This includes contacting individuals who use or control social media outlets that comment on our products. Through ongoing analysis of consumer comments, we are able to improve our products, packaging, production processes, and level of service.



# Innovating with Ideas from Within Campbell and Beyond

Campbell has a passion for innovation. We continually seek to improve the quality, wellness profile, convenience, and value of our products. We are always interested in ideas for new products, packaging, marketing, and production technologies that will help us meet the needs of our consumers and customers better, faster, and more completely than the competition. We recognize that valuable ideas for innovation may come to us from many sources, both inside and outside the company.

Consumers, customers, suppliers, contractors, inventors, and friends often have ideas that they would like to share with us, and we welcome them. To streamline this process, Campbell introduced *Ideas for Innovation* in 2008. This web portal enables people to submit ideas that are then shared with our skilled Research and Development and Marketing personnel, who are dedicated to improving our products, packaging, marketing programs and production methods. We also work with outside partners to develop innovative ideas.

In 2009 we launched *ideaNET*, an internal idea-generation program, and asked our employees to share their innovative ideas in such areas as product development, sustainability, marketing, community programming, and health and wellness. Ideas that are submitted are acknowledged and reviewed by experts within the company. Campbell employees from more than 45 global locations have offered up more than 1,300 ideas since the inception of the program.

Beyond simply listening to feedback, we are actively engaged in programs designed to help our consumers live better and longer lives. We understand, for example, that it can be a challenge to manage dietary needs for individuals who are allergic to certain foods. To increase awareness and provide additional education for families affected by food allergies, Campbell has partnered with the Food Allergy & Anaphylaxis Network (FAAN) to offer a free six-month trial membership to any family dealing with allergies. By helping consumers participate in FAAN, we seek to assist those with allergies to understand their dietary options and obtain the information they need to minimize health risks. For our consumers who desire products without gluten we have created a website that can be found at www.campbellswithoutgluten.com. The site contains important information as well as a list of products that are gluten-free.

#### **Tracking Consumer Feedback**

Campbell conducts frequent surveys and other research to gauge consumer satisfaction and improve our understanding of what our consumers expect from us. We constantly challenge ourselves to find new and innovative ways to meet or exceed these expectations. One of the best ways to find out whether our consumers are satisfied is to ask them. We know that consumer satisfaction is key to consumer loyalty and retention. Our Consumer Affairs group does just that. With each contact received through our contact center, consumers are able to participate in a short, post-call survey. This information is used to create process and service improvements resulting in increased consumer satisfaction with our service, products and packaging. Our consumers mean the world to us!

#### **Providing Information Our Consumers Want**

Campbell continually develops and tests new programs to provide consumers with useful information on meal ideas, health and wellness, and other tips. For example, each day our *Meal-Mail* program delivers nearly 500,000 recipes electronically to busy Americans who are hungry for convenient, great-tasting meal ideas that will please their families. Consumers can also access our Campbell's Kitchen website (www.campbellskitchen.com) at any time and download recipe ideas that have been tested and approved by our Campbell's Kitchen team, often with the assistance of our Campbell chefs and nutritionists.

#### **New Product Innovation**

We continuously strive to develop new products that will meet or exceed our consumers' expectations for taste, nutrition, convenience, value, and variety. All new products must meet our stringent standards for safety and quality. Our manufacturing processes are designed to maintain the nutritional value and preserve the goodness of our wholesome ingredients.

Campbell's Research and Development department is constantly monitoring trends and working to apply cutting-edge science to help the company grow globally. Our strategies are focused on providing better everyday simple meals, healthy beverages, and baked snack choices. Our goal is to help consumers reduce negative components in their diets, close nutrition gaps, maintain healthy weight, and protect heart health, with a special emphasis on vegetable and grain nutrition.

# Food Safety and Quality

Campbell has an extremely successful history of protecting the consumer. We fulfill the expectations that our consumers place on us to have robust safety and quality systems in place.

Campbell is committed to providing products that are safe, wholesome, and affordable. We are committed to maintaining our consumers' trust by continuously improving our quality control processes.

We have devised a set of worldwide quality standards that define the requirements for food safety and quality. All Campbell businesses, as well as all of our suppliers and co-packers, are required to meet these standards. Our quality standards extend from the fields where our ingredients are sourced to the finished products that are shipped to our customers and then purchased by our consumers.

#### **Ingredient Sourcing and Traceability**

A quality product begins with quality ingredients. We purchase most of our fresh ingredients from farms in the countries where we produce products. We also source certain ingredients from carefully selected suppliers around the world.

Our ingredient suppliers and contract manufacturers must meet the requirements for safety and quality set forth in our *Supply Base Requirements and Expectations Manual*. These requirements were developed after reviewing the quality audits of supplier manufacturing sites, and are based on careful study of best practices throughout the food industry. We conduct periodic audits and on-site inspections of our ingredient suppliers to ensure compliance with our worldwide quality requirements.

We require our suppliers to know where their ingredients come from, and we conduct periodic exercises to assure that we can quickly determine where our products have been shipped.

#### **Product Manufacturing**

Campbell operates more than 30 manufacturing plants in 11 countries with the support of more than 2,000 individual suppliers and more than 70 co-packers. Our facilities produce more than 5 billion packages of 10,000 distinct soup, sauce, baked snack, bakery, and beverage products.

Throughout the manufacturing process, our quality teams monitor, identify, and address potential issues that could create a quality or safety risk. In collaboration with our suppliers, other food manufacturers, and customers, Campbell has committed to the Global Food Safety Initiative (GFSI), establishing manufacturing facility food safety systems certification to GFSI recognized standards as a requirement.

- Foreign Material: We use a variety of advanced technologies, including X-ray, metal detectors and magnets, process audits, and inspections to protect against foreign material contamination. We share best practices and technologies with our suppliers and co-packers.
- Allergens: We control for a variety of food allergens, including fin fish, shellfish, peanuts, tree nuts, eggs, dairy protein (dairy in Australia), soy protein, wheat, and sesame seeds. We maintain strict internal controls to safeguard against cross-contamination during production. Campbell has invested in data systems to maintain label ingredient statement and claims accuracy. We have also pioneered the use of advanced coding and scanning technologies that help assure individual package verification of labeling accuracy, allergen control, and product traceability.
- **Genetically Modified (GM) Ingredients:** The Company respects local market regulations and preference regarding the use of GM ingredients. We adhere rigorously to all local regulatory requirements in the markets where we distribute our products.

• Incident Management: We maintain strict and consistent controls throughout our manufacturing processes, but we are also prepared to act swiftly and effectively if there is a problem with any of our products. If we suspect that the safety of a Campbell product has been compromised, Campbell's Corporate Crisis Management Team initiates a recall process to remove the product from store warehouses and shelves and alert consumers immediately. Working through protocols established by government agencies around the world, we provide regular updates on the scope and status of any product recall. We also have 24-hour support available to our retail trade customers and consumers to address any questions and concerns.

Following each recall, we conduct a thorough root cause analysis to identify and implement corrective actions. This work has led to improvements in our tracking and manufacturing controls.

#### **Global Recalls:**

2010 — 3 Recalls impacting 7 products

2009 — 3 Recalls impacting 4 products

#### **Food Safety**

Campbell has a great legacy of leading the industry in food safety. Food safety involves the growing, handling, preparation, and storage of food with the goal of preventing food-borne illnesses. At Campbell, food safety involves a collection of departments and teams that partner to manage risks and protect our consumers, our customers, our brands, and our Company.

Campbell professionals bring together a variety of scientific disciplines, such as toxicology, microbiology, thermal processing, analytical chemistry, and forensic analysis. Campbell experts are heavily involved with, and are often leaders in, the Grocery Manufacturers Association (GMA) and other highly respected technical, trade, and scientific organizations with committees dedicated to food safety.

Campbell employs several layers of technology to keep our food products safe, from optical sorters to magnetic scanning to eliminate any metallic objects. To make certain that what's on the label is what's in the package, Campbell helped develop a "vision" system to ensure that the labels placed on every can or package are correct. Another emerging area is cutting-edge X-ray technology that not only can detect metal, glass, and other dense foreign objects, but can also identify package or filling defects.

We also understand that our products — and our reputation — are only as good as the ingredients that come from our suppliers. Campbell has developed a comprehensive program designed to protect the safety of ingredients and products throughout the supply chain, involving suppliers, packagers, and co-manufacturers. Our suppliers' quality controls must be as good as ours, and we validate their processes to ensure that they are.

Vendors must meet stringent requirements using procedures such as Hazard Analysis and Critical Control Points (HACCP), a systematic, preventive approach to controlling food hazards. We use HACCP in our own manufacturing facilities as well. Vendors and co-manufacturers also are subject to rigorous and regular audits by Campbell's Global Procurement and Supply Base Quality teams to ensure continued compliance with our exacting standards. We verify the safety of the ingredients and finished products using analytical tests, microbiological assays, and investigations of packaging integrity — a holistic approach that makes Campbell a leader in food safety.

# Advancing Social Impact with Our Consumers and Our Customers

Campbell's strategic partnerships increase our ability to impact issues that are important to our consumers, customers, and society.

As part of our mission to nourish people's lives everywhere, every day, Campbell supports several signature strategic partner-ships that allow us to make a more powerful impact than we could on our own in areas as diverse as promoting sustainable agriculture, accessible and healthy nutrition, addressing hunger in the U.S., bringing positive opportunities to our youth, and promoting awareness among women of the impact and causes of heart disease.

#### Sustainable Agriculture

#### National FFA Organization

At Campbell, our dedication to making the best soups goes beyond the ingredients. That's why we support local farms and farmers across the United States. Over the past three years we have contributed \$525,000 to the National FFA Organization to support scholarships for tomorrow's leaders in sustainable agriculture.

#### PARTNERSHIPS TO ADVANCE SOCIAL IMPACT









#### A HEALTHIER PRODUCT PORTFOLIO









#### **Hunger Relief**

#### Helping To Stamp Out Hunger

The need for food assistance has never been greater. According to the U.S. Department of Agriculture's annual study measuring food security in the United States, the number of Americans living in food-insecure homes increased from 36.2 million in 2007 to more than 50 million in 2009. Even more troubling is the fact that one in three is a child.

Stamp Out Hunger is the National Association of Letter Carriers' annual national food drive held on the second Saturday of May. Campbell promotes the drive in the media and with the help of our retail partners in-store. The company helps underwrite the cost of the postcard that is sent to every home in America to promote what is the world's largest one-day food drive. In 2010, a record 77.1 million pounds of food was collected by more than 230,000 letter carriers.

#### Campbell and the National Football League Tackle Hunger

Through the Campbell's Chunky online Click For Cans program, we engage consumers in a fun and competitive way in order to increase awareness regarding hunger in America. The Chunky brand team provides a donation of 1,000 cans of Campbell's Chunky soup to each of the Feeding America food bank partners of the 32 NFL teams. In addition, as the Click For Cans competition progresses, the food bank of the winning team is awarded an additional donation of 17,000 cans of Chunky soup, while the runner-up receives 12,000 additional cans of Chunky soup.

#### **Nutrition and Wellness**

#### **Healthy Weight Commitment Foundation**

Campbell is a founding member of the Healthy Weight Commitment Foundation. The Foundation is working to reduce obesity, especially childhood obesity, by 2015 by promoting the importance of energy balance — balancing calories eaten with calories burned through activity — and focusing in three critical areas: the marketplace, the workplace, and schools.

As part of the Healthy Weight Commitment Foundation, Campbell is committed to building on our portfolio of healthy products in the marketplace, especially those well-suited to supporting healthy weight. We will continue our work with leading wellness organizations to help educate people about the importance of a healthy lifestyle. We are building on our nationally recognized and award-winning employee wellness programs to support our employees and their families and continuing to strengthen our commitment to America's schools with programs such as our long-standing *Labels for Education* program.

#### Campbell Supports Go Red For Women To Help Fight Heart Disease

It's no coincidence that the red color of our iconic soup label stands for love and passion, but also for strength and courage, which come to mind when you see the red-dress symbol. Campbell created its signature *AdDress Your Heart* program to raise awareness and funds to support the fight against heart disease.

Over the past five years, top designers including Nicole Miller and Michael Vollbracht for Bill Blass have designed one-of-a-kind Campbell red dresses, which have been worn by celebrities with personal connections to heart disease. To date, Campbell has pledged more than \$3.6 million through 2012 to the American Heart Association's *Go Red For Women* movement to support the fight against heart disease.

#### Pepperidge Farm and the Susan G. Komen Foundation Raise Awareness for Breast Cancer

Pepperidge Farm released specially pink-wrapped *Milano* cookies to show support for the Susan G. Komen Foundation for the Cure® during National Breast Cancer Awareness Month. This was part of Pepperidge Farm's ongoing commitment to finding the cures for breast cancer. Pepperidge Farm donated \$180,000 to the Susan G. Komen Foundation in 2010 for a total of more than \$1,075,000 in the past few years.

#### Labels for Education

The Labels for Education (LFE) program has been an institution in U.S. schools since 1973. The program is registered in more than 80,000 schools and impacts more than 17.5 million students annually. Over the last three years, we have awarded more than \$7 million in educational merchandise to participating schools.

The LFE program supports schools by helping them obtain educational resources they might not otherwise be able to afford, such as computers, athletic equipment, and musical instruments. In 2009, we announced a renewed focus on Academics, Arts and Athletics to provide opportunities for our young people. Campbell continues to partner with the GRAMMY Foundation in a joint venture to make music education more accessible in tens of thousands of schools (K-6) across America. Through the partnership, the GRAMMY Foundation's proprietary *Discovery Through Music* curriculum was made available to nearly 60,000 schools nationwide that are registered in the *Labels for Education* program. In 2010, the *Labels for Education* program was expanded to include new retail partners — Bic, Pop Secret and Post Cereals.

# Recognition

When Campbell receives recognition from our consumers, customers and the media, it is validation that we are on the right path on our journey to build the world's most extraordinary food company by "winning in the marketplace."



American Heart Association named Campbell its first recipient of the Mission Achievement Award, which was established to recognize an organization whose extraordinary efforts help to advance the mission of the AHA through consumer public education and awareness, corporate support and industry leadership in prevention.



**IRTS Gold Medal Award** for significant career-long contributions to the integrity, health, and success of the electronic media industry



#5 Corporate Reputation: Global Pulse U.S. Companies – Reputation Institute



**Blood Pressure Canada's Award of Excellence:** The only food manufacturer in Canada to earn this honor.



BusinessWeek named Campbell's Among Top 100 Global Brands.



**Kroger** named Campbell an Outstanding Supplier for exceptional results in key areas including quality, innovation, service level, audit results, sustainability and pricing.

### Institutional Investor

**Institutional Investor magazine** named Campbell's Investor Relations (IR) group among the top three in its category's survey of sell-side investment firms.



**Reader's Digest Australia** announced Arnott's the winner of the Australian Iconic Brand Category in the magazine's 2009 Trusted Brands Survey. The survey examines consumer attitudes and opinions about everyday products and services.



**U.S. Foodservice** recognized Campbell through its Vendor Recognition Program for its outstanding work on U.S. Foodservice's exclusive brand partnerships and its excellence in the frozen grocery category.



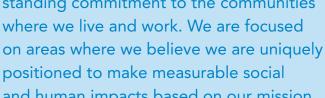
**Food Allergy and Anaphylaxis Network** recognized Campbell for its commitment to food allergy safety, awareness and education.



Nourishing Our Neighbors

# Nourishing Our Neighbors

At Campbell, we are proud of our longstanding commitment to the communities and human impacts based on our mission, geographic focus, and core competencies.



# OVER THE PAST YEAR, WE ...

- Logged nearly 20,000 volunteer hours in the U.S.
- Distributed more than \$28 million in product donations globally
- Collected 77 million pounds of food during the annual Stamp Out Hunger food drive
- Awarded \$2.5 million worth of equipment to schools through Labels for Education
- Tracked over 310,000 hours of "active" play time through Team Xtreme







#### IN THIS SECTION

#### **Overview**

Laying the groundwork for future impact through local needs and solutions, strategic partnerships, and signature programs

#### Supporting **Volunteerism**

Making a difference in our communities through the commitment and passion of our employees

#### Giving

Meeting the needs of the communities where we live and work

### **Achieving Lasting Social Impact**

Leveraging our core competencies to make measurable change in the areas of hunger relief, obesity prevention, and positive impacts on youth

#### Winning in the Community (Recognition)

Local recognition from longtime community partners

#### **OUR 2020 GOALS**

#### Improve the health of young people

Measurably improve the health of young people in our hometown communities by reducing hunger and childhood obesity by 50%

#### Impact 100 million youths

Make a positive impact on the lives of 100 million youths through our volunteer, community, and signature programs

### Overview

At Campbell, we are proud of our long-standing commitment to the communities where we live and work. That commitment begins in our hometown of Camden, New Jersey, and extends to many communities where our employees live and work. We describe our community efforts as *Nourishing Our Neighbors*. We are focused on areas where we believe we are uniquely positioned to make measurable social and human impact, based on our mission, geographic locations, and core competencies.

We apply three delivery lenses to create sustained CSR value in our community efforts:

- 1. Local Needs, Local Solutions. We know that one size does not fit all. We are also cognizant that we do not have people, plants, or even products in every community in the world. We do have long-term investments in many communities, ranging from wellness to nutrition to helping kids achieve their true potential in life.
- 2. Strategic Partnerships. We know first-hand that there are many great community-based organizations that know how to make an impact in the most efficient way possible. They know the local needs and how to maximize limited resources to make the most impact. In Camden alone, we maintain relationships with more than 100 community-based organizations that are aligned with our priorities and the community's most pressing needs. We maintain similar strategic relationships with other organizations in each of the communities where we live and operate to make the most significant positive impact possible.
- 3. Signature Programs. Some of our programs are specifically designed to make a positive impact on youth, to significantly address the U.S. hunger challenge, and to promote awareness among women of the impacts and causes of heart disease. The Labels for Education program has been in place for more than 30 years, contributing more than \$110 million worth of equipment to schools. The Stamp Out Hunger initiative is the nation's largest single-day food drive, which has collected more than a billion pounds of food since its inception, and AdDress Your Heart is a well-known partnership with the American Heart Association in which Campbell has contributed \$3.65 million over six years to help fight heart disease among women. These are just a few examples of programs in which strategic collaborations allow us to make even more meaningful impact than we could on our own.

#### **Destination Goals**

We have established 2020 Destination Goals within our *Nourishing Our Neighbors* CSR platform. These goals will inform and prioritize our efforts and programs over the next decade.

- Measurably improve the health of young people in our hometown communities by reducing hunger and childhood obesity by 50%.
  - Our hometown communities include the headquarters locations of Campbell and Pepperidge Farm, and the communities of our principal North American plants.
- Make a positive impact on the lives of 100 million youths through our volunteer, community, and signature programs.

#### Laying the Groundwork for Future Impact

Campbell has a long history of making positive social impact in our local communities through monetary support, in-kind giving, and employee volunteerism. While this work has always been an integral part of our corporate culture, additional tools were needed to bring the program to the next level.

The company's *Nourishing Our Neighbors* CSR pillar was redesigned in April 2009 to streamline our community programs across all U.S. Campbell locations. The platform encompasses all community initiatives, including the Campbell Soup Foundation, our Dollars for Doers volunteer matching grant program, matching gifts to education, in-kind giving, and the United Way employee giving program. Integral to the redesign was the *Nourishing Our Neighbors* portal, an online info-center for employees that allows them to search for volunteer opportunities in their area, log volunteer hours, apply for Dollars for Doers grants, and learn more about Campbell community programs.

In FY2010, nearly 2,000 employees accessed the *Nourishing Our Neighbors* portal — logging volunteer hours, searching for and managing projects, submitting requests for Dollars for Doers grants, and much more. The portal provides not only a one-stop shop of information on community programs, but also access to all U.S. Campbell locations, including home access for plant employees, making our programs more accessible to everyone.

### Supporting Volunteerism

Beyond monetary and in-kind support, Campbell provides enthusiastic, passionate volunteers to local nonprofit organizations working to make positive change for residents in their communities. Whether volunteering on their own or as part of a departmental team, Campbell volunteers have done everything from skills-based volunteering, such as redesigning the layout for a Feeding America food bank to simply lending an hour to read to a child on-site at a Campbell location.

Employees volunteer in several ways at Campbell:

- All employee service days
- Team-building activities
- As individuals

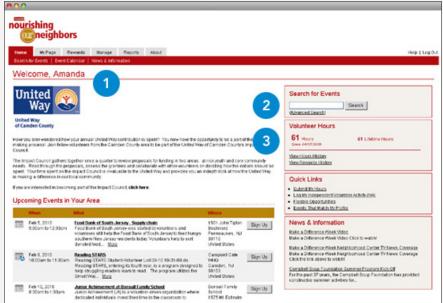
At Campbell and Pepperidge Farm locations in the U.S., employees engage annually in Make a Difference Week. In FY2010, more than 1,000 employees from five different locations volunteered during the course of one week at 60 different projects, double the participation from FY2009. Volunteers worked with more than 25 different agencies on projects that directly related to childhood obesity and hunger such as sorting food at a local food bank and teaching nutrition education to urban youth. Through their efforts, employees sorted 67,000 pounds of food, harvested 4,000 pounds of fresh produce, taught nutrition education to more than 200 youth, and much more. National Make a Difference Day, which Campbell participated in for the past 21 years, grew to Make a Difference Week in 2007, when it was recognized that Campbell employees were looking for more turnkey opportunities to volunteer during the work day.

At Pepperidge Farm in Norwalk, Connecticut, employees increased their volunteer hours by 170% in the first five months of FY2010. Employees sorted food at the Connecticut Food Bank, filled backpacks of food for children who otherwise go hungry on weekends, and served meals to needy families at a local shelter.

#### **Dollars for Doers**

Campbell employees are both encouraged and recognized for volunteer service completed during the workday and outside work hours through our Dollars for Doers program.

Campbell employees are encouraged to volunteer during the workday at company-sponsored volunteer activities. These activities provide an opportunity for employees to work with their department or team on making a difference in their local community and building employee engagement. Team-building volunteer projects are scheduled by the Office of Community Service and local employee engagement teams at Campbell plant locations and managed through the *Nourishing Our Neighbors* portal. In FY2010, opportunities to volunteer at more than 200 different nonprofit organizations were posted to the site, resulting in more than 1,553 employees across the U.S. logging more than 18,000 volunteer hours. Using the values put forth by the Independent Sector, a leadership forum for charities, foundations and corporate giving programs committed to advancing the common good, Campbell employees volunteered approximately \$370,000 worth of time in FY2010.







Employee volunteer activity at eligible nonprofit organizations is not only encouraged, but also financially supported through the Dollars for Doers program. Our Dollars for Doers program was created by Campbell in 1994 as a way to recognize and encourage both individual and team employee volunteerism. In April 2009, this program was revised and became a "dollars per hours served" program, in which nonprofits receive a \$500 grant for every 25 hours of volunteer service completed by a Campbell employee. In FY2010, Campbell awarded 145 grants totaling \$150,000 to nonprofits throughout the U.S. based on the volunteer efforts of our employees, more than five times the number of grants awarded in the previous year.

#### JIM HUFFMAN describes Nourishing Our Neighbors at the individual level

For almost a decade, Jim Huffman has driven more than 20 extra miles a day to deliver meals to the elderly and homebound in his rural Northwest Ohio community. He shovels their driveways in winter, takes out their garbage, and performs minor home repairs, even if he has to climb up on the roof to do so. He'll stop by and keep them company, providing companionship as well as nourishment.

"Everybody's struggling," Huffman said. "I have the time. Anything that I can do to help an elderly person stay in their house as long as they can, I will do."

Huffman has worked for Campbell for 22 years. His current job is in the boiler house at the Napoleon, Ohio, facility. For him, it's not a big deal to work at Campbell from 4 p.m. to 4 a.m., then start delivering meals at 11 a.m. It takes him at least two hours between driving and socializing, but he makes the rounds no matter how tired he is.

"After I step into that first house, I've got a smile on my face," Huffman said. "I don't know who enjoys it more, them or me."

Huffman delivers every day in the winter because he says, he works every day, so why not go the extra step? He said he's always been surrounded by generous people and he learned from them. As a child, he hung out at the local dentist's office, watching as the man gave away dentures for free.

Campbell, Huffman said, "gives so much to this community, it's unbelievable." Besides corporate-wide programs like food drives, the local plant has also given money to build a local hospital wing and supported local charities. Huffman's fellow Campbell employees have also helped, swapping or filling in on shifts so he could make his deliveries.

And the next generation of givers is coming: Huffman said his 19-year-old son was recently en route to the movie theater when he encountered a couple who needed help paying for gas. Huffman's boy gave the couple his last \$8, and then walked home, forgoing his own entertainment.

"He's something," Huffman said proudly.

Like son, like father.

### **Volunteering with Strategic Focus**

In order to both take advantage of Campbell's core competencies and make a measurable impact in our designated community goal areas, Campbell employees frequently volunteer in the areas of hunger relief, obesity prevention, and making positive impacts on youth.

















Campbell employees volunteer at their local Feeding America food banks in the U.S. and with Food Banks Canada. Volunteer service for local food banks goes beyond just hosting local food drives to much more involved skills-based volunteer initiatives such as assisting with the redesign of a food bank's floor plan, building shelving, sorting and distributing food, as well as serving on the board of directors. Employees also support other Campbell initiatives such as *Stamp Out Hunger*, the nation's largest single-day food drive, with volunteer service. For *Stamp Out Hunger*, employees sort food at local post offices and food banks the day of the food drive and for months afterwards. For organizations such as the Food Bank of South Jersey, *Stamp Out Hunger* donations represent one quarter of the food bank's total annual inventory.

At the local level, employees frequent soup kitchens such as the Cathedral Kitchen in our hometown of Camden, New Jersey, and Loaves and Fishes in Sacramento, California, serving meals to hundreds of low-income families and individuals during each day of volunteer service. In Maxton, North Carolina, employee volunteers worked during the summer of 2010 with a feeding program in Scotland County, delivering 30,000 meals to sites that serviced the 70% of children in the county eligible for free meals.

Employee volunteers are constantly seeking to make a lasting positive impact on young people, especially in the area of education. In Camden, local students are brought to our headquarters for one-on-one reading and literacy instruction for one hour each week through the Reading STARS and Read and Believe programs. In FY2010, 80 employees increased the reading competency of elementary school students by an average of one grade level in just 16 weeks during Reading STARS.

During their fifth annual service day at Pepperidge Farm, 230 employees worked to renovate the George Washington Carver Center. The Center has been a vital community hub for the past 71 years supporting the children and families of Norwalk through academic enrichment and recreational programs. Employees worked to landscape, paint, clean and install new kitchen appliances.

### Giving

Campbell continually meets the needs of its local community through many programs that provide financial support, including Dollars for Doers, Matching Gifts to Education, employee giving campaigns, and the Campbell Soup and Arnott's Foundations. In addition, Campbell locations across the globe provide in-kind support to local organizations in need.

#### **Campbell Soup Foundation**

Since 1953, the Campbell Soup Foundation has provided financial support to local community-based organizations that inspire positive change in the U.S. communities where employees live and work.

The Foundation places particular emphasis on Camden, New Jersey, and other regions where Campbell has manufacturing facilities. For example, the Foundation donates more than \$1 million annually to a variety of organizations that are expanding educational, cultural, residential, employment, and other opportunities for Camden residents. Nourishing the lives of the people of Camden, particularly children, is among the Foundation's top priorities. The Summer Program, the Foundation's signature initiative, provides constructive summer activities for more than 10,000 youngsters each year.

A small sampling of the Campbell Soup Foundation's Camden partners includes:

- The St. Joseph's Carpenter Society, which works to move families from renters to homeowners
- Urban Promise, which gives city children and teens a safe place to learn and grow
- The Cathedral Kitchen, which provides meals and culinary training to impoverished families
- The Food Bank of South Jersey, which provides hands-on nutrition education through cooking

Beyond Camden, the Campbell Soup Foundation also supports charitable efforts in more than 20 communities where Campbell has operations. Partners include:

- The Lancaster Partnership, which provides financial assistance, mentoring, counseling on college selection, and summer employment for minority youth in Denver, Pennsylvania, and surrounding communities
- The Scotland County Literacy Council, which provides literacy and job-readiness training for the unemployed of Maxton, North Carolina, and surrounding communities
- The Lamar County Chapter of the American Red Cross, which provides economically disadvantaged youth with training in basic hygiene, first aid, and disaster, safety, and fire safety in Paris, Texas

The Campbell Soup Foundation also manages and funds several employee charitable programs: Dollars for Doers, the Matching Gifts to Education program, and the United Way employee giving campaign. The Dollars for Doers program provides funding to local organizations based on the volunteer service of Campbell employees. The Matching Gifts to Education program matches donations made by Campbell employees to institutions of higher education, donating approximately \$140,000 annually. In FY2010, the Campbell Soup Foundation provided \$574,000 in matches to United Way employee giving campaigns at 15 Campbell and Pepperidge Farm locations, for a total of \$1,732,679 in giving to the United Way.

#### Arnott's Foundation

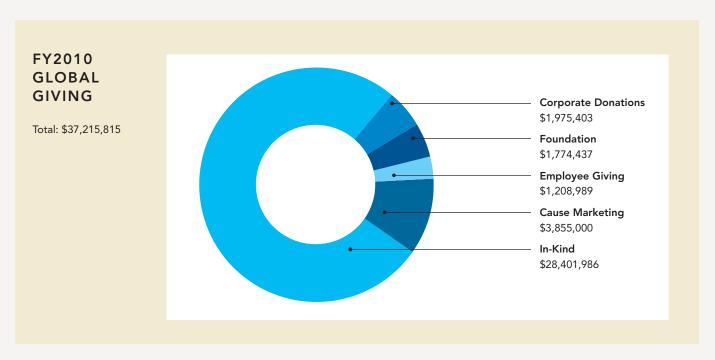
The Arnott's Foundation, founded in 2004, focuses on families, aiming to create positive environments that allow families to build, maintain, and enjoy a better quality of life. It has three main beneficiaries: Camp Quality, a camp for children and families coping with cancer; Driver Reviver, a program that provides snacks to weary drivers to prevent fatigue-related accidents; and Fairy Sparkle, an inspiration to sick children in Australia's hospitals. The Arnott's Foundation also manages food donations

from Arnott's to Foodbank Australia. In FY2010, the Arnott's Foundation, funded through Arnott's employee giving campaign, distributed a total of \$172,591 (AUD).

#### **Employee Giving**

Employees financially support organizations in their local communities through the annual United Way employee giving campaign. Fiscal year 2010 saw a record number of Campbell and Pepperidge Farm locations host campaigns, with 15 locations participating, up from 14 in FY2009. Campbell is the largest United Way contributor in many locations where we have headquarters or manufacturing facilities, playing a key role in caring for the needy and providing vital social services in those communities. In FY2010, Campbell employees contributed more than \$1.1 million to local United Ways. Coupled with a Campbell Soup Foundation match of \$574,000, total Campbell and Pepperidge Farm contributions exceeded \$1.7 million to United Way branches across the U.S.

In Canada, employees participate in an annual giving campaign that benefits six agencies including: the Canadian Cancer Society, regional children's charities, the United Way, and Food Banks Canada. In FY2010, contributions totaled \$45,996 (CAD), including a 1:1 match from Campbell Canada.



#### Public Benefits Commitment — Camden

As part of the construction of a new 80,000-square-foot employee center at Campbell's World Headquarters in Camden, the company made a \$10 million pledge to the city. The pledge includes approximately \$2 million in public benefits to be used over the next five years to support job training and professional development opportunities for Camden residents; \$5 million in grants from the Campbell Soup Foundation to continue its philanthropic work in the city over the next five years; and \$3 million through the Neighborhood Revitalization Tax Credit (NRTC) program, which provides businesses with a tax credit for funds given to nonprofit entities carrying out comprehensive revitalization programs in New Jersey.

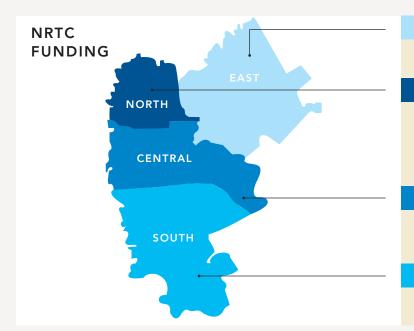
The first round of NRTC funding, distributed in FY2008, totaled approximately \$1.3 million and was split between two organizations. The first is Heart of Camden, a nonprofit organization serving the Waterfront South section of Camden that focuses on housing restoration, economic expansion, and human development. Heart of Camden's neighborhood plan includes revitalizing Broadway, the neighborhood's main corridor, creating quality market-rate and affordable housing, and improving air quality. The second organization is Parkside Business and Community in Partnership, an organization focused on revitalizing the Parkside

neighborhood in Camden. Parkside's neighborhood plan includes the revival of the business district along Haddon Avenue, support for affordable housing, financial literacy, and youth development projects.

The second round of funding, totaling \$902,000, was distributed in FY2009 to four organizations as part of the North Camden neighborhood plan. The plan supports a job training and development center managed by Respond, Inc., a new housing development on the vacant prison property in North Camden with Camden Lutheran Housing, a live-in facility for troubled teens working at learning job skills through technology with Hopeworks 'n Camden, and riverfront clean-up efforts with Save Our Waterfront.

In 2010, \$1.1 million in funding was split between all eligible plans in North, Central, South and East Camden. Cooper University Hospital Foundation was awarded \$256,344 for nine new homes, a repaved parking lot and more in the Cooper Lanning neighborhood. In East Camden, the Cramer Hill Community Development Corporation received funding for a gateway renovation project.

Three rounds of funding covered all main areas of Camden — North, Central, South, and East:



#### EAST CAMDEN, N.

- \$146,156 (FY2010)
- Cramer Hill CDC

#### NORTH CAMDEN, NJ

- \$902,000 (FY2009)/\$95,000 (FY2010)
- Respond, Inc.
- Camden Lutheran Housing
- Hopeworks 'N Camden
- Save Our Waterfront

#### CENTRAL CAMDEN, NJ

- \$630,000 (FY2008)/\$456,344 (FY2010)
- Parkside Business and Community in Partnership
- Cooper University Hospital Foundation

#### SOUTH CAMDEN, NJ

- \$630,000 (FY2008)/\$402,500 (FY2010)
- Heart of Camden

# Achieving Lasting Social Impact

Campbell's core competencies uniquely position us to make measurable change in the areas of hunger relief, obesity, and positive impacts on youth.

#### Measurable Social Impact in the Communities Where We Live and Work

In 2009, we set new long-term Destination Goals specifically designed to leverage key Campbell competencies and deliver positive social impacts to our communities.

#### **Supporting Goals:**

- Measurably improve the health of young people in our hometown communities by reducing hunger and childhood obesity by 50%.
- Make a positive impact on the lives of 100 million youths through our volunteer, community, and signature programs.

We will establish interim strategies and tactics in each of these areas with the goal of demonstrating measurable progress year after year.

### **Hunger Relief and Childhood Obesity**

Campbell is committed to making a positive impact in the areas of hunger relief and obesity through product donations, signature programs, and local partnerships.

Hunger relief is integral to our *Nourishing Our Neighbors* strategic platform. Through our ongoing partnership with and support of Feeding America, the nation's largest food bank network, Campbell donated more than \$19 million worth of product in support of the efforts of 25,000 separate charities in FY2010. In addition, more product was distributed through ongoing product reclamation efforts. Campbell reimbursed customers more than \$10 million for product that was reclaimed and donated at the local store level.

In Australia during FY2010, Arnott's contributed product valued at more than \$2.5 million (AUD), which was distributed through Foodbank Australia and Driver Reviver. Campbell and Food Banks Canada have entered a new comprehensive multiyear partnership that will support hunger relief across Canada through the donation of nutritious food, charitable funds, educational resources, and other awareness and community programs.

In total in FY2010, Campbell donated more than \$28 million worth of product to organizations that distributed it to those in need across the globe.

#### Stamp Out Hunger

Since 1993, Campbell has partnered with the National Association of Letter Carriers for *Stamp Out Hunger*, the nation's largest single-day food drive. People across the country are invited to leave bags of nonperishable food items outside their mailboxes, which are then collected by the nation's 230,000 letter carriers and delivered to local food banks. Campbell works to promote household awareness through the distribution of 120 million direct mail postcards, and also kicks off the drive each year by donating one million pounds of food to the effort. In FY2010, the food drive generated a record 77 million pounds of food, breaking a billion pounds of food collected since the drive's inception.



#### Chunky Tackling Hunger/Click For Cans Online Program

For more than a decade, *Campbell's Chunky* soup has been the official soup of the National Football League (NFL). Campbell supports each team's relationship with a local food bank by donating 1,000 cans in support of food drives during the football season. The *Chunky* soup brand also generates awareness for hunger relief through the annual *Click For Cans* competition. Through weekly voting, fans are able to use their votes to receive a bonus donation to their community food bank. In 2010, fans of the Green Bay Packers were able to secure a donation of 18,000 pounds of *Chunky* soup, which was distributed to organizations across Wisconsin.

#### Let's Can Hunger

Campbell is a strategic partner with Students in Free Enterprise (SIFE), a global, nonprofit education organization that establishes a partnership between business and higher education to create a better world. In FY2010, collegiate members of SIFE teamed with Campbell on an initiative called *Let's Can Hunger*, a series of competitions in which participating teams developed creative solutions to one of the world's most enduring challenges.

In the 2009–2010 academic year, the challenge expanded beyond the U.S. to Australia, Canada and Mexico. Oregon State University received top honors in the U.S. as the overall competition winner. The team toured the country to promote hunger awareness, blogging and tweeting about its stops at food banks, soup kitchens, and farms along the way, collecting nearly 65,000 pounds of food in 30 distinct food drives.

In year two of the program, more than 3,000 students generated nearly 700,000 pounds of food, bringing the total collected since the program's inception to over 770,000 pounds. Their 50,000 hours of service during the 2009–2010 academic year has impacted over 350 food banks in four countries, empowering 33,000 people with the skills, knowledge and resources to break free of hunger.

#### Alliance for a Healthier Generation

Campbell has been a national partner of the Alliance since it was conceived by the American Heart Association and the Clinton Foundation in 2006. Campbell has adopted voluntary nutrition guidelines for snacks and side items and has continuously improved the health profile of food items offered to schools across the U.S. and Canada. Examples include lower-sodium soups, whole grain *Pepperidge Farm* crackers and breads with zero trans-fats, and *V8* beverages providing one or more full servings of vegetables and fruits.

#### **Healthy Weight Commitment Foundation**

In 2009, Campbell joined fellow members of the food and beverage industry, its retail customers, and nongovernmental organizations as part of the Healthy Weight Commitment Foundation to help reduce obesity in the U.S. by 2015. The Foundation promotes the importance of energy balance — balancing calories eaten with calories burned through activity — while focusing on three critical areas: the marketplace, the workplace, and in schools. As part of this effort, Campbell is committed to building on our portfolio of healthy products, continuing to work with leading wellness organizations to teach people about the importance of a healthy lifestyle and building on our award-winning employee wellness programs.

#### Help Hunger Disappear

For the third year on National Hunger Awareness Day, Campbell Canada partnered with Food Banks Canada for their Help Hunger Disappear campaign. Campbell built high impact displays spelling the word "HUNGER" out of thousands of cans of Campbell's vegetable soup at select grocery stores in Edmonton, Windsor, Halifax, and St. John. Campbell donated approximately 100,000 cans of Campbell's vegetable soup to Food Banks Canada through this program.

### Positive Impacts on Youth

Increasing the availability and success of positive activities for local youth is integral to our community programming.

#### **Campbell Soup Foundation Summer Program**

Over the course of 35 years, the Campbell Soup Foundation has provided more than \$16 million in grants to Camden area nonprofit organizations that offer summer activities in the areas of arts and culture, education, career exploration, and recreation. These summer camps are made available to more than 10,000 socially and economically disadvantaged Camden youths each year. Since the program's inception, more than 530,000 children have participated in the program. The Foundation contributes approximately \$375,000 to 26 organizations during the Summer Program annually.

#### Labels for Education

Since its inception in 1973, Labels for Education has awarded more than \$110 million in equipment and supplies to thousands of schools across the U.S. and Canada. The program is registered in more than 80,000 schools and impacts more than 17.5 million students annually. In FY2009, the program underwent a major repositioning to refresh its presence with educators across the country. All program elements that were intended to be shared or directed with students were designed to remove the Campbell-branded presence. This was done to ensure compliance with our children's advertising pledge. In addition, the program announced an expanded focus on supporting programs at-risk due to recent budget crises.

Campbell has partnered with the GRAMMY Foundation to provide schools that are registered in the *Labels for Education* program with access to the GRAMMY Foundation's *Discovery Through Music* curriculum. Customized for children in kindergarten through 6th grade, the six-week curriculum encourages life-long creativity, allowing children to explore and discover music within other subject areas like math and science. The curriculum gives students a foundation in basic elements, such as beat, tempo, rhythm, and pitch. It also provides ways for instructors to apply these fundamentals as part of lesson plans for any subject. Our partnership makes this curriculum accessible to nearly 60,000 schools nationwide. In 2010, the *Labels for Education* program was expanded to include new retail partners — Bic, Pop Secret, and Post Cereals.

#### **Team Xtreme**

Pepperidge Farm has partnered with the NBA and star players such as Dwyane Wade, Tony Parker and Al Horford to engage kids across the country in active play. All kids have to do is join Team Xtreme online and go outside and play. Youth can then log their hours for a chance to win great prizes. The Team Website Play Center is the hub where kids can go to learn active games to play outside. Team Xtreme currently has over 92,000 members who have logged and tracked more than 310,000 hours of active play time.

















#### **Royal Agricultural Winter Fair**

The Royal Agricultural Winter Fair is the largest of its kind in Canada. Campbell sponsors a section of the fair called Journey to Your Good Health, which educates kids on health and nutrition. Campbell also sponsors a section called Healthy Eating Around the Clock and arranges a display with coupons for our products. Members of our Nutrition Strategy Team talk to parents and kids for ideas on how to eat healthy. Lastly, Campbell sponsors a "Be Healthy" stage, where kids can answer Campbell trivia and win prizes.

#### **Camp Quality**

Campbell Arnott's, through the Arnott's Foundation, has brought joy to children living with cancer all around Australia by helping with sponsored camps and fun days, and featuring Camp Quality kids' artwork on product packages. Camp Quality caters to more than 1,500 families in Australia and works to improve the quality of life for children with cancer and their families. A dedicated employee volunteer program has also provided meaningful community engagement.

#### **Fairy Sparkle**

The Arnott's Foundation supports Fairy Sparkle, a one-woman inspiration who, since 1991, has been visiting hospitals throughout Australia to help bring joy to sick children and families. At the Sydney Children's Hospital, she also created a Fairy Garden to serve as a respite from the grueling routine of long-term hospital stays.

# Winning in the Community (Recognition)



Points of Light Institute: Corporate Engagement Award of Excellence 2010



**Food Banks Canada:** Key Partner — Food and Consumer Products and Key Partner — Financial and Gifts-in-Kind



**Corporate Volunteer of 2009:** Human Services Council of Norwalk *Norwalk, Connecticut* 



**Corporate Community Partner of the Year:** Norwalk Economic Opportunity Now *Norwalk, Connecticut* 



#### Top Food Donor:

Daily Bread Food Bank Toronto, Canada



#### Nationwide Team of Excellence:

American Cancer Society

Maxton, North Carolina



United Way of Coastal Fairfield County: Chairman Circle Award

Norwalk, Connecticut

**Hector MacLean Award of Excellence:** United Ways of Scotland and Robeson Counties *Maxton, North Carolina* 

**2009 Campaign Chair's Award for Lancaster County:** United Way of Lancaster County Denver, Pennsylvania

**2009 Community Impact Partner Award:** United Way of Snohomish County *Everett, Washington* 

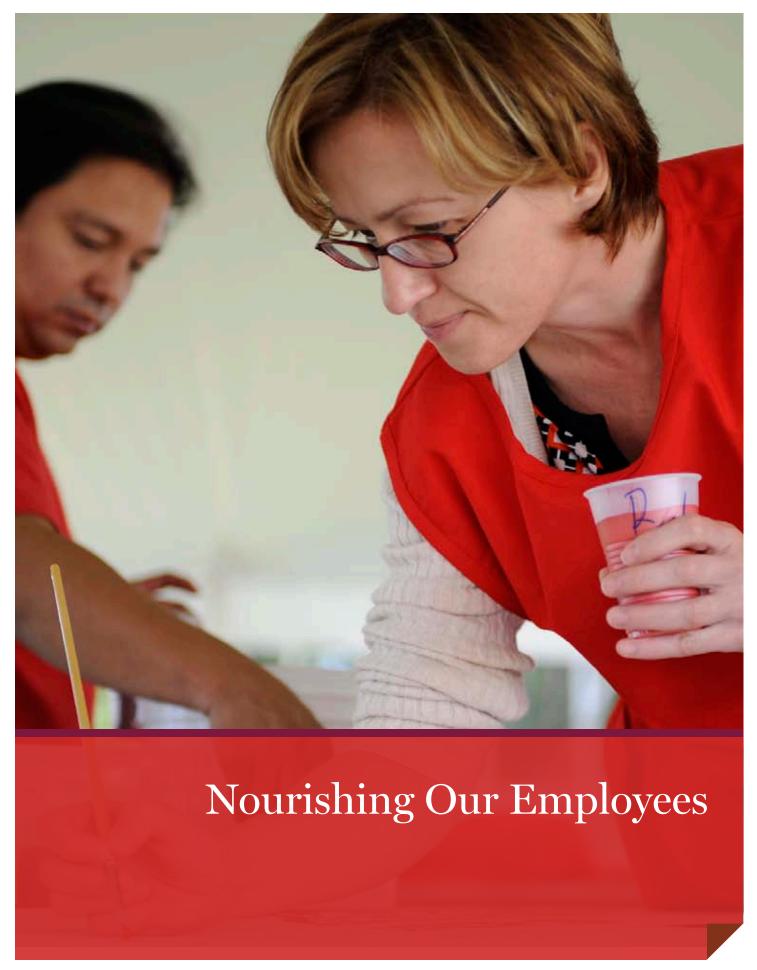
**2009 United Way of Central Florida Summit Award:** United Way of Central Florida *Lakeland, Florida* 

Cathedral of the Immaculate Conception: Partner of the Year

Camden, New Jersey

#### Paul Aiken Encore Award:

South Jersey Cultural Alliance (presented by Symphony in C) Camden, New Jersey



# Nourishing Our Employees

Campbell's success model is founded on the belief that to win in the marketplace, we must first win in the workplace. Our Campbell Promise, "Campbell Valuing People, People Valuing Campbell," captures the spirit of this belief and demonstrates the partnership we have with our employees.





### OVER THE PAST YEAR, WE ...

- Maintained our world-class employee engagement ratio with a rate of 17:1
- Spent \$145 million with women and minorityowned businesses
- Exceeded safety benchmarks in the food Industry
- Were honored by the National Business Group on Health for promoting a healthy workplace
- Were recognized by the American Heart Association as a "Fit Friendly Company"
- Provided \$1.1 million worldwide in tuition assistance



#### IN THIS SECTION

#### Overview

Winning in the Workplace means delivering a superior employment experience to our employees.

# **Engagement & Recognition**

Employees who feel valued are more likely to be fully engaged in our Company's success.

# Extraordinary Workplace

We make significant investments in our employees and their families through our full menu of benefits, resources, and programs.

#### **Diversity and Inclusion**

We are committed to executing our global diversity and inclusion strategy in the workplace, as well as the marketplace and community.

#### Safety

Workplace health and safety programs protect our employees and increase productivity.

#### Recognition

Campbell has received both national and local recognition for our workplace efforts.

#### **OUR 2020 GOALS**

#### Engage 100% of our employees

Achieve 100% employee engagement in our CSR and sustainability strategies

### Overview

We define "Winning in the Workplace" as delivering a superior employment experience to our employees that reflects our values and delivers on our promise of "Campbell Valuing People, People Valuing Campbell."



At Campbell, we know that our long-term success depends on our ability to maximize shareowner value. To achieve success, we know we must "Win in the Community" and "Win in the Marketplace." And, we know that in order to win in these two key areas, we must first "Win in the Workplace."

Over time, we have worked to create an innovative, flexible, fun, and engaging culture where employees feel welcomed, recognized, included, rewarded, developed, nourished, and inspired. This culture has also empowered our employees to take an active role in corporate social responsibility and sustainability by managing environmental resources, supporting our local communities, and advancing nutrition and wellness in our product portfolio. We have added a CSR and sustainability goal to our employees' annual performance objectives to recognize their efforts and help us reach our destination goal of 100% employee engagement in CSR and sustainability business strategies.

Our commitment to the Campbell culture is reflected by both our Employee Promise of "Campbell Valuing People, People Valuing Campbell" as well as our Employee Value Proposition:

Campbell ... the ingredients to be extraordinary where icon brands thrive, people are valued, and you can make a difference.



#### **OUR LEADERSHIP MODEL**

Our culture is also shaped by our Leadership Model, which outlines the behaviors every Campbell employee is expected to know and demonstrate. The model is anchored in inspiring trust because we believe trust is at the core of everything we do. From respecting each other to taking responsibility for one's own actions, it all begins with trust.

#### **Our Employees**

Campbell employs a diverse workforce with over 18,400 employees in more than 21 countries around the world. The majority of employees — nearly 10,000 — are located in the United States.



Some additional key facts about our workplace and employees:

- In FY2010, Campbell hired 1,257 new employees: 569 (45%) female and 688 (55%) male.
- Global turnover decreased from 11.6% in FY2009 to 8.9% in FY2010.
- Women currently make up 45% of our global workforce. In terms of leadership, women make up 24% of the global leadership team and women-run businesses comprise a majority of the company's total U.S. revenue and profit.
- People of color currently make up 35% of our U.S. workforce.

While Campbell continues to make progress in creating a more diverse and inclusive culture, we know there is more work to be done. See *Diversity and Inclusion* starting on page 77 for more information.

### **Engagement & Recognition**

We believe that our employees feel most valued when they are fully informed, understand the company's business goals and plans, and are invited to offer their feedback on a regular basis.

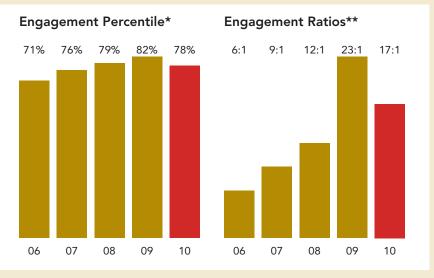
Research shows that engaged employees are more productive and profitable as well as more customer-focused, safer, and more likely to stay with the company. At Campbell, we firmly believe that employee engagement is one of the most important indicators of our ability to drive performance improvement and win in the workplace. In fact, every employee who participates in our Performance Management process must include a specific objective around engagement.

In addition to improved business results, CEO Doug Conant attributes Campbell's culture revitalization over the past nine years to our continually improving employee engagement. Doug says, "We're performing at a higher level and are more innovative and more self-governed because our employees believe that each individual can make a difference to Campbell's success." Campbell began measuring employee engagement formally through the Gallup survey in 2001, and is proud of the considerable progress we have made each year.

Based on these results, Campbell was recognized by Gallup in 2010 as one of the "Best Places to Work" in America for a fourth year in a row.

Over the past nine years, Campbell has continued to increase employee engagement to world-class levels as measured by our engagement percentile and engagement ratio versus the Gallup overall database, as well as the engagement ratio that compares the number of engaged employees to actively disengaged employees.

Campbell received the Gallup Great Workplace award in 2010 for the fourth consecutive year.



- $^{\star} \ \ \text{Measures how Campbell's overall Grand Mean score compares relative to Gallup's overall database of respondents}$
- \*\* Ratio of engaged employees divided by those actively disengaged

While we are proud of our high engagement levels, we recognize that our work is not done, and there are many opportunities for improvement. We are focusing on three key areas for employees: to help ensure that they know what is expected of them, to have the materials and equipment to do their jobs, and to have the opportunity to do their best every day.

Through team and department action planning, we are working to address issues that are critical to sustaining our high overall engagement. As part of the process, Campbell University provides a variety of tools and resources to help teams "go beyond the numbers" and create meaningful action plans around key factors that drive engagement.

### **Engagement in Action**

Below are just a few examples of how the Campbell workforce around the world continues to be engaged:

#### **EMPLOYEES POWERING INNOVATION**



Campbell employees have long been engaged in efforts to develop new products that deliver against consumer needs and to identify ways to improve how we work. In 2009, ideaNET, a new online community, was launched. Here, Campbell employees globally can post ideas for improving Campbell's business and workplace and share their thoughts on ideas posted by others. ideaNET combines individual entrepreneurship with social networking. When an employee submits an idea, it is posted to an open "Idea Board" where other employees can share their comments and help build upon the concept.

#### **AUTHENTIC ADVERTISING**



To promote Campbell's Creations, a line of soups featuring the flavors and textures of homemade soups, Campbell Canada launched a commercial filmed like a home movie — complete with an unsteady camera. The 30-second spot features Alison Hastings, Product Developer adding ingredients to a pot of soup in the Campbell's Test Kitchen and Hilton Cummings, Linesman, Filling Team A explaining in the voice-over that Alison is making this Campbell soup more like homemade, with less salt and more herbs and spices. The employee-actors were selected through a "Souper Star Search" at the Toronto plant, where applicants were asked to explain why they are proud of their role in making Campbell's soups and proud to serve the soups to their families.

#### **CAMPBELL TODAY**



Campbell's daily, online publication provides high-quality news that is candid, interesting and timely.

Recent features have included an update from the CEO on Campbell's business performance, a story on highly engaged teams, a summary of our new products in Canada, a report on a fundraiser for the March of Dimes, and an article highlighting the culture and traditions of the many American Indian employees at our Maxton, North Carolina plant.

The publication reaches 7,600 employees, and a recent online survey suggests that 90% read it regularly.

#### **EMPLOYEE FORUMS**



The Employee Forums, held each quarter, give employees the opportunity to hear directly from the CEO and other senior leaders on Campbell's strategies and financial performance. The sessions, which occur shortly after each earnings release, also include business unit profiles, employee recognition, and updates on community service. The forums are held live at World Headquarters and are broadcast to approximately 20 company sites worldwide. The replay is shared with our top 356 leaders for further distribution.

#### PEPPERIDGE FARM INNOVATION FAIR



The Pepperidge Farm Innovation Fair is an opportunity for employees across the company to submit their best and brightest ideas for new product creations. This year, entrants were asked to focus their ideas on *Goldfish*, the iconic snack cracker. Employees from Pepperidge Farm head-quarters, the company's Bloomfield, Connecticut, bakery, Arnott's in Australia, and Campbell WHQ submitted over 200 product and packaging concepts and presented them at Pepperidge Farm's Norwalk event. At the fair, attendees could see and taste the results of ideas before voting for their favorites.

Design Manager Brian Klecatsky was one of more than 250 fair attendees. "It was energizing to feel the excitement and the pride people had in their ideas," he said. "I think that spirit and energy is part of what defines our unique culture."

### **Recognition Programs**

Campbell celebrates the hard work, dedication, and accomplishments of our employees throughout the year through several formal and informal recognition programs:

- The Extraordinary Performance Awards (EPAs) is our premier annual recognition event. Each year, more than 40 awards are presented to teams and individuals whose outstanding achievements support Campbell's success model, mission, and seven core strategies. As part of the ceremony, two special awards are granted:
  - Ambassador of Excellence Award recognizes individual(s) among Campbell's administrative assistants who have demonstrated outstanding leadership and professional excellence.
  - Dr. John T. Dorrance Award recognizes outstanding business results and breakthrough thinking. This award,
     established in 1994, is the most prestigious honor bestowed upon a business team and honors exemplary performance in the marketplace.

Based on employee surveys, the EPAs are highly motivational for winners and attendees alike. Following the ceremony, employees attend a reception featuring Campbell products.

Though the signature event is held in Camden, New Jersey, employees come from all parts of the world to be recognized and to congratulate their fellow colleagues. And, new in FY2009, an international version of the EPAs was held in Australia with 17 teams being recognized.

- You Make a Difference (MAD) Awards make recognizing a co-worker easy. The awards quick and personal in nature are designed to recognize someone for achievements that go beyond day-to-day job requirements. Any employee can nominate another employee. Approximately 10,000 MAD awards have been presented since FY2007.
- Influence With Honor Awards recognize three or four top leaders each year during Campbell's Global Leadership Meeting. These are people who exemplify our leadership model and are personally selected by our CEO for their character, competence, and teamwork.

#### RECOGNIZING OUR ACHIEVEMENTS



Other forms of recognition are also presented within our different business units and locations, including Pepperidge Farm, Campbell Canada, and North America Foodservice. For example, Merit Awards are presented to Campbell Sales Company employees for their accomplishments in winning in the marketplace and in the workplace, and for demonstrating leadership, commitment, teamwork, tenacity, and agility. In addition to individual contributors, one sales team is also recognized as "Team of the Year" for its collective effort.

Team of the Year: Team Kroger, led by team leader Gerald Hulett (front, holding the award), was named Team of the Year at the National Sales Meeting's Merit Awards ceremony.

# **Extraordinary Workplace**

Campbell understands that employees want to be treated respectfully, have the opportunity to progress in their careers, and have access to benefits that will help them maintain or enhance their overall wellness — physically, mentally, and financially.

Recognizing that "Winning in the Workplace" is essential to our success as a business, we continuously strive to meet the needs of our employees and create an extraordinary workplace by:

- Upholding Our Promise: "People Valuing Campbell, Campbell Valuing People"
- Providing competitive compensation and benefits
- Giving employees the resources required to do their jobs well
- Empowering employees to help shape our workplace and business
- Recruiting, cultivating, and retaining employees who make a measurable difference
- · Building a diverse and inclusive environment where all employees are encouraged to grow, personally and professionally
- Offering work/life flexibility that helps employees balance work with personal interests and responsibilities

Each year we measure employee engagement to gauge the success of our workplace initiatives. Our employees' response has been inspiring. In the past several years, our employee engagement scores have risen meaningfully each year, and are now among the highest in the food industry and beyond.



### Compensation

Campbell's compensation philosophy supports our Success Model. The foundation of the model — "Winning in the Workplace" — recognizes that our people drive profitability and our competitive advantage.

We understand that paying competitive wages is critical to attracting and retaining the talent we need to build a company that can produce extraordinary results and compete over the long term.

Our compensation program is market-based and performance-driven:

- Campbell conducts a comprehensive market analysis each year to ensure our compensation programs are competitive with the appropriate set of peer companies.
- Employee performance is evaluated as part of Campbell's annual Performance Management process. Consistent with the Campbell Leadership Model, employees are evaluated and rewarded based both on **what** they do (results they create) and **how** they do it (behaviors they demonstrate).

#### Health and Wellness

Wellness is important when it comes to our products and our people. Campbell benefit programs represent a significant investment in our employees and their families. Given our global population, we offer a range of competitive programs unique to our varying countries and locations that are aligned with state and local regulations.

We take a holistic approach to wellness that encompasses physical health, mental well-being, and financial security now and in the future.



#### YOUR HEALTH

Being fit, eating right, and practicing screening and prevention can help employees save money on healthcare expenses. To help, Campbell provides 100% coverage for preventive care under most of our U.S. medical plan options, on-site fitness centers, global fitness center discounts, nutritional resources, worksite wellness, and more. Campbell also brings our commitment to healthy food to the workplace by subsidizing the cost of employee meals in our cafeterias, with greater subsidies for healthier and vegetarian options, and by clearly communicating nutritional content. Many of our global locations also offer employees free cooking education around health and wellness.

#### YOUR FINANCES

Campbell offers a 401(k) plan to U.S. employees. Through automatic payroll deductions, U.S. employees may contribute up to 50% of eligible pay up to the annual IRS limits. To help increase savings, Campbell matches an employee's contributions, dollar for dollar, up to 4% of pay. Campbell also makes a 3% retirement contribution to the accounts of employees hired after January 1, 2011.

#### YOUR FUTURE

Campbell knows that the choices employees make today regarding their health and finances will have a long-term impact on them and their families. To help, Campbell is committed to continually educating employees about what's available and how to maximize participation in our programs so they can achieve their health and retirement savings goals.

#### **YOUR LIFE**

Less stress and more overall balance can help increase employees' general well-being and increase productivity at work and at home.

To help, Campbell offers stress management resources, as well as flexible work arrangements.

#### **U.S. Program Highlights**

Campbell pays most of the cost for our U.S. healthcare offerings and makes significant contributions to a full menu of wellness, work/life, retirement, and income protection programs. We also review our plans regularly to ensure that our benefits package is in line with our competitive market.

In 2010, Campbell was honored by the National Business Group on Health as one of the nation's leading corporations for innovative programs promoting a healthy workplace and for helping its employees and their families make better choices about their health and well-being. Our broad range of U.S. programs and resources includes:

- Medical Decision Support (MDS™): This high-touch service provides comprehensive, objective and personalized information about diagnoses and treatment options for over 60 medical conditions.
- **Health Station Tour:** Employees participate in voluntary on-site biometric screenings and health education counseling, with referrals and enrollment in appropriate wellness programs.
- Online Health Assessment: Employees and their spouses can complete an online questionnaire about their health habits that provides them with a confidential, personalized analysis of current health status and risks, which they are encouraged to share with their physicians.
- Free & Clear: Employees and eligible dependents may enroll in this free smoking-cessation program, which includes Nicotine Replacement Therapy if appropriate, once every 12 months.
- Worksite Wellness Programs: Free flu shots, walking programs, healthy cooking demonstrations with guest chefs, and healthier food options in our company cafeterias and vending machines are available.

"More than ever, a healthy workforce is critical to helping America's large employers compete in the global marketplace.

Campbell is to be applauded for making health and wellness an integral part of their workplace." HELEN DARLING,

President of the National Business

Group on Health

- Fitness Centers: On-site fitness centers are available at a number of locations, including World Headquarters in Camden, Campbell Canada, and some plant locations. Fitness center discounts are offered to all U.S. employees.
- Your Life Resources: This confidential round-the-clock service
  provides employees and their families with support and counseling,
  as well as resources for many topics including parenting, workrelated situations, legal and financial issues, and substance abuse
  or self-improvement.

#### **Measuring Our Success**

We believe an important indicator of program success is the level of employee satisfaction with the programs, in addition to improvements in behavior, health outcomes, clinical performance indicators, and medical decision-making. We have seen impressive outcomes for many of our U.S. health and wellness programs:

- 1,685 employees have used MDS™ services since FY2006. 88% of survey respondents indicate this service helped them become more involved in their care, while 76% said it improved their communications with doctors.
- 48% of eligible employees received flu shots in FY2009.
- 1,932 employees completed the online health assessment in FY2009.
- 1,255 employees participated in our 2009 Health Station Tour, with 95% of on-site screening participants indicating that they felt more motivated to take health improvement action.
- Aetna's MedQuery<sup>™</sup> program provided wellness and quality of care information to over 6,500 participants, resulting in a
  healthcare plan savings of approximately \$10 per employee per month.
- 69% of participants enrolled in our Lifestyle Management program have improved or eliminated moderate health risks.
- Between November 2005 and November 2009, 1,302 people enrolled in our tobacco-cessation program, with a quit rate of 44.4%. According to a survey, 93.8% of participants were happy with the results.

#### JAN KELLY talks about Wellness at Campbell

Campbell strives to help employees become and stay healthy through its award-winning wellness program. We believe that a healthy workforce doesn't just mean that employees are free from illness, but that they're engaged in their work and moving toward a better state of being and vitality.

One unique Campbell-provided resource is the Medical Decision Support (MDS<sup>TM</sup>) program. Upon diagnosis of certain conditions, employees and their family members can speak with a doctor from a leading medical school and/ or a medical researcher about their condition. As a follow-up, they receive a personalized information packet, as well as unlimited access to these live resources.

The program was recently expanded to cover additional health conditions (e.g., obesity, autism) and to include additional resources (e.g., quality of care evaluation tools, research desk for any medical condition). Surveys show that 100% of Campbell employees who used these services would recommend them to others.

"Helping employees improve their health is good for them, and good for Campbell as well," said Jan Kelly, Director of U.S. Health and Welfare Programs. "Studies show that companies can achieve a \$1 to \$2 return on every dollar spent on a comprehensive employee wellness program. Not only can this investment help Campbell control costs as healthcare prices increase, but it can provide immeasurable benefits as employees move toward a better state of health."

## Workplace Wellness in Action

We believe in the importance of making wellness personal and relevant for employees. A few key events include:

#### GO RED FOR HEART HEALTH



In support of our partnership with the American Heart Association and to promote heart health in the workplace, we launched our company-wide Go Red campaign in 2006. Each February, workplace activities are based on four pillars — Engage, Educate, Move, and Go Red — and are designed to address heart disease risks. Activities include:

- Health screenings, lectures, and Go Red walks to promote physical activity
- Heart healthy recipe contest and discussions on healthy eating
- Organized walking tours and other exercise events

#### 10K-A-DAY CHALLENGE



This four-week program for employees in the U.S. and Canada encourages employees to walk at least 10,000 steps a day. Our CEO, Doug Conant, acts as a program champion by being visible everyday during his workplace walks and challenging other employees to participate as well.

More than 1,500 Campbell colleagues in the U.S. and Canada participated in the program last year. Average steps per day increased from a baseline of 8,198 to 10,840 after the four-week program.

#### LIFESTYLE CHANGE AWARD



This annual award recognizes employees for their ongoing commitment to a healthy lifestyle and the positive influence they have had on others to adopt healthy behaviors. Fifteen sites participated in the 2010 Lifestyle Change Award program and generated 65 nominees.

Each site selects its own winner. A cross-functional team narrows the list to eight finalists, who are presented to the Executive Sponsors for selection of five North American Winners. All winners receive a commemorative plaque and the final five winners receive a cash prize, a gift basket filled with healthy Campbell products, and recognition during the Employee Forum.

#### **FAMILY INVOLVEMENT**



During Campbell's de Mexico's Health & Safety Fairs, employees and their families participate in free health screenings and information sessions. This annual event at the Villagran plant is sponsored by local health related companies, government institutions and Campbell medical personnel.

During the fair, attendees receive free services and screenings, including:

- Cholesterol, blood pressure, and glucose screenings
- Pap tests
- Dental hygiene visits
- Vision testing, including glaucoma screening
- Body composition evaluation

Based on the results, representatives from the sponsors help employees develop a personal health improvement plan.

## Work/Life Flexibility

Campbell understands the pressures and challenges our employees face as they balance work with personal interests and responsibilities. We also understand that our employees are better able to meet the demands of the business when their personal needs are being met.

When it comes to work/life flexibility, we believe a "one-size-fits-all" approach simply won't do. Our programs are designed to recognize that not all employees are the same and that their needs may change over time. Our programs also reflect country and local differences.

In response to employee needs, Campbell offers a range of flexible work arrangements, including telecommuting, flex-time, job-share, and reduced and compressed work weeks.

Depending on an employee's role and location, here is a sample of the work/life flexibility programs and benefits that may be available:

#### **CAMPBELL KIDS**



An on-site Family Center at our World Headquarters provides day care and a full kindergarten program. Its "School's Out" program helps any employee with children age 6 to 12 to cover those days when schools are closed for teacher conferences, snow days, etc.

A Summer Fun program also offers educational programs for employees' children ages 6 to 12.

All participating children are enrolled in our KidFit program offered through a partnership with the WHQ Health and Fitness Center.

- Adoption assistance
- Summer hours employees work extra time Monday–Thursday and head out early on Fridays
- On-site seminars, fairs, and workshops on such topics as stress, nutrition, and safety
- Company store and cafeteria
- Credit Union with ATM
- Fitness facilities, including personal training and group exercise classes, plus discount memberships on a network of commercial fitness centers
- Access to free counseling services on a variety of personal and work/life issues
- Paid personal days, vacation days, and holidays
- Unpaid personal leave
- Lactation rooms for nursing mothers

## **Training and Development**

Campbell is committed to creating a learning culture that enables each employee to maximize his or her individual potential and contributions. Campbell is also committed to helping employees take charge of their own development in ways that are meaningful to them and relevant to their roles.

For example, the Organization Resource Planning (ORP) process provides guidance on employees' strengths, development needs, and career advancement opportunities. Outcomes of the process include customized individual development plans, placement on succession plans, talent moves (including sharing talent globally), and fast-tracking high-performing/high-potential employees. Employees also now work with their managers to integrate CSR and sustainability performance measures into their individual development plans.

We also provide a variety of programs to support employees' individual development organized in three key skills areas:

- Leadership: supervising employees, managing teams, and overall leadership
- Functional: building skills and competencies specific to their particular role, business, and/or function
- Individual: enhancing more general/personal skills as well as overall knowledge of the organization



#### **Campbell University**

Campbell University offers classroom-based courses, webinars, podcasts, computer-based training, and tools designed to build personal effectiveness, functional, and management skills. This combined learning approach is designed to meet the needs of Campbell's diverse global workforce by empowering each employee to choose the learning method best suited to his or her needs.

The Campbell University website, available to all employees, provides resources ranging from the fundamentals of being a high-performing manager to building high-performing teams, establishing strategies, managing meetings effectively, and building core functional skills and know-how.

Key Campbell development programs include:

- STARS (Strategic Thinking and Analysis for the Right Solution) is a disciplined, yet highly flexible, approach to problem-solving and decision-making. It provides key decision-makers with a common approach and language for business planning, project management, and addressing unexpected problems and opportunities as they occur. 159 employees attended STARS in FY2010.
- Front-Line Leadership Development Program helps address the development needs of Campbell's manufacturing supervisors and other front-line leaders in the U.S. and Canada. This training is customized for Supply Chain leaders, providing tools and leadership training as well as a forum for manufacturing supervisors to come together, build skills, and share insights. 185 manufacturing supervisors completed this training in FY2008 and FY2009.
- **CEO Institute** is a unique, two-year program for our highest-performing leaders with outstanding potential. CEO Doug Conant sponsors this intensely personal experience and drives the participants to develop a clear and compelling leadership philosophy that is well-grounded in their personal principles and aligned with the organization's values and expectations.

Campbell offers Tuition Assistance to employees at many locations, helping to defray the cost of tuition and associated expenses for eligible employees who successfully complete courses at accredited schools. Campbell provided \$1.1 million worldwide in tuition assistance in FY2010.

Campbell also supports development through relationship- and feedback-based activities:

- Mentoring Program: Pairs high-performing employees with executives for 12-month mentor-mentee relationships.
- **Mentor Circles:** Two executives partner to provide coaching, feedback, and development opportunities to groups of up to 12 entry- to mid-level employees, including women and people of color.
- Self-managed mentoring: Various resources are available to employees at all levels.

Finally, Campbell believes that great learning and knowledge-sharing happens through on-the-job experience, including global assignments. Campbell currently has employees on expatriate assignments outside their home countries in Australia, Canada, China, Belgium, Malaysia, Indonesia, and the U.S.

# Diversity and Inclusion

Creating and marketing products effectively to an increasingly diverse world requires a strong commitment to diversity in every aspect of our business. Our company-wide diversity efforts encourage all employees to bring their uniqueness and individuality to work every day.

We believe that building a diverse and inclusive culture is critical to winning in the workplace, marketplace, and in the community. That is why our Diversity and Inclusion strategy (illustrated below) closely aligns with the Campbell Success Model.

Today, Campbell has an overall representation of 45% women and 35% people of color in the U.S. While we have also seen an increase in representation of women and people of color in the executive ranks, we continue to be challenged with retaining diverse employees at lower levels of management. Improving in this area is a priority across our organization, brought to life through our active recruiting with associations (e.g., Consortium, Reaching Out MBA, Costco Minority Scholars).



While employee representation is important, we believe it is only the foundation for a dynamically diverse and inclusive environment. To build on this foundation, company-wide initiatives are executed with five goals in mind:

- 1. Firmly establish leadership support and accountability: Senior leaders are responsible for participating in at least one diversity and inclusion training session and for leading a diversity and inclusion activity within the organization. Each Business Resource Affinity Network (BRAN) has an executive sponsor and senior leaders participate in activities such as the Diversity Book Club.
- 2. Link diversity and inclusion to performance management: Employees at all levels must identify and reach a diversity and inclusion objective, documented on their performance review form, each year. They can participate in any activity that helps to create, manage, value, or leverage a diverse workforce (e.g., organizing a diversity-focused teambuilding activity, seeking out female or minority-owned suppliers).

- **3. Integrate diversity and inclusion into talent management:** Recruiting, developing, and retaining women and people of color is a priority for our business.
- **4. Build diversity and inclusion into business practices:** Our supplier diversity initiative has grown significantly since its inaugural year in 2006 with an increasing goal each year.
- 5. Educate and train to advance diversity and inclusion: All employees have access to online and classroom diversity and inclusion training, and may participate in educational events about diverse cultures. Our training offerings have expanded from one classroom-based training session in FY2006 to five classroom-based courses and an eLearning class that is adapted for U.S. and international audiences. U.S. participation in diversity and inclusion training sessions was 2,396 employees in FY2010.



#### Winning with Women

Campbell received the 2010 Catalyst Award for our success in advancing women to leadership roles, a critical part of the company's overall workplace and marketplace transformation. The annual Catalyst Award honors exceptional initiatives from companies and firms that demonstrate the strong business case supporting women's advancement to leadership and positions of influence by employing best practices around diversity, inclusion, and employee engagement.

Campbell was recognized for its "Winning in the Workplace, Winning in the Marketplace, Winning with Women" submission, which used employee engagement, knowledge sharing, diversity and inclusion, and innovation to support the company's overall transformation plan. The award was based on many factors, including strong improvements from 2005–2009 in the following areas:

- Women's representation on the Board of Directors grew to 20% from 13%.
- Women in executive roles grew to 25% from 21%.
- In manufacturing roles, the percentage of women plant directors and managers increased to 21% from 14%.
- Women play a significant role in leading key functions including Legal and Governmental Affairs, Human Resources, and Diversity and Inclusion. Women also have made significant contributions in Marketing and Product Development.

"Campbell's strives to create a better, more inclusive, more successful culture for all of our employees," says CEO Doug Conant. "Catalyst's recognition of our progress affirms that we are heading in the right direction, but I am confident that we can do even more."

## Diversity and Inclusion in Action

While our Diversity and Inclusion efforts originally began in the U.S., over the last several years, we've seen these efforts expand across the globe. A few examples include:

#### ASIAN NETWORK EMPLOYEES SUPPORT BUSINESS PROMOTION



When Campbell hosted Chinese government officials at its World Headquarters in summer 2009, the Asian Network of Campbell stepped forward to assist.

Four employees fluent in Mandarin served as translators during the visit of China Inspection and Quarantine (CIQ) agency representatives. Their skills were crucial in facilitating this mutually beneficial visit — Campbell promoted *Swanson* broth to influential members of this emerging market while the CIQ learned more about U.S. food safety practices.

#### **DIVERSITY BOOK CLUB OPENS THE DIALOGUE**



The Diversity Book Club provides a forum for employees to discuss diversity issues and to learn from their colleagues' perspectives. The Book Club has over 500 employees at multiple locations. Groups of approximately 15 employees, which often include senior leaders and even CEO Doug Conant, meet monthly to discuss a book focused on diversity in the workplace. Discussions are guided by Campbell employees who volunteer to facilitate.

#### **ON-SITE MOSQUE AT INDONESIA PLANT**



The Al Maa'idah Mosque was opened in Indonesia to accommodate employees' religious on-site needs. The Mosque, built in 2008, can accommodate 230 people.

#### AWARD-WINNING EFFORTS



Internally and externally we are gaining recognition for our work to build an extraordinarily diverse and inclusive culture.

Doug Conant's work in this area was recognized in 2008 by Diversity Best Practices with the CEO Leadership Award.

## **Business Resource Affinity Networks (BRANs)**

While open to all employees, BRANs provide a valuable forum for employees from similar backgrounds and interests to network, develop professionally, promote cultural awareness, encourage community involvement, and provide mutual support. The networks also help us attract and retain a diverse group of employees and enhance understanding of the consumer marketplace.

A member of the CEO's Executive Leadership Team serves as a sponsor for each of the following BRANs:



**Campbell African American Network:** Positively impact Campbell's business results, employee engagement, and employee retention by empowering, nurturing, building a culture of connectedness, and providing a forum to elevate visibility.



**Asian Network of Campbell:** Help Campbell meet the needs of consumers and stakeholders by leveraging the diversity of its Asian community.



**Hispanic Network de Campbell:** Build organizational vitality and promote excellence by fostering an environment that acknowledges and leverages the talents, perspectives, and leadership of Hispanic employees.



**Our Pride Employee Network:** Create a safe community for our lesbian, gay, bisexual, or transgender employees and their friends so they can share experiences, learn from, and support each other.



**The Bridge:** Build an adaptive workplace which fosters trusted cross-functional and generational partnerships as a means to develop its talents and fuel innovation.



**Women of Campbell:** Enable all women of Campbell to achieve and demonstrate their full potential so that the company can achieve sustainably good performance.



Global American Indian/Aboriginal Network: To promote excellence by fostering an environment that acknowledges and leverages the talents, perspectives, and leadership of American Indian employees and act as an information and heritage resource for American Indian employees and their supporters. This network was established in our Maxton, North Carolina, location, where 30 percent of its more than 850 employees are of American Indian descent.

## **Supplier Diversity**

To effectively respond to today's diverse marketplace, we must strive for diversity not only among our employees and consumers, but also in our supplier base. Our U.S. supplier diversity mission is to grant diverse suppliers equal access to potential business opportunities in an effort to strengthen our supplier base and reflect the markets we serve.

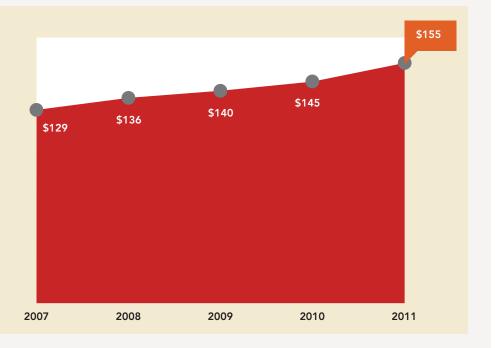
These relationships strengthen our competitive position while contributing to our market share, our total shareholder return, and to the quality of life in the communities where we live and work. Simply stated, there is no other way for us to effectively create and market consumer food products in an increasingly multicultural world. We firmly believe that diverse suppliers have a positive impact on our business, consumers, and community.

#### **Spending with Diverse Suppliers**

Since the program's inaugural year in FY2006, we have significantly increased our annual spending with women and minority-owned businesses. Our goal for FY2011 is to spend \$155 million with diverse suppliers.

# SPENDING WITH DIVERSE SUPPLIERS (in millions)

Since the program's inaugural year in FY2006, we have significantly increased our annual spending with women and minority-owned businesses. Our goal for FY2011 is to spend \$155 million with diverse suppliers.



# Safety

# Campbell aspires to reach lost-time and injury rates of zero, and continues to drive performance to eliminate potential risks in the workplace.

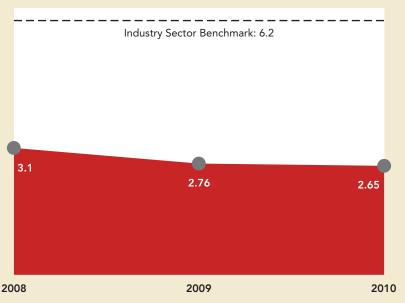
Campbell's Global Safety Leadership Team (GSLT) was created in 2003 to develop and implement a Global Safety Strategic Plan with the ultimate goal of providing a safe and injury-free workplace. This team, along with cross-functional safety committees at each location, helps implement standardized safety practices across the company and facilitate the sharing of best practices to improve overall safety.

We aggressively and thoroughly evaluate workplace incidents, review our practices and take proactive measures to address emerging issues. Our efforts have led to a 59% reduction in lost workday injury rates over the past three fiscal years at our facilities. Our safety performance has also exceeded food industry benchmarks for the past three years (illustrated below).

#### RECORDABLE RATE OF INJURY

This rate measures significant workrelated injuries and illnesses that result in days away from work, medical care (other than first-aid), or restricted work activity.

Food industry recordable rate of injury benchmark: 6.2.

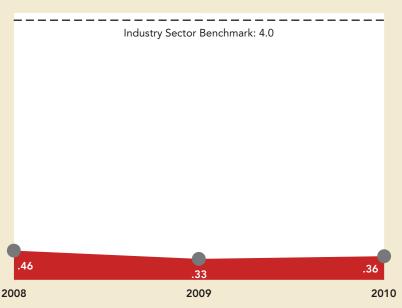


Benchmark is from Bureau of Labor Statistics, U.S. Department of Labor. 2008 results, published in 2009

# TOTAL LOST TIME INJURY RATE

A lost-time injury is a work-related injury or illness that results in missed or restricted days of work.

Food Total Lost Time Injury Rate Benchmark: 4.0



Benchmark is from Bureau of Labor Statistics, U.S. Department of Labor. 2008 results, published in 2009

Beyond tracking and improving injuries and illnesses, we believe it is important to recognize our employees as they reach important safety milestones.

Campbell has implemented the Safety Flag Program to recognize key safety milestones at our locations. This program honors Campbell facilities where safety systems have kept all employees safe from lost-time injuries on the job for at least one year or one million work hours. The location is given a flag to display at their plant or facility when they reach this milestone.

Today, 22 of Campbell's more than 30 sites proudly fly the Safety Flag, many with gold Campbell "C"s added for reaching additional million-hour milestones. Special flags are given to plants that have experienced no lost-time incidents (LTIs).

**Campbell's Global Safety Excellence Award** recognizes up to three Campbell facilities each year for their ongoing efforts to instill a concern for workplace safety into their cultures. Plants are evaluated based on a number of criteria, including:

- Demonstrated safety results
- Sustained safety systems
- Achieving continued injury reduction
- Safety leadership
- Integration of safety systems
- Employee ownership of safety efforts

Winning plants are recognized each year in June, National Safety Month. Past winners include the Pepperidge Farm plant in Willard, Ohio, and the Campbell plant in Maxton, North Carolina.

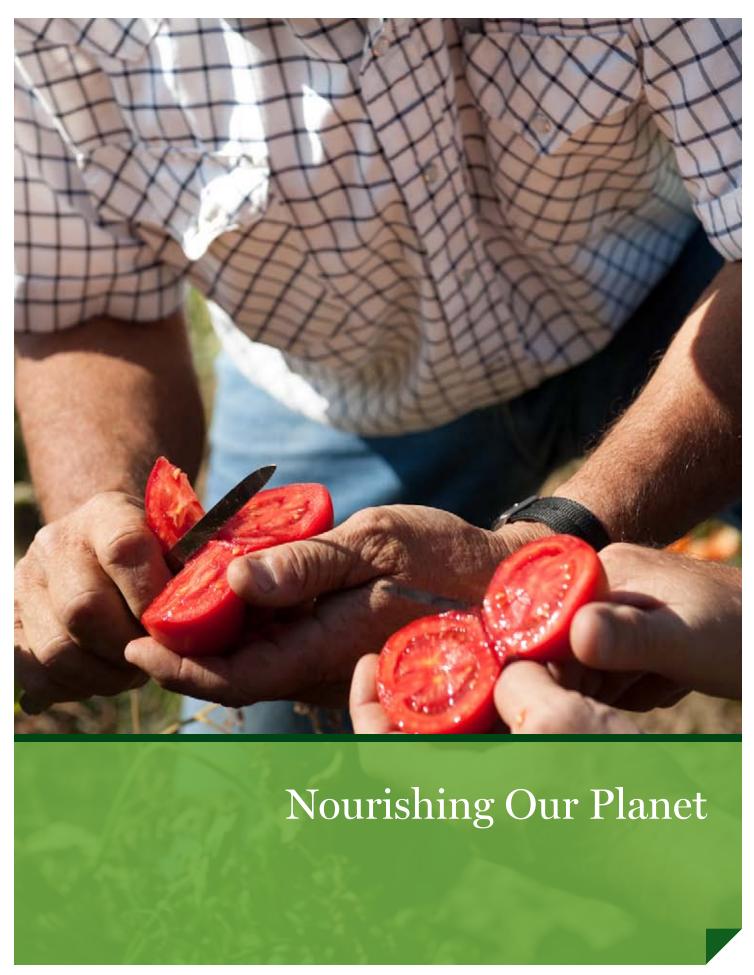
# Recognition

Campbell has received both national and local recognition for our workplace efforts, including our efforts to win with women, celebrate diversity, drive higher levels of engagement, and provide employees with valuable health and wellness resources.



#### **Diversity Recognition**

- Hartford Business Journal's 2010 Leadership Organization Diversity Award for our inclusion practices and the ratios of minority employees
- HRC 2010 Best Places to Work for LGBT Equality
- 2008 Walmart Stores, Inc. "Martin Luther King Jr. Visionary Award" award for our "ability to foster an environment where all people have equal access to opportunities in the workplace, the community and the world"
- One of the top 100 companies to work for by Savoy Professionals, a leading media advocate for diversity in corporate America



# Nourishing Our Planet

Our deep commitment to environmental stewardship has matured over our 140-year history to a set of strategic business initiatives that deliver innovation in manufacturing, sustainable packaging, agriculture, and logistics.







#### IN THIS SECTION

#### Overview

Commitment, Approach, and Management of **Environmental Sustainability** at Campbell

#### Resource Stewardship in Our Operations

Environmental resource management strategy, focus areas, and results

#### **Resource Stewardship** in Action

Environmental initiatives and results at Campbell plants and facilities worldwide

#### Sustainable Packaging

Campbell's sustainable packaging guidelines, innovation, and marketplace results

#### Sustainable Agriculture

Working with farmers and applying comprehensive agricultural science to advance the state of sustainable agriculture

#### **Supply Chain, Logistics** and Transportation

Advancing sustainability in our supply chain and logistics optimization that drives improved environmental performance

#### Recognition

External acknowledgment of Campbell's environmental stewardship and management approach

## **OUR 2020 GOALS**

OVER THE PAST YEAR, WE ...

pounds of packaging by 2020

gallons

2005 and 2010

• Established a new goal to eliminate 100 million

• Reduced our water use by more than 150 million

• Met our U.S. EPA Climate Leaders Goal, reducing CO<sub>2</sub> emissions/production unit by 12% between

• Recycled 83% of all waste generated in production

• Eliminated more than 4.5 million pounds of steel,

plastic and paper packaging materials

#### Cut our environmental footprint in half

Cut the environmental footprint of our product portfolio in half, as measured by water use and greenhouse gas (GHG) emissions per tonne of product produced

#### Reduce energy needs and seek greener energy sources

Reduce energy use by 35% per tonne of product produced and source 40% of the energy used by the company from renewable or alternative energy sources

#### Recycle as much waste as possible

Recycle 95% of waste generated, on a global basis

## Advance sustainable packaging principles

Eliminate 100 million pounds of packaging from Campbell products

#### Promote more sustainable agriculture

Reduce water use by 20% and energy use by 30% per tonne in our top five agricultural ingredients

## Overview

Campbell has long had a deep commitment to stewardship of the environment and the resources we use in the production of our food and beverage products.

What started as respect for our communities and agricultural partners has matured over the course of our 140-year history to a strategic set of business initiatives that seek not only to manage compliance, cost, and efficiency, but also to deliver innovation in resource management, sustainable packaging, agriculture, and logistics.

We have a global environmental management system (EMS) that applies to the environmental impact of our more than 30 manufacturing facilities. To integrate environmental programs through all business operations worldwide, our management system sets company-wide goals for energy and water conservation as well as waste management and reduction.

We perform environmental audits of all worldwide operations according to the protocol established by the International Audit Protocol Consortium (IAPC). Audit intervals are based on historical trends and operational challenges and strengths. We take a precautionary approach to the environment by seeking to apply processes or practices with less environmental impact when possible.

Campbell is an active member of many different groups around the world working to advance more sustainable operations, supply chains, and products. Campbell experts from different disciplines participate in these groups based on the particular focus area from engineering, to packaging, to sustainable agriculture. Campbell is a member of the Sustainability Consortium. The Sustainability Consortium brings together independent scientists and engineers from leading academic research institutions around the world and other leading researchers from the NGO, governmental, and industrial sectors to build a scientific foundation that drives innovation to improve consumer product sustainability.

In addition to lending our expertise to broader sector efforts, we continue to investigate lifecycle assessment (LCA) opportunities within our own product lines. We hope to expand on this work in the future.

To integrate environmental programs through all business operations worldwide, we have established long-term goals and performance targets for energy and water conservation, waste management and reduction, sustainable packaging, and agricultural innovation.

# Campbell Soup Company 2020 Environmental Sustainability Destination Goals Primary

Cut the environmental footprint of our product portfolio in half (water and greenhouse gas [GHG] emissions/tonne product produced)

#### Supporting

- Reduce energy use by 35%, and source 40% of the energy used by the company from renewable or alternative energy sources
- Recycle 95% of waste generated, on a global basis
- Eliminate 100 million pounds of packaging from Campbell products
- Deliver 100% of global packaging from sustainable materials (renewable, recyclable, or from recycled content)
- Reduce water use by 20% and energy use by 30% per tonne in our top-five agricultural ingredients

Relative reduction goals for energy use, water use, and waste recycling in our operations are based on a baseline year of FY2008 performance.





# Resource Stewardship in Our Operations

## Environmental resource management strategy, focus areas, and results

#### **Energy Management and Proactive Climate Actions**

As a food company that relies on high-quality agricultural products, we must be aware of and be prepared operationally for the risks posed by climate change. We have completed a number of initiatives that have reduced our energy use and greenhouse gas emissions globally in the last four years. Examples of some of these energy conservation programs include reducing the electricity required for plant lighting by installing more energy-efficient systems, reducing fuel use by installing heat-recovery systems, and reducing water and steam demand by recycling water from the product cooling process.



We are continuing our long-standing efforts to reduce the amount of energy and water use per case of finished product. Teams of plant personnel have implemented strategies that have reduced energy requirements of our manufacturing process. Further modifications are being implemented to support this effort and drive future performance improvements. We now produce a case of soup with 19% less energy than we did 10 years ago.

In August 2006, Campbell joined the U.S. Environmental Protection Agency Climate Leaders program, a national voluntary effort to reduce GHG emissions. As a Climate Leader partner, we have committed our energy conservation and GHG reduction program to:

- Track and report 100% of the emissions from facilities and operations over which Campbell has control
- Inventory the six major GHG gases and report progress annually based on the EPA protocols and guidance
- Develop a corporate GHG inventory management plan based on the EPA checklist that institutionalizes the inventory process
- Reduce our GHG emissions from our U.S operations by 12% per case of product produced by the end of our FY2010 versus a FY2005 baseline. We met this goal by achieving an actual energy reduction of 12.04% by the end of FY2010.

Over the past five years, we have implemented the Climate Leaders protocol to develop the systems needed to track our energy use and the resulting direct and indirect GHG emissions. These systems have been verified by the U.S. EPA as an accurate means of monitoring and tracking GHG emissions. The following charts outline the results achieved against the baseline year of FY2005:

# CLIMATE LEADERS GHG EMISSIONS OPERATIONS IN THE UNITED STATES (Tonnes CO<sub>2</sub> per 1,000 adjusted cases of product produced) Campbell Fiscal Year GHG Emissions per 1,000 Adj. Cases 2006 4.78 2007 4.80 2008 4.67 2009 4.65 2010

Beginning in FY2009, we began filing comprehensive energy, climate and carbon footprint performance metrics within the Carbon Disclosure Project (CDP) framework. Campbell's latest submission can be reviewed in detail at <a href="https://www.cdproject.net/en-US/Results/Pages/Company-Responses.aspx?company=2611">https://www.cdproject.net/en-US/Results/Pages/Company-Responses.aspx?company=2611</a>.

Beginning in FY2008, we began to compile energy-use data for all worldwide operations. The following charts compare energy use at our worldwide facilities over the past two fiscal years:

TOTAL ENERGY USE — ALL WORLDWIDE OPERATIONS — COMBINED FUEL USE AND ELECTRICITY		
	FY2009	FY2010
Global Facilities	10,276,947 mmbtu	10,154,522 mmbtu
North American Facilities	8,840,005 mmbtu	8,701,209 mmbtu
International Facilities	1,436,942 mmbtu	1,453,313 mmbtu

Campbell fuel use and electricity use at our worldwide operations results in the generation of GHG emissions. The following outlines detailed GHG emissions from our worldwide operations:

GREENHOUSE GAS EMISSIONS — ALL WORLDWIDE OPERATIONS (Metric tonnes CO <sub>2</sub> )		
	FY2009	FY2010
Total Company Emissions	879,084	850,376
Campbell USA	694,064	668,462
International	185,020	181,914
Direct Emissions (Scope 1)	492,144	468,292
Campbell USA	408,227	387,238
International	83,917	81,054
Indirect Emissions (Scope 2)	386,940	382,084
Campbell USA	285,837	281,224
International	101,103	100,860

GREENHOUSE GAS EMISSIONS — ALL WORLDWIDE OPERATIONS (Tonnes CO2 per metric tonne product produced)		
	FY2009	FY2010
Global Facilities	0.308	0.295
Campbell USA	0.318	0.302
International	0.276	0.274

#### Water Stewardship

Water is an integral component in the production of all food and beverages. At Campbell, we use water in the creation of many of our products, as well as for cleaning, cooking, and even vegetable transport within our plants. Maintaining a clean and reliable supply of water is essential both to the future of the company and the future of the communities in which we operate.

All of our manufacturing plants have implemented water conservation measures and have established systems to ensure that the water used in our operations is appropriately cleaned and treated before it is returned to the environment. We use water to wash ingredients, cool finished products, satisfy our steam requirements, clean and sanitize our operations, and as an ingredient in our products. All Campbell operations provide wastewater treatment through the use of either a company-owned treatment system or through pretreatment prior to discharge to a municipal-owned treatment works. We apply a stewardship philosophy when it comes to water. We seek to advance conservation across our enterprise, returning clean and appropriately treated water to our local communities following our use. The following chart summarizes our global water use over the past two fiscal years.

GLOBAL WATER USE (Cubic meters — M³)		
	FY2009	FY2010
Campbell Global Operations		
Water Use	26,689,905	26,087,077
Water Use per tonne of food produced	9.35	9.06

#### Waste Management

We apply a consistent approach to managing the waste generated in our offices and plant operations. We apply a hierarchy to our decision-making process of reduce, reuse, and recycle in our operations to minimize the impact our production has on the environment and help reduce our total costs.

We implement strategic initiatives to reduce the various waste streams from our operations. Efforts such as reducing the amount of food manufacturing waste and reusing waste product as either an animal feed or compost has reduced the amount of waste we send to local landfills. Campbell offices around the world have supported our goal of reducing waste by implementing programs to minimize the use of office paper and recycle waste from our office areas. At Campbell World Headquarters alone, a consolidated effort has reduced office supply shipments by 50% and cut paper usage 12% from 2008 to 2009. That translates into 40 fewer tons of paper used and more than 240,000 pounds of CO<sub>2</sub> not released during the paper's production, according to PaperCalculator.org.

#### Material Reuse and Recycling

Closed-loop options and beneficial reuse principles guide our thinking when it comes to recycling materials. Part of this effort has included the diversion of off-specification product from local landfills to a facility that crushes the container, recycles the container, and reuses the food material as animal feed ingredients.

We also continue to expand our comprehensive recycling programs as we strive to achieve our worldwide 95% recycle rate goal. The current programs to recycle food waste, corrugated paper, steel drums, office paper, plastic, fluorescent tubes, batteries, wood pallets, and scrap metal are all being evaluated to ensure maximum efficiency.

#### **NOURISHING OUR PLANET**

In FY2010, Campbell generated 383,385 metric tonnes of solid waste from our worldwide operations. Of this material, 318,683 metric tonnes were recycled and 64,702 were disposed of in local landfills or utilized as fuel for resource recovery facilities. Campbell's worldwide recycle rate for FY2010 was greater than 83%. The following chart outlines the amount of waste that was generated, recycled, and disposed from our worldwide operations over the past two fiscal years:

SOLID WASTE GENERATION AND RECYCLING		
	FY 2009	FY 2010
Total Solid Waste Generated (Tonnes)	352,139	383,385
Material Recycled (Tonnes)	297,502	318,683
Material Disposed (Tonnes)	54,637	64,702
Global Recycle Rate %	84.5	83.1

# Resource Stewardship in Action

#### Environmental initiatives and results at Campbell plants and facilities worldwide

#### Campbell World Headquarters, Camden, New Jersey

In Camden, New Jersey, our new Campbell Employee Center at World Headquarters was designed from the ground up, utilizing the U.S. Green Building Council's Leadership in Energy Efficient Design (LEED) criteria. Sustainable and energy-saving features of the building include:

- The redevelopment of an existing urban site with access to public transportation
- Bicycle storage and changing rooms to facilitate alternative transportation options
- Filtering of the storm water runoff from the site to help keep local surface water sources cleaner
- A roof designed to reduce the local heat island effect
- Special site lighting to reduce local light pollution
- Water management design features to reduce water use by more than 20%
- Enhanced management of the building's cooling system's refrigerant to prevent loss and further improve climate management
- Designed daylight harvesting controls to optimize lighting and energy efficiency
- Recycled building materials and furnishings, such as carpets and countertops
- Wood building products certified as to their forestry sustainability
- Low VOC-emitting building materials such as carpeting, paints, adhesives, and sealants
- Daylighting and exterior views for 90% of the spaces

#### Maxton, North Carolina

A site-wide comprehensive recycling program was launched and waste-handling equipment throughout the plant was upgraded to handle the additional recycling streams. Since the launch, cardboard recycling has increased by 476,000 pounds in FY2009 vs. FY2008. Recycling of soft plastics, papers, overaged/damaged finished product, and other materials has also increased. More than 64,800 pounds of soft plastics have been recycled. The plant initiated additional capital projects addressing water and heat recovery opportunities. Implementation of these projects allowed the Maxton facility to reduce boiler exhaust gases and wastewater discharge, delivering over \$1 million/year savings.

Key accomplishments at the Maxton plant include:

- Saved \$97,000 in FY2009 with new recycling program and reduced landfill costs by \$23,000
- Decreased the amount of waste sent to the landfill by 2.3 million pounds in FY2009 vs. FY2008
- Recycled more than 1.9 million pounds of overage/damaged finished product that was historically sent to the landfill
- Increased cardboard recycling by 500,000 pounds and plastic recycling by 64,000 pounds
- Reduced natural gas usage for steam generation by 10% and water usage by 1 million gallons/day, delivering \$1,054,000 in gas and water savings
- Reduced water use per tonne of food produced more than 15% from FY2009 levels at Campbell's Maxton Plant, resulting in savings of \$200,000 and production increases of 9%.

#### Paris, Texas; Maxton, North Carolina; and Sacramento, California

Energy-efficient lighting systems, which have greatly improved lighting conditions, reduced maintenance costs and significantly increased energy efficiencies (thus reducing energy and operating costs) were installed at facilities across the Campbell network. Lighting fixtures were replaced or retrofitted with high-efficiency fluorescent fixtures and occupancy sensors. Key results include an annual savings of \$978,000 in electricity costs and a reduction of greenhouse gas emissions in excess of 11,000 tonnes per year. In addition, a new Condensing Economizer Heat Recovery system was installed eliminating more than 25 tons per day of carbon dioxide emissions associated with fuel savings and saving close to 100,000 gallons of water per month.

#### Sacramento, California

Campbell's Sacramento plant initiated new and improved work practices and implemented utility-saving capital improvements across all plant areas to save \$500,000 in utility costs in FY2009. A cross-discipline team worked to reclaim energy and waste throughout the plant. Their efforts included more efficient cleaning methods; installing a utility metering and monitoring system, which allows tracking of utility usage; reducing solid waste generation through the implementation of a plant-wide recycling program; installing energy-saving lighting and lower-flow water nozzles; and auditing and reducing process energy and water use.

Some key results include:

- Reduction of 3.26% in steam usage per product produced, saving approximately \$120,000/year
- Electricity reduction of 4.85% per product produced, saving \$158,000/year
- 13.45% reduction in water and wastewater per product produced, saving almost 100 million gallons of water and \$139,000/year
- Waste reduction of 860 tons, saving \$37,000/year and recycling an additional 845 tons of material, saving more than \$29,000/year

In FY2010, a new Heat Recovery System and a sterile hot water generation system were installed at the Sacramento Plant. This project will eliminate 2,500 metric tons per year of carbon dioxide emissions associated with fuel savings and will save approximately \$500,000 annually.

#### Milwaukee, Wisconsin

Campbell's Milwaukee Spice Plant installed a cooling tower that recirculates and recycles both water and heat. This single project has reduced water use at the plant by 64% resulting in water savings of more than 90 million gallons and cost savings of \$130,000 per year.

#### Toronto, Canada

Campbell's Toronto plant implemented a new heat and water recovery project that included the design and installation of tanks, piping, and heat exchangers designed to reuse cooling water and extract heat from wastewater to reduce consumption of water by over 20% and reduction in usages of natural gas of up to 5%, resulting in annual savings of \$900,000 (CAN).

Campbell Company of Canada also completed a solar photovoltaic installation on the roof of the Toronto plant, generating electrical energy to power office lights and reducing CO<sub>2</sub> emissions by approximately nine tonnes (about 20,000 pounds) per year.

#### Asset Recovery, Global

The Campbell Asset Recovery team works globally to find beneficial reuse or recycling options for some of the food-processing and electronic equipment we no longer use or need. We maintain an online marketplace and data-tracking tools to help facilitate this program. While we recognize that more opportunity exists, in FY2010 Campbell recycled or reused more than 3,869,460 pounds of used equipment and generated nearly \$2.1 million in revenue from the sale of used equipment.

#### **Campbell Asia Pacific**

Seven site-based and corporate Green Teams have actively pursued environmental opportunities as part of Campbell's Global Sustainability Strategy. In FY2009, one team re-engineered the pack and pallet design of all *Shapes* carton packs. This resulted in the elimination of 9,588 pallets from the supply chain and reduced diesel fuel consumption by more than 43,550 gallons per year and CO<sub>2</sub> emission by more than 470 tonnes per year, resulting in a savings of \$650,000 per year.

More than \$1 million was invested in energy-saving initiatives, saving more than \$400,000 per year in energy costs and reducing carbon emissions by more than 3,650 tonnes of  $CO_2$ . Projects included LED relighting at our Huntingwood and Shepparton plants, installation of energy-efficient hand driers at our Virginia plant, window shading at our Huntingwood plant, water harvesting, and bio-pore composting at our Bekasi plant.

#### Campbell Europe

Campbell plants in Europe have been executing environmental initiatives resulting in improved performance and resource management. Two out of the five plants in the region recycle more than 90% of their waste. Campbell's Le Pontet factory has reduced its energy consumption by 15% since 2006, representing a reduction of 1,693 tonnes of  $CO_2$  emissions/year. Karpalund has reduced its energy consumption by 43% over the same period. In the area of water stewardship, our Le Pontet plant reduced water use per tonne of product produced by 17% over the last four years, and our Puurs plant achieved a reduction of 8% over the same period.

## Inspections and Compliance Record

Our Environmental Sustainability Policy clearly outlines the expectation that all of our plants and facilities around the world are operated in accordance with environmental laws and our own high performance expectations. While we strive for perfect compliance every day, we also plan to be transparent in the areas that need improvement. The following outlines the regulatory enforcement activities associated with our worldwide operations that occurred during calendar year 2010:

LOCATION	DESCRIPTION	FINE	CORRECTIVE ACTION
East Brunswick, NJ	Permitting and operating issues with thermal oxidizer	\$9,000	Operational and procedural changes to prevent reoccurrence
Everett, WA	Improper certification and updating of RMP Plan	\$960	Plan properly updated and certified
Dixon, CA	Improper modification of air permit to reflect process change	\$600	Air permit modified to reflect current situation

We also work cooperatively with regulatory agencies to ensure our operations remain in compliance with regional environmental improvement plans and regulatory changes.

Our thermal processing facility in Napoleon, OH, continues to work with the Ohio EPA to meet the recently revised ammonia limitations set for the wastewater treatment effluent during summer months. We invested more than \$5 million in a capital project to modify our existing wastewater treatment system to provide additional treatment capability.

#### **NOURISHING OUR PLANET**

Our Napoleon, OH, facility also continues to work with the Conservation Action Project (CAP) in Northwest Ohio to reduce runoff from agricultural land and reduce nitrate-nitrogen in the Maumee River. We have made a total of \$170,000 in donations to CAP as part of our 10-year commitment to this project.

#### Investing in Improved Compliance and Sustainability Performance

We strive to comply with environmental laws and regulations and to reduce our impact on the environment in our local communities. To do this, we employ multiple resources, including water treatment systems, wastewater treatment systems, and air emission controls. Each year, we invest significant capital to maintain and improve these operations.

We also invest in new projects that advance our commitment to environmental sustainability by reducing the environmental footprint of our operations. This enables us to make meaningful steps toward our long-term sustainability goals. These specific projects have improved the operation of our facilities and reduced our need for electricity, fuels, and water. Sustainability investments within our production facilities have included the installation of energy-efficient lighting systems, recovering heat from cooling water, and recycling water from our product-cooking process. In the past three years, we have invested more than \$43 million at facilities worldwide in order to drive continued environmental performance improvement.

	FY2008	FY2009	FY2010
Environmental Compliance Projects	\$6,200,000	\$5,154,000	\$9,989,000
Environmental Sustainability Projects	\$6,100,000	\$9,973,000	\$5,751,000
Total	\$12,300,000	\$15,132,000	\$15,740,000

We've begun a process to track both investments and planned savings from our environmental sustainability efforts. In the last three years, we have invested approximately \$22 million in efficiency and conservation efforts designed to deliver more than \$9 million in annual savings.

# Sustainable Packaging

#### Campbell's sustainable packaging guidelines, innovation, and marketplace results

Campbell's Global Packaging Development organization is engaged and committed to continuously improving our sustainable packaging footprint. Packaging professionals are engaged in both short term improvements and long term development projects to reduce the environmental impact of our packages while providing the highest quality products possible.

- Globally, packaging improvement projects eliminated more than 9.3 million pounds of packaging materials in the last two years.
- Campbell's saved more than 4.5 million pounds of steel, plastic and paper packaging materials in 2010.
- Pepperidge Farm converted Baked Naturals line of products to recycled paperboard.
- Arnott's conducted a complete redesign of their Monte Carlo product line saving 15 tons of packaging materials.
- Pepperidge Farm completed the first test of returnable corrugated cases for Goldfish products.
- Campbell's completed the first Life Cycle Assessment of a soup product, including the assessment of packaging material impact categories.
- Campbell's has joined *The Sustainability Consortium* to partner with academic and industry leaders in understanding and systematically assessing the sustainability impacts of our sector from farm to store.

#### BRYAN McKAY discusses Campbell's Global Packaging Sustainability Framework

This year, Bryan McKay, packaging director of Campbell Arnott's Asia Pacific, was part of the team that developed Campbell's Global Packaging Sustainability Framework, a series of principles, strategies, and objectives that will frame all future packaging development programs globally.

"In going through this process, we realized that many packaging projects already underway at Campbell could deliver a better sustainability footprint for our products," said McKay, who is based in Sydney, Australia and has worked for Campbell Arnott's for seven years. "When collated, the results are significant and will positively impact our environment."

For example, by making simple redesigns to existing packaging, Campbell reduced steel usage by more than 3.5 million pounds and paper/board usage by more than 1 million pounds globally. McKay's department also designs and develops packing for new products, meaning future product packaging will be assessed under these new criteria.

Going forward, McKay's team is working with key suppliers to investigate other areas where they can reduce waste. For example, they're looking at using renewable and biodegradable packaging materials, including post-consumer recycled materials in beverage bottles, further reducing metal container weights, and employing packing and processes to improve baked goods shelf life and reduce waste.

Said McKay, "This framework gives us the direction to change our focus and efforts on driving packaging sustainability at Campbell."

#### **NOURISHING OUR PLANET**

- Transitioned a PET beverage bottle supply from the U.S. to a local supplier in Canada, eliminating 750 trucks, and their associated environmental impact, from the road
- Redesigned *Shapes* and *Jatz* packaging in Australia, reducing paperboard by 440,000 pounds and eliminating 12,000 pallets from distribution

In addition to these changes, we have initiated strategic technology development programs with key suppliers aimed at producing sustainability breakthroughs in the foreseeable future. Many of these efforts were highlighted during our Packaging Sustainability Fair held at Campbell World Headquarters in June 2009.

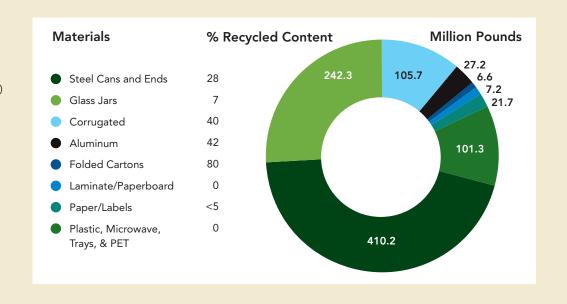
#### **OUR PRINCIPLES**

Protect	Implement packaging that delivers the safest, highest-quality food while insuring consumer and brand protection.
Reduce	Continuously seek packaging material and processes that utilize less resources while maintaining product quality and supply chain efficiency.
Recycle	Utilize recyclable and recycled content packaging materials where possible.
Renew	Utilize renewable sources of packaging materials where safe and effective.
Partner	Work with suppliers to promote clean production technologies and best manufacturing processes.

Design with a sustainability mindset to deliver safe, consumer-preferred packaging while minimizing our environmental impact Create economic value by linking sustainability with source reduction, material selection, and supply chain efficiencies Partner externally with suppliers, customers, and industry groups to strengthen our program and influence direction



(As weight in MM lbs)



#### **Sustainable Packaging Guidelines**

In FY2009, our packaging professionals developed formal packaging sustainability guidelines to help inform decisions associated with the packaging materials used to protect the wide range of our products. These guidelines translate industry best practices into a set of guiding principles.

#### **Sustainable Packaging Goals**

We have updated and created new goals to guide the design and development of packaging throughout the global packaging community at Campbell's.

- 100 million pounds of packaging eliminated by 2020
  - Material selection
  - Material reduction
- 100% of our global packaging made from sustainable materials
  - Renewable materials
  - Recyclable materials
  - Recycled content
- 100% of our packaging supply base proactively engaged in developing sustainable alternatives
  - Economically feasible
  - Grounded in Science and Technology
  - Sustainable end-of-life scenarios

Campbell is a member of the Consumer Goods Forum Global Packaging Project (GPP). The GPP launched a partnership of major manufacturers and retailers to define and pilot a new common language of definitions to measure the sustainability of packaging.

#### **Packaging Challenges**

One topic that has received attention in the media recently has been the use of a material called bisphenol A (BPA). BPA is used in a broad array of household and consumer products. The lining of most metal food containers used to prevent corrosion and help maintain the food's safety, quality, and flavor also can contain residual amounts of BPA. The compound has a long history of safe use in many plastics and has been approved for use in food packaging by all global regulatory agencies that have reviewed it.

Campbell's primary consideration, now and always, is the safety of the people who purchase our products. We adhere to the guidance of the U.S. FDA and comply with the packaging requirements of global regulatory agencies. Leading scientific and regulatory agencies the world over have thoroughly reviewed numerous tests and studies and reaffirmed that BPA is safe for food packaging. Nonetheless, there are additional scientific studies underway to ensure the safety of BPA in food packaging. We welcome this additional research and will continue to monitor these scientific studies closely, basing any necessary changes in our packaging on their findings and conclusions.

We go to great lengths to make sure Campbell's products are safe for families to enjoy. Providing high-quality food and beverages that are safe to eat and drink has been our top priority for 140 years. Our packaging has always — and will always — comply with applicable safety standards.

# Sustainable Agriculture

Working with farmers and applying comprehensive agricultural science to advance the state of sustainable agriculture

Campbell continues to work closely with the farmers who grow our agricultural ingredients to expand our sustainable agricultural practices and programs. We strive to reduce the impact that these practices have on the environment, while enhancing practices that benefit wildlife and promote biodiversity.

By promoting biological diversity through systematic crop rotation and preserving wetlands and natural drainage through habitat management, we reduce the effects of soil erosion, conserve water, and improve overall watershed management health. Through our involvement as a member of the United Nations Food and Agricultural Organization's regional vegetable Integrated Pest Management (IPM) program, we are finding ways of improving our internal programs and extending our impact beyond our contract growers.

We have made significant advances in our sustainable agriculture efforts over the past 20 years. Campbell encourages better water management practices, including drip irrigation and retention basins to reduce runoff and conserve water. Our contract growers have implemented conservation tillage to reduce fuel usage and greenhouse gas emissions. Our researchers have developed disease-resistant varieties to reduce pesticide usage and have advanced environmentally friendly integrated pestmanagement programs. Almost every effort has the potential to improve multiple areas of stewardship.

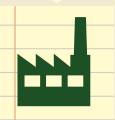
Changing climate is expected to have large and far-reaching effects on crop productivity as well as on pests and diseases affecting the cultivated crops. To address these changes, Campbell has teamed with the University of California at Davis (UC Davis) to use computer models backed by field experiments to identify optimal water and nitrogen use, and develop weather-based predictive systems for the key disease and insect pests for which pesticides are routinely used to create better IPM strategies.

## HELPING TO BUILD A SUSTAINABLE SUPPLY CHAIN, FROM FARM TO TABLE



#### **SUPPLIERS**

Standards and expectations set for supplier performance. Supplier scorecards and assessments. Purchase high-quality ingredients produced by local farmers. Supplier engagement in sustainable agriculture and packaging initiatives.



#### MANUFACTURING

Leading systems and technology for ensuring quality and safety of ingredients and products. Global objectives set and investments made in energy and water conservation, waste management, and recycling. Growing efforts in alternative energy.



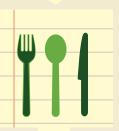
#### **DISTRIBUTION**

Logistics optimization to improve environmental impact and distribution of finished products to retail customers. Innovation from packaging to shipping to reduce transportation costs. SmartWay $^{\rm SM}$  certification of our shipper fleet.



#### **CUSTOMERS**

Support of and partnership with customers on CSR and sustainability initiatives and priorities. Sharing of best practices and strategies from suppliers through customers. Participation in the Sustainability Consortium.



#### **CONSUMERS**

Sector-leading consumer insights and recognized leadership in consumer affairs. Advancing nutrition and wellness across the portfolio. Balancing demand for quality, affordability, and convenience with sustainable packaging.

#### **Actions and Initiatives**

Our goal is to be the sector leader in sustainable agricultural practices and Integrated Pest Management. We have established new long-term goals to reduce water use by 20% and energy use by 30% per pound of ingredient grown of our top agricultural ingredients — tomatoes, carrots, celery, mushroom, and jalapeño peppers — by 2020. Working with our largest suppliers and organizations such as the United Nations Food and Agricultural Organization, and continuing our close relationship with UC Davis, we are developing programs and practices that will help us and our contract growers meet these challenges.

In FY2010, we are putting renewed emphasis on this area to establish new performance baselines upon which to build future metrics.

Our Sustainable Agriculture Initiatives for FY2010 included:

- Supporting increased Integrated Pest Management and reducing synthetic pesticide usage
- Participating in Processing Tomato Foundation California water metrics group
- Focusing on processing tomato-water conservation
- · Promoting tomato ingredient transportation fleet upgrades for improved mileage and GHG reduction
- Documenting and promoting ingredient plant energy conservation initiatives that reduce water and energy use per tonne of ingredient
- Driving improvements into our returnable bulk packaging reuse program

# Supply Chain, Logistics, and Transportation

How Campbell manages aspects of sourcing our products and getting them to the store shelf, including procurement and distribution

The Campbell global supply chain organization is responsible for all aspects of producing our products and getting them to the store shelf. This includes procurement, engineering, manufacturing, quality assurance, and distribution functions. About two-thirds of our employees work within the supply chain organization at different headquarters locations or at one of the more than 30 manufacturing plants the company has around the world. These employees work in collaboration with our suppliers, research and development, business teams, and trade partners to optimize the supply chain from beginning to end. Key measures of success include safety, quality, total delivered cost (TDC), environmental sustainability, and customer service.

#### MARY LONG discusses the sustainability benefits of logistics optimization

For Sr. Director Logistics and Customer Operations Mary Long, saving fuel, time, money, and along the way, the environment, is almost like a series of puzzles. Her team looks to connect logistics pieces together to create a more sustainable picture that resides in a solid framework of reduced cost and service excellence.

"Logistics optimization is all about being green and inherently sustainable," said Long, who has spent eight years with Campbell. "It's not really rocket science: You want to travel fewer miles, move more weight when you can and partner creatively."

Long oversees a variety of functions, including transportation, warehousing, and customer operations. This year, her department found ways to make small changes that had big impact. The goal is to continue and increase these changes in the next year, ultimately aiming to reduce the company's CO<sub>2</sub> impact by 20% by 2012.

Take freight utilization, which means putting more weight on an individual trailer so there are fewer trucks on the roads. One way that Campbell did that this year is by switching to a transport company that uses trucks constructed of lighter materials. That means those vehicles can carry more product. In one case, those efforts reduced the number of vehicles on the road from 15,000 to 12,000, Long said.

"That's good for the customer and good for us," Long said. "It takes trailers and trucks off the road completely. You have 3,000 trucks that aren't on the road or tying up dock time."

In another case of "a little goes a long way," Supply Chain Solutions found that it could add four pallets of mushrooms to each load going to the Maxton, North Carolina plant that makes cream of mushroom soup. That took 20% of the mushroom vehicles off the road. In addition, we have a goal to reload every inbound delivery to our plants with an outbound shipment. In FY2009 this eliminated 1.2MM "deadhead" miles — i.e., miles when trucks are traveling empty.

Creative partnerships with customers can also make a difference. Campbell offers incentive pricing to reward customers who send in optimized weight orders, cutting down on the number of partially filled trucks on the road. Small customers as well as larger ones are taking advantage of the costs savings, she said.

An example of this type of partnership is a creative collaboration with another customer that resulted in the customer's trucks leaving its headquarters, picking up a delivery for Campbell along the way, dropping off its load at Campbell and being reloaded with soup to take back to its home base. This reduced empty miles and was very cost effective, said Long. "It's a win for them, it's a win for us, and it's a win for the environment, and that's a beautiful thing."

#### **Results and Initiatives**

Campbell Soup Company continues to implement projects aimed at reducing the environmental impact associated with the delivery of ingredients to our facilities and the distribution of finished products to our customers. Our manufacturing facilities continue to produce approximately 93% of all Campbell-labeled products.

One significant sustainability advantage Campbell maintains is that many container manufacturing operations are adjacent to our food production plants. By operating container manufacturing operations for both cans and plastic bottles in plants that are directly attached to our major food manufacturing plants, we eliminate the need to expend energy shipping empty containers from remote locations. This makes tremendous improvement to what some refer to as the "embedded environmental impacts" of products. Below are examples of other supply chain projects that further reduce the energy required to deliver our finished product:

- In the U.S., we have adopted the use of lighter-weight equipment, increasing payload capacity to 53,000 pounds. This resulted in taking the equivalent of 1,700 trucks off the road, saving 230,000 gallons of diesel fuel, and eliminating more than 1 million miles traveled in the Campbell distribution network.
- In the U.S., pallet optimization projects on our inbound raw materials and ingredients have increased the number of pallets per truckload and taken an additional 160 trucks off the road.
- In Australia, Campbell packaging professionals redesigned both the product cases and pallet patterns, resulting in a reduction in 440,000 pounds of cardboard and eliminating 100,000 truck miles from the Campbell distribution network.
- Campbell Canada packaging professionals redesigned pallet stacking patterns, saving 78,000 pounds of cardboard and removing 750 trucks distributing product from the road in Canada.
- Through the use of intermodal (truck and rail) distribution, fuel consumption and CO<sub>2</sub> emissions were reduced up to 50% versus conventional truck distribution, allowing us to reduce the number of trucks on the road and save approximately 2,100,000 gallons of diesel fuel.

#### **Building a Robust Supplier Base**

One of our primary objectives is marketing safe products of consistent quality that meet or exceed our customer and consumer expectations. We recognize that our suppliers and other business partners play a critical role in helping us execute our mission and our commitment to sustainability in an ethical and responsible manner. Thus, they must share the same objectives.

Campbell's Supply Base Expectations Manual identifies the expectations and requirements of all firms that are, and aspire to be, a Campbell supplier. The requirements detailed in the manual are designed to help our current and potential brokers, co-packers, re-packers, special packers, suppliers, warehouses, and licensees to meet these objectives. We consider adherence and performance to these expectations as essential factors when entering into or extending existing business relationships.

In FY2009, we developed a sustainability scorecard that was shared with our largest suppliers. Using their feedback, we will develop appropriate measures to track and reward advancing sustainability performance among Campbell suppliers. We also are seeking to build a system that supports the growing interest among our customers in understanding the sustainability impacts within the supply chain.

In our most recent revision, we have integrated new advanced expectations into the manual that address employee health and safety, environmental performance, and human rights.

New suppliers are categorized by risk, utilizing a process documented in our Global Supplier Policy. The policy defines requirements for ongoing monitoring of performance and food safety systems audits against recognized standards as well as those that are conducted by an independent third party. Based on risk categorization and supplier performance, we also conduct site audits of those suppliers in higher-risk categories to verify compliance and execute corrective action plans.

# Recognition

Acknowledgment of Campbell's environmental stewardship and management approach



Member Dow Jones Sustainability Indexes 2010/11

World and North America



Boston College Center for Corporate Citizenship/Reputation Institute:

Top 20 CSR Index three years in a row



Newsweek: Top Green Companies — #154



**The City of Toronto** recognized Campbell Company of Canada with a "Green Toronto Award" for the water conservation related to this project.



**Goulburn Valley Water:** Campbell received an award from EPA Victoria (Australia) demonstrating commitment to resource efficiency by participating in EPA's partnership program with Goulburn Valley Water.



**Campbell Arnott's** received the Australian Packaging Evolution award for their achievements in packaging materials reduction and logistics efficiency.



Named to the Bloomberg/Maplecroft Climate Innovation Index

# About This Report

This is Campbell Soup Company's annual report of Corporate Social Responsibility (CSR) programs and results. With it, we are striving to provide our stakeholders with a balanced view of our CSR and sustainability strategy and performance in our worldwide operations during fiscal year 2010 (ended July 31, 2010). This report includes an annual update to key programs and a full update to our performance metrics. Our previous report was published in May 2010. This report also includes performance metrics from FY2008 and FY2009, where available. Significant policy or program advances and recognition occurring after FY2010 may also be included.

We prepared this report using the Global Reporting Initiative\* (GRI) G3 Sustainability Reporting Guidelines as a basis for organization and content. We have self-declared this performance update to our CSR Report to a GRI Application Level of "B" based on the GRI Application Level Grid.

A GRI Content Index is provided here. Additional information about Campbell operations and financial performance is available in our 2010 Annual Report and Form 10-K.

This CSR Report is available as PDF. A printed highlights brochure is also available by request. For an interactive overview of our CSR and sustainability activities, visit Campbell's Corporate Social Responsibility Website, http://www.campbellsoupcompany.com/csr/.

This CSR Report addresses our operations on a global basis. Unless otherwise stated, principles and policies referenced in the report apply to all Company locations worldwide, and to all employees of Campbell Soup Company.

The metrics and goals in this report are established and measured by the Campbell businesses and corporate functions that are responsible for achieving them. This is done in consultation with internal and, in some cases, external stakeholders, as well as by reference to external benchmarks and leadership practices. Our goal is to deliver a useful and accurate picture of our performance.

Data collection in a multinational manufacturing company is complex, and there are meaningful challenges to compiling consistent performance metrics across more than 30 plant and facility sites in multiple countries. While this report includes globally consistent metrics in several areas, we continue to work on improving the standardization of our measurement systems and building baselines in other areas, such as agriculture. Performance metrics cover Campbell owned and operated facilities.

Environmental metrics are reported using widely accepted parameters and units. We use the Carbon Disclosure Project Greenhouse Gas Protocol to calculate our GHG emissions. Financial data is presented in U.S. dollars.

Campbell management uses a system of internal controls, including a process of verification by internal subject-matter experts, to ensure that this report fairly represents our CSR and environmental sustainability activities and results.

We expect and welcome feedback from interested stakeholders. Contact Dave Stangis, Vice President, Corporate Social Responsibility, One Campbell Place, MS43, Camden, NJ 08103. You may also contact us via our dedicated CSR Feedback Email Address: csr\_feedback@campbellsoup.com.

## **HOW THE REPORT COMES TOGETHER**

Identify	Issues identified in our Materiality Assessment
Мар	Mapping of issues to GRI and other external frameworks
Contextualize	Organizational and geographic context for completeness

Filtering and prioritization based on Campbell impact areas and external reporting expectations

Full written report (pdf) and references to GRI and UN Global Compact

Online, high-level summary for reference and regular updates

Hard-copy overview for community, employees, and other stakeholders

# 2011 CSR Report External Website Links

REFERENCE	URL
AdDress Your Heart	www.campbellsaddressyourheart.com
Agricultural Sustainability Institute, UC Davis	www.asi.ucdavis.edu/
Alliance for a Healthier Generation	www.healthiergeneration.org
American Council for Fitness and Nutrition	www.acfn.org/
American Heart Association	www.americanheart.org
Arnott's Foundation	www.arnottsfoundation.org.au/foundation/home.asp
Blood Pressure Canada's Award of Excellence	www.hypertension.ca/bpc/
Boston College Center for Corporate Citizenship	www.bcccc.net
Camp Quality	www.campqualityusa.com
Campbell Soup Foundation	www.campbellsoupcompany.com/Foundation.aspx
Campbell's without Gluten	www.campbellswithoutgluten.com
Campbell's Nutrition and Wellness website	www.campbellwellness.com/
Campbell's Supply Base Expectations Manual	www.campbellsoupcompany.com/supplier_requirements.asp
Canadian Association of Food Banks in Canada	www.cafb-acba.ca
Canadian Cancer Society	www.cancer.ca
Catalyst	www.catalyst.org
Click For Cans	www.chunky.com/clickforcanslanding.aspx
Code of Business Conduct and Ethics	www.campbellsoupcompany.com/governance_conduct_ethics.asp
Commitment Concerning Advertising to Children	www.campbellsoupcompany.com/governance_children_commitment.asp
Confederation of Food and Drink Industries of the EU	www.ciaa.be
Contact Us	www.campbellsoupcompany.com/ContactUs.aspx
CSC Governance Page	www.campbellsoupcompany.com/governance.asp
Daily Bread Food Bank	www.dailybread.ca
Dow Jones Sustainability Indexes	www.sustainability-index.com
Driver Reviver	www.driverreviver.com.au
Environmental Sustainability Policy	www.campbellsoupcompany.com/governance_environmental_sustainability_policy.asp
Feeding America	www.feedingamerica.org
Fishful Thinking	www.fishfulthinking.com/
Food Allergy & Anaphylaxis Network	www.foodallergy.org
Food Allergy Research and Resource Program	www.farrp.org/
Food and Consumer Products Association of Canada	www.fcpmc.com/
Food for All	www.foodforall.org
	continued on next page

continued from previous page

REFERENCE	URL
Food Marketing Institute	www.fmi.org
Foodbank Australia	www.foodbank.com.au
Foundation for Strategic Sourcing	www.f4ss.org/
Global Guidelines for Responsible Advertising to Children	www.campbellsoupcompany.com/governance_children.asp
Go Red For Women™	www.goredforwomen.org
GRAMMY Foundation	www.grammy.org/GRAMMY_Foundation/
Grocery Manufacturers Association	www.gmabrands.com
Healthy Weight Commitment Foundation	www.healthyweightcommit.org
Heart and Stroke Foundation's Health Check™ program	www.healthcheck.org/
Help Grow Your Soup	www.helpgrowyoursoup.com/
Help Hunger Disappear	www.helphungerdisappear.com
Human Rights Campaign	www.hrc.org/
Human Rights Principles	www.campbellsoupcompany.com/governance_human_rights_principles.asp
Ideas for Innovation	www.campbellsoupcompany.com/ideas/
Kids in Crisis	www.kidsincrisis.org
Labels for Education	www.labelsforeducation.com/default.aspx
Let's Can Hunger	www.letscanhunger.com
National Business Group on Health	www.businessgrouphealth.org
National FFA Organization	www.ffa.org
National Minority Supplier Development Council (NMSDC)	www.nmsdcus.org
Net Impact	www.netimpact.org
Political Accountability Guidelines	www.campbellsoupcompany.com/governance_political_accountability.asp
Royal Agricultural Winter Fair	www.royalfair.org
SmartWay certification	www.epa.gov/smartway
Society of Consumer Affairs Professionals (SOCAP)	www.socap.org
Stamp Out Hunger™	www.stampouthunger.info/#/29397/
Students in Free Enterprise	www.sife.org
Team Xtreme	www.goldfishfun.com
United Nations Food and Agricultural Organization	www.fao.org
United Nations Global Compact	www.unglobalcompact.org
Urban Farming Inc	www.urbanfarming.org
Urban Promise	www.urbanpromiseusa.org/
V8® Make Every Serving Count	www.v8juice.com
Women's Business Enterprise National Council (WBENC)	www.wbenc.org

# Global Reporting Initiative Content Index

The Global Reporting Initiative (GRI) is a framework of internationally accepted guidelines and principles for companies and organizations to report on corporate responsibility and sustainability performance. For more information about GRI, go to www.globalreporting.org.

J		• F	ull ① Partial ○ Not Reporte
SECTION		IFORMATION EPORTED	REPORT SECTION/ LOCATION
	nd Analysis	LIORILD	LOCATION
	CEO statement	•	CEO Letter
	Description of key impacts, risks, and opportunities	•	2010 Form 10-K
	onal Profile		
_	Name of the organization	•	Corporate Profile and Economic Impact
2.2	Primary brands, products, and services	•	Corporate Profile and Economic Impact
2.3	Operational structure	•	Corporate Profile and Economic Impact
2.4	Headquarters location	•	Corporate Profile and Economic Impact
2.5	Countries of operation	•	Corporate Profile and Economic Impact
2.6	Nature of ownership and legal form	•	2010 Form 10-K
2.7	Markets served	•	Corporate Profile and Economic Impact
2.8	Scale of organization	•	Corporate Profile and Economic Impact
2.9	Significant changes during the reporting period regarding size, structure, or ownership	•	2010 Form 10-K
2.10	Awards received during the reporting period	•	Recognitions are included in each section of the report
Report Par	ameters		
3.1	Reporting period	•	About This Report
3.2	Date of previous reporting period	•	About This Report
3.3	Reporting cycle	•	About This Report
3.4	Contact point for questions regarding the report or its contents	•	About This Report
3.5	Process for defining report content	•	About This Report
			Materiality Analysis
3.6	Boundary of the report	•	About This Report
3.7	Limitations of the scope or boundary of the report	•	About This Report
3.8	Basis for reporting on joint ventures, subsidiaries, leased facilities, outsourced operations and other entities that could affect comparability	•	About This Report
			continued on next page

SECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
	Data measurement techniques and assumptions	•	About This Report
3.10	Explanation of the effect of any restatements of information provided in earlier reports	•	No restatements in the current report
3.11	Significant changes from previous reporting periods in the scope, boundary, or measurement methods applied in the report	•	No significant changes in reporting periods, scope, or boundary unless noted in the report
3.12	Location of the Standard Disclosures	•	Management Strategy and Analysis
			Managing Performance
3.13	Policy and current practice with regard to seeking external assurance for the report	•	About This Report
Governanc	e, Commitments, and Engagement		
4.1	Governance structure	•	Corporate Governance and Ethics
			2010 Proxy Statement
4.2	Indicate whether the Chair of the highest governance body is also an executive officer	•	CEO and Chairman roles are separate
4.3	State the number of members of the highest governance body that are independent and/or nonexecutive members	•	Corporate Governance and Ethics
4.4	Mechanism for shareholders and employees to provide recommendations or direction to the board	•	2010 Proxy Statement
4.5	Linkage between compensation for members of the board, senior managers, and executives and the organization's performance	•	Managing Performance 2010 Proxy Statement
4.6	Processes in place for the board to ensure conflicts of interest are avoided	•	2010 Proxy Statement
4.7	Process for determining the qualifications and expertise of the members of the board for guiding the organization's strategy on economic, environmental, and social topics	•	CSR and Sustainability Governance
4.8	Statements of mission or values, codes of conduct, and principles relevant to economic, environmental, and social performance and the status of their implementation	•	Winning With Integrity
4.9	Board procedures for overseeing the organization's identification and management of economic, environmental, and social performance, including relevant risks and opportunities, and adherence or compliance with internationally agreed standards, codes of conduct, and principles	•	CSR and Sustainability Governance
4.10	Processes for evaluating the board's own performance	•	2010 Proxy Statement
4.11	Explanation of whether and how the precautionary approach	•	Food Safety and Quality
	or principle is addressed by the organization		Resource Stewardship in Our Operations
			continued on next page

SECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
4.12	Externally developed economic, environmental, and social charters, principles, or other initiatives to which the organization subscribes or endorses	•	Winning With Integrity
4.13	Memberships in associations or advocacy organizations	•	Stakeholder Engagement
4.14	List of stakeholder groups engaged by the organization	•	Stakeholder Engagement
4.15	Basis for identification and selection of stakeholders with whom to engage	•	Stakeholder Engagement
4.16	Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder group	•	Stakeholder Engagement
4.17	Key topics and concerns that have been raised through	•	Stakeholder Engagement
	stakeholder engagement, and how the organization has responded to those key topics and concerns, including through its reporting		Materiality Analysis
MANAGEN	MENT APPROACH AND PERFORMANCE INDICATORS		
Economic I	Performance		
	Disclosure on Management Approach	•	Defining Success Overview
EC1	Economic value generated and distributed, including revenues, operating costs, employee compensation, donations and other community investments, retained earnings, and payments to capital providers and governments	•	Managing Performance 2010 Form 10-K
EC2	Financial implications and other risks and opportunities for the organization's activities due to climate change	•	Resource Stewardship in Our Operations
			Campbell's Carbon Disclosure Project (CDP) Report
EC3	Coverage of the organization's defined benefit plan	•	Campbell Career Site
	obligations		2010 Form 10-K
EC4	Significant financial assistance received from government	•	2010 Form 10-K
EC5	Range of ratios of standard entry level wage compared to local minimum wage at significant locations of operation	0	This information is not tracked or reported in this way.
EC6	Policy, practices, and proportion of spending on locally-based suppliers	•	Supplier Diversity
EC7	Procedures for local hiring and proportion of senior management hired from the local community at locations of significant operation	•	Training and Development
EC8	Development and impact of infrastructure investments and services provided primarily for public benefit through commercial, in-kind, or pro-bono engagement	•	Giving
EC9	Understanding and describing significant indirect economic impacts, including the extent of impacts	•	2010 Form 10-K
			continued on next page

SECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
Environme		KETOKTED	LOCATION
	Disclosure on Management Approach	•	Nourishing Our Planet Overview
EN1	Materials used by weight or volume	•	Environmental Performance Metrics
			Sustainable Packaging
EN2	Percentage of recycled input materials used	•	Sustainable Packaging
EN3	Direct energy consumption by primary energy source	•	Resource Stewardship in Our Operations
EN4	Indirect energy consumption by primary source	•	Resource Stewardship in Our Operations
EN5	Energy saved due to conservation and efficiency improvements	•	Resource Stewardship in Our Operations
			Resource Stewardship in Action
EN6	Energy-efficiency initiatives or renewable energy sources	•	Resource Stewardship in Action
EN7	Initiatives to reduce indirect energy consumption and reductions achieved	•	Resource Stewardship in Action
EN8	Total water withdrawal by source	•	Resource Stewardship in Our Operations
EN9	Water sources significantly affected by withdrawal of water	•	Resource Stewardship in Our Operations
			No water sources significantly affected by withdrawal
EN10	Percentage and total volume of water recycled and reused	•	Resource Stewardship in Our Operations
EN11	Use of land in protected areas	•	No Campbell operations in protected areas
EN12	Significant impacts of activities in protected areas	•	No Campbell operations in protected areas
EN13	Habitats protected or restored	•	Resource Stewardship in Our Operations
			Sustainable Agriculture
EN14	Strategies, current actions, and future plans for managing impacts on biodiversity	•	Sustainable Agriculture
EN15	Number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk	0	This information not tracked or reported.
EN16	Total direct and indirect greenhouse gas emissions by weight	•	Resource Stewardship in Our Operations
EN17	Relevant indirect greenhouse gas emissions	•	Resource Stewardship in Our Operations
			continued on next page

ECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
	Initiatives to reduce greenhouse gas emissions and reductions achieved	•	Resource Stewardship in Our Operations
			Resource Stewardship in Action
EN19	Emissions of ozone-depleting substances by weight	0	Not currently reported in CSR report
EN20	NO, SO, and other significant air emissions by type and weight	0	Not currently reported in CSR report
EN21	Wastewater discharge	•	Resource Stewardship in Our Operations
EN22	Total weight of waste by type and disposal method	•	Resource Stewardship in Our Operations
EN23	Releases of hazardous substances by number and volume	•	Resource Stewardship in Our Operations
EN24	Weight of transported, imported, exported or treated waste deemed hazardous under the terms of the Basel Convention Annex I, II, III and VIII and percentage of transported waste shipped internationally	•	No waste transported, imported, exported, or treate waste deemed hazardous under the terms of the Basel Convention
EN25	Identity, size, protected status and biodiversity value of water bodies and related habitats significantly affected by the reporting organizations discharges of water and runoff	0	Not tracked or reported
EN26	Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation	•	Resource Stewardship in Our Operations Sustainable Agriculture Sustainable Packaging
EN27	Percentage of products whose packaging is reused	•	Sustainable Packaging
EN28	Fines/sanctions for non-compliance with environmental regulations	•	Environmental Fines or Violations
EN29	Significant environmental impacts of transporting products and other goods and materials used for the organization's operations, and transporting members of the workforce	•	Supply Chain, Logistics, and Transportation
EN30	Total environmental protection expenditures and investments by type	•	Resource Stewardship in Action
OCIAL			
abor Prac	tices and Decent Work		
	Disclosure on Management Approach	•	Nourishing Our Employees Overview
LA1	Total workforce by employment type, employment contract, and region	•	Nourishing Our Employees Overview
LA2	Total number and rate of employee turnover by age group, gender, and region	•	Nourishing Our Employees Overview
			continued on next page

	evious page		ull <b>1</b> Partial O Not Report
ECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
LA3	Benefits provided to full-time employees that are not	0	Compensation
	provided to temporary or part-time employees, by major operation		Health and Wellness
	operation		Work/Life Flexibility
LA4	Percentage of employees covered by collective bargaining agreements	0	Not reported
LA5	Minimum notice period(s) regarding operational changes, including whether it is specified in collective agreements	0	Not reported
LA6	Percentage of total workforce represented in formal joint management-worker health and safety committees that help monitor and advise on occupational health and safety programs	•	Safety
LA7	Rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities by region	•	Safety
LA8	Education, training, counseling, prevention, and risk-control programs in place to assist workforce members, their families, or community members regarding serious diseases	•	Health and Wellness
LA9	Health and safety topics covered in formal agreements with trade unions	0	Not reported
LA10	Training and continuing education hours by employee category	•	Training and Development
LA11	Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings	•	Training and Development
LA12	Percentage of employees receiving regular performance and career development reviews	•	Training and Development
LA13	employees per category according to gender, age group,	•	Nourishing Our Employees Overview
	minority group membership, and other indicators of diversity		Diversity and Inclusion
LA14	Compensation by gender and employee category	0	This information is not reported
luman Rig			
	Disclosure on Management Approach	•	Nourishing our Employees Overview
			Campbell Human Rights Principles
HR1	Percentage and total number of significant investment agreements that include human rights clauses or that have undergone human rights screening	0	Not reported
HR2	Percentage of significant suppliers and contractors that have undergone screening on human rights and actions taken	•	Supply Chain, Logistics, and Transportation
HR3	Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained	•	Winning With Integrity
HR4	Incidents of discrimination and action taken	0	Not Reported
			continued on next page

ECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
	Businesses with significant risk	• • • • • • • • • • • • • • • • • • •	2010 Form 10-K
	Operations identified as having significant risk for incidents of child labor, and measures taken to contribute to the elimination of child labor	•	No operations identified as having significant risk for incidents of child labor
HR7	Operations identified as having significant risk for incidents of forced or compulsory labor, and measure to contribute to the elimination of forced or compulsory labor	•	No operations identified as having significant risk for incidents of forced or compulsory labor
HR8	Percentage of security personnel trained in the organization's policies or procedures concerning aspects of human rights that are relevant to operations	0	This information is not tracked
HR9	Total number of incidents of violations involving rights of indigenous people and actions taken	•	No incidents of violations involving rights of indigenous people
ociety			
	Disclosure on Management Approach	•	Nourishing Our Neighbors Overview
SO1	Nature, scope, and effectiveness of any programs and practices that assess and manage the impacts of operations on communities, including entering, operating, and exiting	•	Nourishing Our Neighbors Overview
SO2	Percentage and total number of business units analyzed for risks related to corruption	•	Winning With Integrity
SO3	Percentage of employees trained in organization's anti-corruption policies and procedures	•	Winning With Integrity
SO4	Actions taken in response to incidents of corruption	•	Winning With Integrity
SO5	Public policy positions and participation in public policy development and lobbying	•	Public Policy Engagement
SO6	Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	•	Public Policy Engagement
SO7	Total number of legal actions for anticompetitive behavior, antitrust, and monopoly practices and their outcomes	0	Not Reported
SO8	Fines/sanctions for non-compliance with regulations	•	Material items are reported in 2010 Form 10-K
roduct Re	sponsibility		
	Disclosure on Management Approach	•	Nourishing Our Consumers Overview
			Food Safety and Quality
PR1	Life cycle stages in which health and safety impacts of products and services are assessed for improvement, and	•	Offering Healthy and Nutritious Products
	percentage of significant products and services categories		Food Safety and Quality
	subject to such procedures		Ensuring Consumer Satisfaction
			continued on next page

SECTION	DISCLOSURES	INFORMATION REPORTED	REPORT SECTION/ LOCATION
PR2	Total number of incidents of non-compliance with regulations and voluntary codes concerning health and safety impacts of products and services during their life cycle, by type of outcomes	•	Ensuring Consumer Satisfaction
PR3	Type of product and service information required by procedures, and percentage of significant products and services subject to such information requirements	•	Food Safety and Quality
PR4	Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labeling, by type of outcomes	•	Ensuring Consumer Satisfaction
PR5	Practices related to customer satisfaction, including results of surveys measuring customer satisfaction	•	Ensuring Consumer Satisfaction
PR6	Programs for adherence to laws, standards, and voluntary codes related to marketing communications, including advertising, promotion, and sponsorship	•	Campbell Corporate Governance Policies
PR7	Total number of incidents of non-compliance with regulations	•	Not reported in this report
	and voluntary codes concerning marketing communications, including advertising, promotion and sponsorship by type of outcomes		The National Advertising Division reports many advertising disputes
PR8	Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	0	This information is not reported
PR9	Significant fines for non-compliance with laws and regulations concerning the use of products and services	•	Material items are reported in 2010 Form 10-K

# UN Global Compact Index

The UN Global Compact is a strategic policy initiative for businesses that are committed to aligning their operations and strategies with 10 universally accepted principles in the areas of human rights, labor, environment, and anti-corruption. Campbell Soup Company committed to the principles of the UN Global Compact in 2009. Below is an index of our reporting against the UN Global Compact principles within the content of this 2011 Corporate Social Responsibility Report. More information on our progress can be found on our Company website at <a href="https://www.campbellsoup.com/csr">www.campbellsoup.com/csr</a>.

PRINCIPLE NUMBER	DESCRIPTION	REPORT SECTION/ LOCATION
1	Support and respect protection of internationally proclaimed human rights	Human Rights Principles
		Supply Chain, Logistics, and Transportation
2	Make sure business is not complicit in human rights abuses	Human Rights Principles
		Nourishing Our Neighbors
		Supply Chain, Logistics, and Transportation
3	Uphold freedom of association and the effective recognition of the right to	Human Rights Principles
	collective bargaining	Nourishing Our Employees
		Supply Chain, Logistics, and Transportation
4	Support elimination of all forms of forced and compulsory labor	Human Rights Principles
		Winning With Integrity
		Supply Chain, Logistics, and Transportation
5	Support effective abolition of child labor	Human Rights Principles
		Winning With Integrity
		Supply Chain, Logistics, and Transportation
6	Eliminate discrimination in employment and occupation	Human Rights Principles
		Winning With Integrity
		Supply Chain, Logistics, and Transportation
		Diversity and Inclusion
7	Support a precautionary approach to environmental challenges	Food Safety and Quality
		Nourishing Our Planet Overview
8	Undertake initiatives to promote greater environmental responsibility	Resource Stewardship in Our Operations
		Resource Stewardship in Action
		continued on next page

continued from previous page

PRINCIPLE NUMBER	DESCRIPTION	REPORT SECTION/ LOCATION
9	Encourage the development and diffusion of environmentally friendly technologies	Resource Stewardship in Our Operations
		Resource Stewardship in Action
10	Work against all forms of corruption, including extortion and bribery	Corporate Governance Policies
		Winning With Integrity

# Independent Review Statement



# Campbell Soup Company's 2010 Corporate Social Responsibility Report — BSR Review Letter

Campbell Soup Company requested that BSR conduct an independent review of its Corporate Social Responsibility Report covering activities and performance in 2009. We highlight areas of strengths and challenges, and suggest ways that future reports can address the complex set

of issues facing Campbell Soup. It should be noted that our review neither verifies nor expresses an opinion on the accuracy, timeliness, or completeness of information provided in this report.

#### Significant strengths and achievements include:

#### In-depth coverage of selected issues

The Report provides a comprehensive look at a number of key issues facing Campbell Soup, including its success in enhancing the health profile of its product lines and efforts to address hunger and obesity in the communities where it does business. Particularly notable has been its achievement in the area of health and nutrition. All food companies face these complex issues, and we believe that the information in the Report will allow stakeholders to make informed decisions about Campbell Soup's programs and objectives.

#### Clear description of CSR strategy and programs, and 2020 goals

Campbell Soup has developed a thorough CSR strategy and the underlying governance framework and programs to implement it, and the Report uses clear language to describe them. Also impressive are its 2020 CSR goals, which are bold and as such will entail significant challenges. We look forward in future reports to more detail as to how these goals will be achieved and to Campbell Soup's progress.

#### Solid progress built on 2008 CSR report

The Report shows marked improvement from last year's, especially in the areas of strategy, metrics, and completeness. In addition, the description of the CSR management system is a welcome addition, and it provides a clear sense of how Campbell Soup will manage its environmental and social responsibilities going forward.

#### In future reports, we encourage Campbell Soup to:

### Increase focus on selected material CSR issues

Campbell Soup has conducted a materiality analysis that has defined and prioritized its most important CSR opportunities and challenges. We believe that the most critical CSR issues have been identified, and encourage a continued and deeper examination of sustainability in the areas of packaging, agriculture production, and supply chain management. Each area offers significant possibilities for reducing risk and achieving a leading position in CSR performance within the food industry.

In addition, we believe that a more in-depth discussion should be presented on the outcomes of Campbell Soup's stakeholder engagement efforts. Leading companies are increasingly using stakeholder engagement as a means to assess market positioning, product developments, and enterprise risk, and providing more detail around stakeholder viewpoints and perspectives would add value to the Report. At the same time, we would welcome a more focused discussion of the company's wide-ranging community outreach activities, including those addressing obesity and hunger.

#### Balance discussion of successes and challenges

A hallmark of the most highly regarded CSR reports is the open recognition of difficult environmental, social, and governance problems. Although Campbell Soup has many successful CSR programs and initiatives to highlight, we would also like to see discussion of its key challenges in the areas of health & wellness, community outreach, and management of its supply chain from farm to consumer.

#### Evolve reporting approach

CSR reporting is an important component of a company's engagement with internal and external stakeholders. Companies are increasingly experimenting with a combination of print, online, social networking, and other interactive media to communicate their commitments, programs, and performance. We encourage Campbell Soup to continue development of web-based reporting that will allow stakeholders to access basic information in an efficient manner, while at the same time leveraging more interactive and innovative approaches to convey key strategies, goals, and performance trends.

#### Summary

Food companies arguably face a wider array of CSR challenges than those in any other industry. Greater transparency and the likely intensification of critical global issues such as climate change, food security, water availability, and health & wellness, will increase the pressure on the food industry to demonstrate that its CSR programs are both meaningful and effective. Building on the foundation of its strategic plan for addressing environmental, social, and governance issues, Campbell Soup has the opportunity to utilize its CSR report as a primary communication tool in order to strengthen its brand and demonstrate to the food industry that sustainability is perfectly aligned with profitability.

#### Eric Olson

Senior Vice President Advisory Services BSR

March 30, 2010

# Selected Awards and Recognition

### **Nourishing Our Consumers**

- Named to 2010 World's Most Ethical Companies List, Ethisphere magazine
- Named to 100 Best Corporate Citizens List, Corporate Responsibility magazine
- Food Allergy and Anaphylaxis Network recognized Campbell for its commitment to food allergy safety, awareness and education.
- Top 100 Global Brands, BusinessWeek
- Top Australian Iconic Brand (Arnott's), Reader's Digest Australia Trusted Brands

## **Nourishing Our Neighbors**

- Points of Light Institute: Corporate Engagement Award of Excellence 2010
- Chairman Circle Award —
   United Way of Coastal Fairfield County
- Corporate Community Partner of the Year, Norwalk Economic Opportunity Now
- Top Food Donor Toronto, Canada, Daily Bread Food Bank
- Corporate Citizenship Award, Camden, NJ Chamber of Commerce

### **Nourishing Our Employees**

- Gallup Great Workplace Award 4 years running, *Gallup*, *Inc*.
- Platinum Award Workplace Wellness, The National Business Group on Health
- Best Places to Work NJ, New Jersey Biz magazine 4 years
- 50 Best Places to Work Canada, Global Great Places to Work
- 2010 Diversity Award, Hartford Business Journal
- Best Places to Work for LGBT Equality 2 years running, Human Rights Campaign
- Catalyst Award 2010, Winning with Women, Catalyst

## **Nourishing Our Planet**

- Named to Dow Jones Sustainability Indexes World and North American — 2010/2011
- Top 20 Corporate Social Responsibility Index 3 years in a row, Boston College Center for Corporate Citizenship, Reputation Institute
- Green Toronto Award for Water Efficiency, The City of Toronto
- Australian Packaging Evolution Award Food Packaging Action, Packaging Magazine
- Named to the Bloomberg/Maplecroft Climate Innovation Index

#### **World Headquarters**

Campbell Soup Company 1 Campbell Place Camden, NJ 08103 Tel (856) 342-4800 Fax (856) 342-3878

For copies of Campbell's Corporate Social Responsibility Report, write to Dave Stangis, Vice President — Corporate Social Responsibility at csr\_feedback@campbellsoup.com.

#### **Campbell Brands**

Product trademarks owned or licensed by Campbell Soup Company and/or its subsidiaries appearing in the narrative text of this report are italicized.





